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Oracle 1Z0-1059-24 Exam Syllabus Topics:

Topic	Details
Topic 1	Configuring Revenue Management: This section evaluates the expertise of Implementation Specialists and System Administrators in setting up the Oracle Revenue Management application. It focuses on configuring system parameters and ensuring that the application aligns with business requirements for effective revenue management.
Topic 2	Managing Revenue Contracts: This section measures the skills of Contract Managers and ERP Specialists in handling customer contracts, performance obligations, and contract maintenance. It also covers loading data into the application using FBDI templates, processing customer contract source documents, analyzing accounting entries, and navigating the Revenue Management user interface.
Topic 3	Revenue Management Overview: This section of the exam measures the skills of Revenue Analysts and Financial Consultants in understanding key revenue principles, including the new revenue recognition guidance under ASC 606 and IFRS 15. It also covers the integration of Oracle Revenue Management with other financial systems to ensure seamless operations.
Topic 4	Using Revenue Management Reporting: This section evaluates the expertise of Business Intelligence Analysts and Reporting Specialists in creating OTBI reporting objects and understanding Oracle-delivered reports. It focuses on leveraging reporting tools to analyze revenue data and support decision-making processes.
Topic 5	Configuring and Managing Standalone Selling Prices: This domain tests the knowledge of Pricing Analysts and Revenue Managers in managing standalone selling prices and related configurations. It includes setting up pricing models and ensuring compliance with revenue recognition standards.

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Oracle Revenue Management Cloud Service 2024 Implementation Professional Sample Questions (Q11-Q16):

NEW QUESTION #11

What is the correct match sequence of the descriptions A, B and C against the titles?

- A. A. B. C
- B. B. A. C
- C. C, B, A
- D. C, A, B
- E. A, C, B
- F. B, C, A

Answer: B

NEW QUESTION #12

When deciding how to set up the system to recognize revenue, it is important to understand the extent of revenue deferral and the subsequent timing of revenue recognition. Which two statements are true when you consider that recognition depends on the nature of the contingency? (Choose two)

- A. Time-based contingencies can expire, but the contingency will have to be removed manually before the revenue is recognized if payment is not due yet
- B. Payment-based contingencies do not always require payment before the contingency can be removed and revenue recognized
- C. Time-based contingencies must not expire before the contingency can be removed and revenue recognized
- D. Pre-billing customer acceptance clauses require the recording of customer acceptance in the feeder system, or its expiration, before importing into Receivables for invoicing. Customer acceptance or its expiration
- E. Post-billing customer acceptance clauses must expire (implicit acceptance), or be manually accepted (explicit acceptance), before the contingency can be removed and revenue recognized.

Answer: D,E

NEW QUESTION #13

Which is NOT a Price Band Type?

- A. Percentage Band
- B. Amount Band
- C. Quantity Band
- D. Set Band

Answer: A

NEW QUESTION #14

A corporation does not have historical Standalone Selling Prices stored in Revenue Management. Which two options are available to help the corporation establish Standalone Selling Prices?

- A. Navigate to the "Manage Standalone Selling Profiles" page and download spreadsheet template to enter estimated prices manually.
- B. Navigate to the "Manage Standalone Selling Profiles" page and enter estimated prices manually for a given profile In the browser user Interface.
- C. Run the Calculate Observed Standalone Selling Prices program to derive prices.
- D. Use the Revenue Basis Data Import FBDI template to load unit standalone selling prices.
- E. Navigate to the Revenue Management Work Area and enter estimated prices manually for a specific customer contract in the browser user Interface.
- F. Load estimated process to table VRM SOURCE DOCUMENTS using SQL script.

Answer: A,C

NEW QUESTION #15

You have defined 3 Contract Identification rules: Rule A, Rule B, and Rule C.

You then decide that Rule C needs to be the first rule executed when the "Identify Customer Contracts" process runs. Which attribute needs to be updated to achieve this objective?

- A. Default Classification
- B. Freeze Period
- C. Priority
- D. Source Document Type

Answer: C

NEW QUESTION #16

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