

# HPE2-W12 Useful Dumps - Updated HPE2-W12 CBT



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Related Technology	Wireless Networking
Test Format	MCQ
Product Questions	Questions
Exam Language	English
Questions Format	PDF + Online Practice Test Format
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## 100% Pass Quiz HPE2-W12 Useful Dumps - Selling HPE Aruba Networking Solutions Unparalleled Updated CBT

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### HP Selling HPE Aruba Networking Solutions Sample Questions (Q18-Q23):

#### NEW QUESTION # 18

You want to determine if a decision-maker might be interested in HPE Aruba Networking Central with AI for networking. What is a

good topic to discuss?

- A. The security benefits of applying intelligent access policies that follow users and devices.
- B. The benefits of better aligning the data center IT operations team with the development team.
- **C. The need to accelerate network troubleshooting so IT can focus on strategic initiatives and innovation.**
- D. The difference between machine learning and other forms of artificial intelligence (AI).

**Answer: C**

Explanation:

The correct answer is B because Aruba Central with AI for Networking is designed to help IT organizations reduce the amount of time spent on manual troubleshooting and reactive network management. By leveraging AI-driven insights, anomaly detection, and prescriptive recommendations, Aruba Central allows IT to accelerate root cause identification, reduce mean-time-to-resolution (MTTR), and redirect resources toward innovation and strategic initiatives.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "Aruba Central delivers AI-powered troubleshooting and prescriptive recommendations, helping IT staff quickly identify issues and resolve them before they impact users."
- \* "By accelerating troubleshooting and reducing manual effort, IT teams can spend more time on strategic projects that drive innovation."
- \* "AI for Networking in Aruba Central reduces downtime by pinpointing root causes, recommending remediation, and automating fixes, shifting IT focus from firefighting to value creation." Why the other options are incorrect:
  - \* A While Aruba leverages AI/ML, discussing the academic differences between machine learning and AI is not aligned to customer business outcomes and does not uncover interest in Central.
  - \* C Aligning IT and development teams is more of a DevOps/data center conversation, not Aruba Central's value proposition.
  - \* D Intelligent access policies are a key part of Aruba ClearPass and Zero Trust, not the primary driver for Aruba Central AI discussions.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba Central AI for Networking - Solution Overview
- \* Aruba ESP (Edge Services Platform) - Technical White Paper
- \* Aruba Central AIOps and Troubleshooting Acceleration - Product Brief
- \* Aruba AI-Powered Networking and Operations - Deployment Guide

## NEW QUESTION # 19

Which advantage does HPE Aruba Networking Fabric Composer provide?

- A. It allows IT to provision both HPE Aruba Networking switches and APs.
- B. It dynamically reroutes traffic when bottlenecks occur on the network.
- C. It uses AI to detect issues and provide recommendations for addressing them.
- **D. It provides visibility into both physical and virtual networks.**

**Answer: D**

Explanation:

The correct answer is C because HPE Aruba Networking Fabric Composer is specifically designed to deliver visibility and simplified management across both physical and virtualized network fabrics in data center environments. It integrates with virtualization platforms (e.g., VMware vSphere, NSX) to extend visibility into workloads and virtual machines, alongside physical switches and fabrics. This unified visibility reduces operational complexity and ensures application performance.

Relevant extracts from HPE Aruba Networking documentation:

- \* "Aruba Fabric Composer is an intelligent, API-driven orchestration solution that provides end-to-end visibility across physical and virtual networks."
- \* "It enables IT teams to understand both physical topologies and virtualized workloads, reducing blind spots in data center operations."
- \* "The solution integrates with VMware and container platforms, giving IT unified insight and control over hybrid infrastructures."

Why the other options are incorrect:

- \* A Dynamic rerouting of traffic is a function of SD-WAN, not Fabric Composer.
- \* B AI-driven issue detection and recommendations are part of Aruba Central with AI Insights, not Fabric Composer.
- \* D Fabric Composer is focused on data center fabrics and virtualization visibility, not AP provisioning.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba Fabric Composer - Solution Overview
- \* Aruba Data Center Networking Technical White Paper

- \* Aruba ESP in the Data Center - Study Guide
- \* Aruba Fabric Composer Integration with VMware - Technical Brief

## NEW QUESTION # 20

What topic would uncover whether or not a customer could have a use case for an HPE Aruba Networking Zero Trust Security?

- A. The customer's requirements for encrypting data at rest on servers.
- B. How much the decision maker understands about technologies such as IPsec.
- C. The customer's processes for ensuring regulatory compliance.
- D. **The reasons that internal users and devices are more trusted than external ones.**

### Answer: D

Explanation:

The correct answer is because Zero Trust Security is based on the principle that no user, device, or network segment should be inherently trusted, regardless of whether it is internal or external. Aruba highlights that organizations still often assume internal traffic is more secure than external traffic, and this assumption creates a significant security gap. Identifying whether customers rely on this "trusted internal" model reveals a clear use case for Zero Trust adoption.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "Zero Trust is a security model where no user, device, or application is implicitly trusted, whether inside or outside the network perimeter."
- \* "Traditional approaches assume internal devices and users are trustworthy, but Zero Trust eliminates this assumption by continuously authenticating and authorizing every entity."
- \* "Aruba Zero Trust Security focuses on visibility, control, and continuous monitoring to enforce least- privilege access across all devices-including unmanaged IoT-inside the network."
- \* "Organizations that still rely on implicit trust for internal users and devices are prime candidates for Zero Trust adoption." Why the other options are incorrect:
  - \* BUnderstanding IPsec is a technical detail and does not uncover a Zero Trust use case.
  - \* CRegulatory compliance is important but is not the primary driver for Zero Trust adoption-it is more about assurance and governance.
  - \* DData-at-rest encryption is a storage/security requirement, not directly tied to network-based Zero Trust security principles.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba Zero Trust Security - Solution Overview
- \* Aruba ESP (Edge Services Platform) - Security White Paper
- \* Aruba ClearPass and Client Insights - Technical Guide
- \* Aruba ESP Zero Trust and SASE Positioning - Product Brief

## NEW QUESTION # 21

You are meeting with a potential customer for HPE Aruba Networking data center solutions. Which question best directs the conversation to the benefits of HPE Aruba Networking CX 10000?

- A. How would highly accurate location-based services benefit your organization in managing the data center?
- B. How are you securing IoT devices so they do not put your network at risk?
- C. What is your company's plan for recovering from a ransomware attack that targets your data center?
- D. **How are you protecting your data center network traffic from cyberattacks?**

### Answer: D

Explanation:

The correct answer is because the Aruba CX 10000 Switch Series is designed specifically to address east- west security in the data center by integrating stateful firewalling and distributed services directly into the top-of-rack switch. This provides protection for network traffic within the data center against cyberattacks such as lateral movement, ransomware spread, and insider threats.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "The Aruba CX 10000 with Pensando provides a unique ability to extend Zero Trust and distributed firewalling deep into the data center, securing traffic east-west at scale."
- \* "By embedding stateful security services directly in the switching fabric, the CX 10000 eliminates blind spots where east-west traffic would otherwise go unprotected."
- \* "Organizations can now protect critical workloads from advanced threats by applying segmentation and firewall policies closest to the application." Why the other options are incorrect:

- \* BSecuring IoT devices is primarily a campus/edge use case (addressed by Aruba Central, ClearPass, and Dynamic Segmentation), not a core CX 10000 differentiator.
- \* CRansomware recovery is important but focuses on backup/restore and disaster recovery, not the proactive in-fabric security benefits of CX 10000.
- \* DLocation-based services are a WLAN and edge networking capability, not relevant to data center switching.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba CX 10000 Switch Series with Pensando - Product Overview / Data Sheet
- \* Aruba ESP Data Center Networking - Solution Overview
- \* Aruba Zero Trust and Distributed Services Architecture - Technical White Paper
- \* HPE Aruba Networking Competitive Positioning for Data Center Solutions

## NEW QUESTION # 22

A senior IT manager tells you that she wants network admins to spend less time troubleshooting issues so they have more time to focus on new initiatives. How can HPE Aruba Networking deliver the senior IT manager's desired outcome?

- A. HPE Aruba Networking Central with AI for Networking accelerates IT troubleshooting by providing ML-based, real-time insights, and recommendations.
- B. HPE Aruba User Experience Insight (UXI) helps IT determine why data center applications are not performing as well as they should.
- C. HPE Aruba Networking ClearPass monitors network devices' performance and automatically notifies IT admins of performance issues.
- D. HPE Aruba Networking APs and switches rely on the Network Analytics Engine (NAE) to automate the onboarding of devices.

### Answer: A

Explanation:

The correct answer is A because Aruba Central with AI for Networking leverages machine learning-driven analytics and insights to automatically identify and resolve network performance issues. This minimizes the time IT teams spend on manual troubleshooting, allowing them to focus on strategic initiatives.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "Aruba Central delivers AI-powered insights and prescriptive recommendations that help IT identify and resolve problems faster, reducing troubleshooting time from hours or days to minutes."
- \* "By applying AI/ML and advanced analytics, Aruba Central proactively detects anomalies and provides root-cause analysis, minimizing downtime and freeing IT resources."
- \* "AI for IT operations in Aruba Central accelerates troubleshooting with real-time network health insights and automated remediation guidance." Why the other options are incorrect:
  - \* B ClearPass is primarily for secure access control and policy enforcement, not network performance monitoring and troubleshooting.
  - \* C The Network Analytics Engine (NAE) is a built-in feature of Aruba CX switches for custom telemetry and automation, but it is not designed for broad troubleshooting acceleration across the entire network.
  - \* D UXI is a valuable solution for end-user experience monitoring, but it complements rather than replaces AI-driven troubleshooting across the full infrastructure. The senior IT manager's outcome of reducing admin troubleshooting time maps most directly to AI in Aruba Central.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba Central AI for Networking - Solution Overview
- \* Aruba ESP (Edge Services Platform) - Technical White Paper
- \* Aruba AIOps for Centralized IT Operations - Deployment Guide
- \* Aruba Central AI-Powered Troubleshooting and Root Cause Analysis - Product Brief

## NEW QUESTION # 23

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