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HP Selling HPE Aruba Networking Solutions Sample Questions (Q17-Q22):

NEW QUESTION #17

What is one way that an HPE Aruba Networking Central helps to simplify protecting the network?

- A. By integrating with HPE Aruba Networking private 5G solutions to automatically enhance the security for Wi-Fi 5, 6, and 7 devices.
- B. By automatically adding rules to role-based access control policies in response to new types of threats.
- C. By providing a "sandbox" environment, in which traffic can be safely inspected for malware.
- D. By providing policy recommendations that admins can quickly preview and apply.

Answer: D

Explanation:

The correct answer isDbecauseAruba Centralsimplifies security by offeringpolicy recommendations through AI-powered insights. These recommendations help IT administrators enforce consistent and adaptive security policies across users, devices, and applications without complex manual configuration.

Admins can review the suggested policies and apply them directly, reducing human error and improving security posture. Relevant extracts from HPE Aruba Networking documentation:

- * "Aruba Central leverages AI insights to provide policy recommendations that can be quickly previewed and applied by administrators."
- * "Policy automation simplifies security operations by reducing the manual overhead associated with access control enforcement."
- * "With Aruba Central, organizations can streamline role-based access policy deployment, ensuring that best-practice security rules are consistently applied."
- * "The solution helps IT scale security controls across distributed environments while reducing operational complexity." Why the other options are incorrect:
- * AAruba Central does not rely on private 5G integration for simplifying network protection; that is part of Aruba private 5G solutions.
- * BSandboxing traffic inspection is a feature of advanced firewall/security platforms, not Aruba Central.
- * CCentral does not automatically add new access rules without administrator review; instead, it provides recommendations for admins to approve.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba Central Security and Policy Management Solution Guide
- * Aruba ESP Architecture and AI-Powered Security Overview
- * Aruba Central AI Insights and Policy Recommendations Technical Brief
- * Aruba Networking Security Simplification Study Guide

NEW OUESTION #18

What distinguishes HPE Aruba Networking EdgeConnect SD-WAN from HPE Aruba Networking EdgeConnect SD-Branch?

- A. HPE Aruba Networking EdgeConnect SD-WAN integrates more fully with HPE Aruba Networking wired and mobility solutions.
- B. HPE Aruba Networking EdgeConnect SD-WAN embeds support for remote workers while HPE Aruba Networking SD-Branch does not.
- C. HPE Aruba Networking EdgeConnect SD-WAN supports LTE while HPE Aruba Networking SD- Branch does not.
- D. HPE Aruba Networking EdgeConnect SD-WAN is the lead solution, offering the most advanced AI- optimized SD-WAN features.

Answer: D

Explanation:

The correct answer isCbecause Aruba EdgeConnect SD-WAN is theflagship WAN edge solution delivering the most advanced and fully featured SD-WAN capabilities, including application-aware routing, dynamic path selection, WAN optimization, and integrated security (SASE/ZTNA). HPE Aruba explicitly positions EdgeConnect SD-WAN as thelead solution for enterprise WAN transformation, while SD-Branch is tailored for smaller branch sites requiring simpler deployments that unify WAN, LAN, and WLAN under a single architecture.

Relevant extracts from official HPE Aruba Networking documentation:

- * "EdgeConnect SD-WAN is the lead solution delivering the highest-performance, fully featured SD- WAN with AI-optimized capabilities."
- * "SD-Branch simplifies branch deployments by integrating SD-WAN with LAN and WLAN, but EdgeConnect SD-WAN provides the advanced WAN functionality needed for complex enterprise environments."
- * "With EdgeConnect, organizations gain advanced traffic steering, stateful firewalling, and deep application visibility that go beyond the capabilities of SD-Branch."
- * "EdgeConnect SD-WAN is designed for enterprise WAN transformation, while SD-Branch is optimized for ease of management and convergence at smaller sites." Why the other options are incorrect:

- * Ais incorrect: SD-Branch, not EdgeConnect SD-WAN, is more tightly integrated with Aruba's LAN /WLAN solutions.
- * Bis incorrect: Both EdgeConnect SD-WAN and SD-Branch can support LTE, so this is not a distinguishing factor.
- * Dis incorrect: Both solutions can support remote users, but remote workforce security is generally delivered through Aruba SSE/ZTNA solutions, not a unique feature of EdgeConnect SD-WAN.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba EdgeConnect SD-WAN Solution Overview
- * Aruba SD-Branch Technical White Paper
- * HPE Aruba Networking Competitive Guide: SD-WAN vs. SD-Branch
- * Aruba ESP WAN Edge Product Positioning Guide

NEW QUESTION #19

A customer has many small sites that connect over a wide area network (WAN) to the customer's data center and access the Internet from there. Due to changes in traffic patterns, the CIO now wants to stop sending Internet-bound traffic through the data center, but the Head of IT Security is concerned about potential security risks from that change. What benefit of HPE Aruba Networking solutions should you emphasize?

- A. HPE Aruba Networking Fabric Composer automatically establishes a secure fabric across all the customer's sites.
- B. HPE Aruba Networking offers SD-WAN solutions for branches with built-in next-generation firewall capabilities.
- C. HPE Aruba Networking offers branch-in-the-box solutions with all the services branches require, so branch devices no longer need to send traffic to the Internet.
- D. HPE Aruba Networking solutions optimize network speeds to such a high degree that the company can continue sending all traffic through the data center.

Answer: B

Explanation:

The correct answer is Cbecause HPE Aruba Networking Edge Connect SD-WAN provides secure local Internet breakout at branch sites withintegrated next-generation firewall (NGFW) and security features.

This allows Internet-bound traffic to be securely routed directly from the branch instead of being backhauled through the data center, while still ensuring full visibility and threat protection.

Relevant extracts from HPE Aruba Networking documentation:

- * "Aruba EdgeConnect SD-WAN enables local Internet breakout with integrated NGFW and IDS/IPS capabilities, reducing latency while ensuring strong security."
- * "This approach eliminates the inefficiencies of backhauling SaaS and Internet traffic to the data center, without compromising security posture."
- * "Built-in security services in Aruba SD-WAN address the CIO's need for performance and the CISO's need for risk mitigation."
- * "Aruba EdgeConnect integrates with SSE and SASE frameworks to extend security policies consistently across all branch sites." Why the other options are incorrect:
- * AKeeping all traffic routed through the data center defeats the purpose of modern SD-WAN and SaaS- optimized architectures.
- * BWhile Aruba provides branch-in-a-box solutions, the specific concern here is security for Internet breakout, addressed by SD-WAN with NGFW.
- * DFabric Composer is adata center fabric orchestration tool, not designed for WAN/branch security.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba EdgeConnect SD-WAN Technical Overview
- * Aruba Edge-to-Cloud Security White Paper
- * Aruba SASE and SD-WAN Integration Guide
- * Aruba ESP Branch Solutions Study Guide

NEW QUESTION # 20

A customer expresses this key business objective of wanting to deploy IoT more securely. What is one way HPE Aruba Networking solutions help customers achieve this goal?

- A. HPE Aruba Networking is the only vendor to offer endpoint security agents specifically designed for IoT devices.
- B. HPE Aruba Networking Fabric Composer helps customers build secure tunnels between IoT devices and the data center, where the IoT traffic is segmented and filtered to eliminate threats.
- C. HPE Aruba Networking solutions identify various types of IoT devices with high confidence and offer policy recommendations to make it simple to implement least privilege access.

D. HPE Aruba Networking is the first vendor to achieve ICSA Labs' certification for IoT inventory management.

Answer: C

Explanation:

The correct answer is Abecause Aruba Networking solutions such as Clear Pass Device Insight and Aruba Central Client Insights are designed to discover, classify, and monitor IoT devices with high confidence.

Once identified, Aruba solutions applyrole-based and least-privilege access policiesautomatically, closing security gaps caused by unmanaged or unknown IoT devices. This is a critical business outcome for organizations that need to secure IoT without adding complexity.

Relevant extracts from official HPE Aruba Networking documentation:

- * "Aruba solutions provide full-spectrum visibility to automatically identify and classify IoT devices using AI/ML-based fingerprinting."
- * "ClearPass Device Insight integrates with Aruba Central to deliver high-confidence device identification and policy recommendations for secure access."
- * "Dynamic Segmentation enforces consistent, least-privilege policies for IoT, BYOD, and corporate devices, reducing risk without increasing operational complexity."
- * "By automating IoT device discovery and access policy enforcement, Aruba simplifies secure IoT adoption at scale." Why the other options are incorrect:
- * BFabric Composer is a data center automation tool, not designed for IoT device segmentation or policy enforcement at the edge.
- * CAruba does not require IoT endpoint agents; most IoT devices cannot support agents, so Aruba uses agentless profiling and network-based enforcement.
- * DAruba does not market ICSA Labs certification for IoT inventory management-this is not part of its official solution positioning. References (HPE Aruba Networking Solutions / Study Guides):
- * Aruba ClearPass Device Insight Solution Overview
- * Aruba Central Client Insights Product Brief
- * Aruba ESP Zero Trust Security for IoT White Paper
- * Aruba Dynamic Segmentation Technical Guide

NEW QUESTION #21

What is one of the advantages of selling HPE GreenLake for Networking Service Packs?

- A. They enable you to add HPE Aruba Networking Intelligent Operations at discounted rate.
- B. They enable you to sell HPE Aruba Networking solutions not available as traditional purchases.
- C. They enable you to provide customers with fully customizable network-as-a-service solutions.
- D. They simplify the process of designing and selling network-as-a-service solutions to customers.

Answer: D

Explanation:

The correct answer isBbecauseHPE GreenLake for Networking Service Packsare pre-defined bundles of network-as-a-service offerings that simplify how partners and customers can consume, design, and deliver network-as-a-service (NaaS). Instead of requiring custom design and lengthy proposals for every customer, Service Packs providestandardized offeringsthat accelerate adoption and make it easier for partners to sell NaaS consistently.

Relevant extracts from HPE Aruba Networking documentation:

- * "GreenLake Service Packs simplify the design, sale, and deployment of NaaS by providing pre-defined packages for different customer needs."
- * "These Service Packs accelerate time-to-value by offering ready-to-deploy solutions aligned to common customer requirements."
- * "Service Packs reduce complexity in NaaS transactions, making it easier for partners to design, price, and deliver GreenLake solutions."
- * "With HPE GreenLake for Networking, partners can streamline NaaS offerings and customers can adopt consumption-based models faster." Why the other options are incorrect:
- * AIntelligent Operations is not tied to discounted pricing through Service Packs.
- * CService Packs are standardized, not fully customizable; customization is available through broader GreenLake engagements.
- * DGreenLake Service Packs do not exist to sell "unavailable" solutions but to simplify howexisting Aruba solutions are consumed as-a-service.

References (HPE Aruba Networking Solutions / Study Guides):

- * HPE GreenLake for Aruba Networking Service Packs Solution Overview
- * Aruba ESP and NaaS Consumption Models Study Guide
- * HPE Partner Enablement for GreenLake Networking Technical Guide

NEW QUESTION #22

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