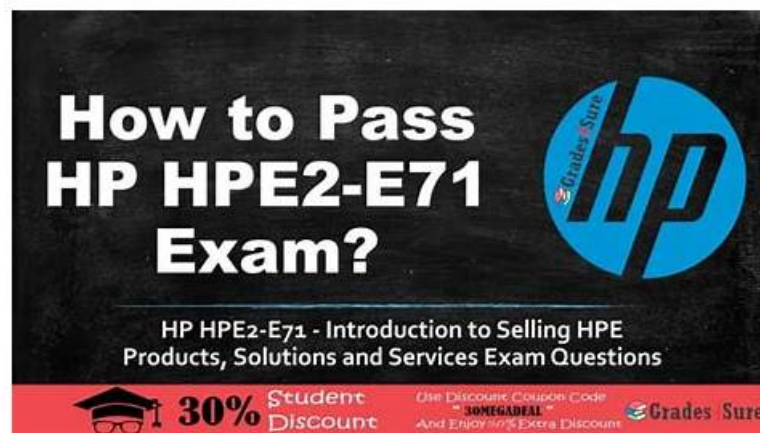


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HPE GreenLake Solutions Sample Questions (Q71-Q76):

NEW QUESTION # 71

What are key advantages of the HPE GreenLake Edge-to-Cloud platform?
(Select two.)

Response:

- A. Dependency on specific hardware
- B. Scalable resources
- C. Cost efficiency through pay-per-use pricing
- D. Static resource allocation

Answer: B,C

NEW QUESTION # 72

A GreenLake opportunity involves dynamic workloads and SaaS deployment. What tools should the HPE Partner use to validate

the opportunity?

Response:

- A. HPE Nimble Storage Dashboard
- B. VMware vSphere
- **C. HPE Mapbook**
- D. HPE Reference Architectures

Answer: C

NEW QUESTION # 73

A financial institution is interested in hybrid IT solutions with dynamic scalability. Which GreenLake solution should you recommend?

Response:

- A. HPE Nimble Storage
- **B. HPE GreenLake for Private Cloud Enterprise**
- C. HPE GreenLake for SaaS
- D. HPE GreenLake for Colocation

Answer: B

NEW QUESTION # 74

What features are included in the HPE GreenLake portfolio?

(Select two.)

Response:

- **A. Consumption-based pricing**
- **B. Edge-to-cloud scalability**
- C. Fixed-resource configurations
- D. Mandatory upfront investments

Answer: A,B

NEW QUESTION # 75

What are critical steps in configuring a GreenLake solution?

(Select two.)

Response:

- **A. Using the Integrated Quoting Process**
- B. Limiting the solution to on-premises deployments
- C. Avoiding collaboration with HPEFS
- **D. Understanding the customer's workload requirements**

Answer: A,D

NEW QUESTION # 76

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