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HP Selling HPE Aruba Networking Solutions Sample Questions (Q21-Q26):

NEW QUESTION # 21

What common challenge for network admins is created by an expanding remote workforce?

- A. The shift in traffic away from the campus makes optimization difficult.
- B. Home equipment often lacks support for Wi-Fi 6.
- C. Data center networks are not designed to receive so much external traffic.
- **D. Typical VPN solutions are complex and take a lot of time to support.**

Answer: D

Explanation:

The correct answer is B because as remote workforces expand, traditional VPN solutions have become a major challenge for IT teams. VPNs are complex to scale, create management overhead, and introduce performance bottlenecks. HPE Aruba Networking highlights that organizations increasingly need to move from VPN-based access to Zero Trust Network Access (ZTNA) and SASE models to simplify operations and improve security.

Relevant extracts from official HPE Aruba Networking documentation:

* "Traditional VPNs are complex, hard to scale, and increase operational burden for IT teams supporting large remote workforces."

* "Remote workforce expansion has exposed the limitations of VPN architectures, including poor user experience, difficulty scaling, and excessive troubleshooting requirements."

* "ZTNA provides a simplified alternative to VPN by offering application-specific access with least privilege, reducing complexity and support requirements."

* "With Aruba's SSE and ZTNA solutions, organizations can eliminate VPN sprawl while improving both security and user experience." Why the other options are incorrect:

* A While external traffic does increase, modern data centers are designed to handle distributed traffic patterns-this is not the primary challenge.

* C Lack of Wi-Fi 6 support at home is a limitation but not a core IT admin challenge.

* D Traffic shift away from campus is true, but the bigger issue is the complexity of managing VPN solutions for remote users.

References (HPE Aruba Networking Solutions / Study Guides):

* Aruba ZTNA and SSE - Solution Overview

* Aruba ESP Remote Workforce - Technical White Paper

* Aruba Zero Trust Security for Remote Access - Product Brief

* HPE Aruba Networking Business Continuity and Remote Access - Deployment Guide

NEW QUESTION # 22

What is one key feature that distinguishes HPE Aruba Networking EdgeConnect SD-WAN from other SD-WAN solutions?

- A. HPE Aruba Networking EdgeConnect SD-WAN offers specialized hardware and architectures for branches of different size rather than addressing those use cases with a single architecture.
- **B. HPE Aruba Networking EdgeConnect SD-WAN offers a higher quality of user experience and a simpler, more automated management experience than most competitors.**
- C. HPE Aruba Networking EdgeConnect SD-WAN can interconnect many sites while most competitors can only connect two or three.
- D. HPE Aruba Networking EdgeConnect SD-WAN ensures that all branch traffic passes through the data center for security purposes while many competitors allow branch traffic direct access to the Internet.

Answer: B

Explanation:

The correct answer is B because Aruba EdgeConnect SD-WAN differentiates itself with its focus on delivering superior user experience through application-aware routing, AI-powered automation, and centralized orchestration. Compared to competitors, it provides a simpler, more automated operational model that reduces complexity for IT teams while ensuring consistent performance for business-critical applications.

Relevant extracts from official HPE Aruba Networking documentation:

* "Aruba EdgeConnect SD-WAN delivers a higher quality of experience by dynamically steering traffic across the best available path based on application performance and SLAs."

* "With a unified orchestration platform, EdgeConnect simplifies WAN management and automates configurations, providing an operational experience that is easier and faster than most competitors."

* "By leveraging AI-driven insights and automation, EdgeConnect ensures consistent performance while minimizing IT overhead."

* "The solution is designed to provide both high application performance and simplified operations, aligning with enterprise needs for scale and agility." Why the other options are incorrect:

- * Bis incorrect: EdgeConnect does not force all branch traffic through the data center; instead, it optimizes local breakout with security controls, which is a competitive advantage.
 - * C is misleading: Site interconnect scalability is not the key differentiator versus competitors; most modern SD-WAN solutions can scale broadly.
 - * Dis incorrect: EdgeConnect does not rely on multiple architectures for different branch sizes; it uses a single unified platform to address various use cases.
- References (HPE Aruba Networking Solutions / Study Guides):
- * Aruba EdgeConnect SD-WAN - Solution Overview
 - * Aruba ESP WAN Edge - Technical White Paper
 - * Aruba EdgeConnect Competitive Positioning Guide
 - * Aruba SD-WAN AIOps and Automation - Product Brief

NEW QUESTION # 23

What is a common challenge driving customers to upgrade their networks?

- **A. The wireless network cannot deliver the performance users need.**
- B. The wired network does not support the correct Ethernet technologies for users and IoT devices.
- C. The network core and the network edge cannot interoperate with each other.
- D. Most network vendors only provide command line interfaces for network devices, not easy-to-use GUIs.

Answer: A

Explanation:

The correct answer is B because one of the most common drivers for network upgrades is that legacy wireless infrastructure cannot meet the growing performance demands of users, IoT devices, and modern applications. With the proliferation of Wi-Fi 6, Wi-Fi 6E, and now Wi-Fi 7, enterprises are upgrading networks to deliver higher capacity, lower latency, and improved user experience.

Relevant extracts from HPE Aruba Networking documentation:

- * "Many customers are upgrading to Aruba Wi-Fi 6/6E to address performance gaps created by legacy Wi-Fi networks that cannot meet today's demand."
- * "Network modernization is primarily driven by the need for higher wireless throughput, improved efficiency for IoT and mobile devices, and support for cloud-based applications."
- * "As organizations embrace hybrid work and IoT, wireless networks that fail to deliver required performance have become a leading reason for infrastructure refresh."
- * "Aruba ESP and Aruba Central enable IT to modernize networks to ensure consistent high-performance wireless experiences."

Why the other options are incorrect:

- * A Core-to-edge interoperability is important, but not the most common driver compared to wireless performance issues.
- * C Ethernet technology gaps exist but are secondary compared to wireless upgrade demands.
- * D CLI vs GUI management is a usability concern, but not the primary driver of network refresh projects.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba ESP Networking Modernization Overview
- * Aruba Wi-Fi 6/6E/7 Upgrade Guide
- * Aruba Edge-to-Cloud Trends and Drivers - Study Guide
- * Aruba Central for Hybrid Work and IoT - Technical White Paper

NEW QUESTION # 24

What is one feature that sets HPE Aruba Networking location-based services apart from the competition?

- A. HPE Aruba Networking offers developers access to a GitHub with example scripts for automating the placement of APs on local maps.
- B. The latest HPE Aruba Networking switches provide location-based services so customers can unify wired and wireless services.
- **C. Most HPE Aruba Networking APs can locate themselves with GPS and help automate the placement of APs on maps.**
- D. HPE Aruba Networking Central communicates with specialized hardware devices, rather than APs, to deliver location-based services.

Answer: C

Explanation:

The correct answer is A because Aruba Wi-Fi 6/6E/7 APs include an integrated GPS receiver that enables automatic self-location and

positioning. This capability allows APs to place themselves on digital floor plans without manual entry, which accelerates deployment of Aruba Location Services in Aruba Central.

Relevant extracts from HPE Aruba Networking documentation:

- * "Aruba Wi-Fi 6 and Wi-Fi 6E APs feature integrated GPS receivers that enable automated AP placement on maps in Aruba Central."

- * "This self-locating capability sets Aruba APs apart from the competition, where AP placement is typically a manual process."

- * "By automating AP map placement, Aruba reduces deployment time and ensures higher accuracy for location-based services such as indoor navigation, asset tracking, and IoT visibility." Why the other options are incorrect:

- * B Location-based services are delivered via APs with integrated GPS and cloud-based services in Aruba Central, not switches.

- * C While developer tools exist, GitHub scripts are not the defining feature of Aruba's differentiation in LBS.

- * D Aruba Central does not rely on external specialized devices; it uses Aruba APs with embedded GPS capabilities.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba Location Services and GPS-Enabled APs - Technical Overview

- * Aruba Central Deployment Guide - Indoor Location and Mapping

- * Aruba Wi-Fi 6/6E AP Data Sheets - Integrated GPS Capabilities

- * Aruba ESP Value Differentiators - Location-Based Services

NEW QUESTION # 25

You are meeting with a potential customer for HPE Aruba Networking data center solutions. Which question best directs the conversation to the benefits of HPE Aruba Networking CX 10000?

- A. What is your company's plan for recovering from a ransomware attack that targets your data center?
- **B. How are you protecting your data center network traffic from cyberattacks?**
- C. How would highly accurate location-based services benefit your organization in managing the data center?
- D. How are you securing IoT devices so they do not put your network at risk?

Answer: B

Explanation:

The correct answer is B because the Aruba CX 10000 Switch Series is designed specifically to address east-west security in the data center by integrating stateful firewalling and distributed services directly into the top-of-rack switch. This provides protection for network traffic within the data center against cyberattacks such as lateral movement, ransomware spread, and insider threats.

Relevant extracts from official HPE Aruba Networking documentation:

- * "The Aruba CX 10000 with Pensando provides a unique ability to extend Zero Trust and distributed firewalling deep into the data center, securing traffic east-west at scale."

- * "By embedding stateful security services directly in the switching fabric, the CX 10000 eliminates blind spots where east-west traffic would otherwise go unprotected."

- * "Organizations can now protect critical workloads from advanced threats by applying segmentation and firewall policies closest to the application." Why the other options are incorrect:

- * B Securing IoT devices is primarily a campus/edge use case (addressed by Aruba Central, ClearPass, and Dynamic Segmentation), not a core CX 10000 differentiator.

- * C Ransomware recovery is important but focuses on backup/restore and disaster recovery, not the proactive in-fabric security benefits of CX 10000.

- * D Location-based services are a WLAN and edge networking capability, not relevant to data center switching.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba CX 10000 Switch Series with Pensando - Product Overview / Data Sheet

- * Aruba ESP Data Center Networking - Solution Overview

- * Aruba Zero Trust and Distributed Services Architecture - Technical White Paper

- * HPE Aruba Networking Competitive Positioning for Data Center Solutions

NEW QUESTION # 26

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