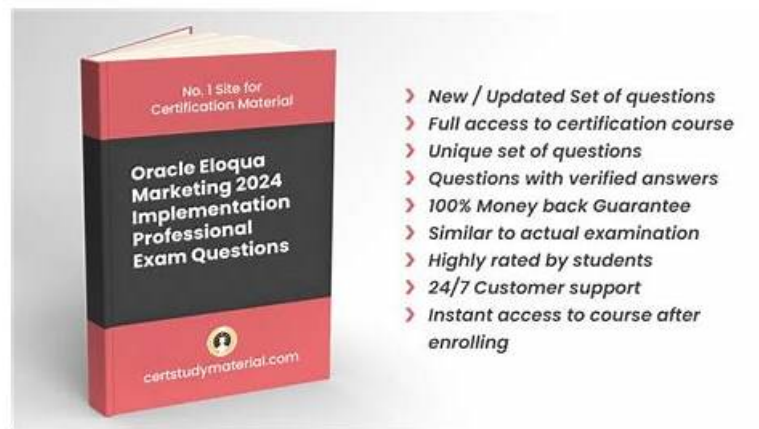


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Oracle Eloqua Marketing 2024 Implementation Professional Sample Questions (Q26-Q31):

NEW QUESTION # 26

Which two CRM integrations now have an App Cloud based integration with Eloqua? (Choose two.)

- A. Microsoft Dynamics 365
- B. SAP
- C. Oracle CX Sales
- D. Salesforce
- E. Siebel OnPremise
- F. Oracle OnDemand

Answer: C,D

NEW QUESTION # 27

Based on the criteria in the Segment Step and Campaign Settings below, when will Contacts be triggered to enter this campaign?
(Choose the best answer.)

The screenshot shows the Oracle Campaign Settings and Segment Step configuration. The Segment Step is named 'Segment Members' and is set to 'SmartStart Example'. The Campaign Settings are as follows:

- Description:** No Description
- Campaign start date:** Immediately (selected), Choose (with a date picker), PM (selected), (UTC-05:00) Eastern Time (US & Canada) (selected)
- Campaign end date:** 1 month, 3 months, 6 months, 1 year, Custom Date (selected, with a date picker)
- Advanced:**
 - Contact campaign re-entry:** Allow contacts to enter the campaign more than once (unchecked)
 - CRM:** Sync with CRM (checked), CRM Campaign ID (empty)

Choose when to add segment members to the campaign:

- ☐ Add members once when the campaign is first activated.
- ☒ Add members regularly until campaign is deactivated.

Re-evaluation Frequency: 1 Hour(s)

- A. during the hourly segment evaluation, and if they have NOT been in the campaign before
- B. during the hourly segment evaluation, even if they have been in the campaign before
- C. only when the campaign is first activated and they have NOT been in the campaign before
- D. only when the campaign is first activated, even if they have been in the campaign before

Answer: A

NEW QUESTION # 28

Which three factors negatively affect an IP address' sender reputation? (Choose three.)

- A. recycled spam trap
- B. spam complaints
- C. high engagement
- D. lists of active contacts
- E. inconsistent send volumes

Answer: B,C,D

NEW QUESTION # 29

You need to ensure that customers receive critical notices related to their purchase. How should this be handled? (Choose the best answer.)

- A. With a program that re-subscribes customers who have unsubscribed from emails
- B. With Contact Level Security applied to those contacts
- C. With default asset permissions applied to those emails
- D. With an Email Group that is not displayed on the preference center

Answer: B

NEW QUESTION # 30

Your customer wants to increase the amount of data obtained from gated content. How can this be achieved?
Response:

- A. Use Form Validation to improve the quality of incoming data.
- B. Use Advanced segmentation to better target the audience.
- **C. Use Dynamic Content to capture additional audience data.**
- D. Use Progressive Profiling to increase data collection from web forms.

Answer: C

NEW QUESTION # 31

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