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HCSA-Sales-Storage V2.0

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1 / 4

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The H19-110\_V2.0 exam is a vendor-specific certification exam offered by Huawei Technologies Co. Ltd. H19-110\_V2.0 exam is designed to assess the knowledge and skills of the candidates in sales and storage solutions, and to validate their expertise in Huawei storage products and solutions. H19-110\_V2.0 exam covers topics such as the fundamentals of storage systems, the architecture of storage systems, the features and functions of storage systems, and the installation, configuration, and troubleshooting of storage systems. Successful completion of H19-110\_V2.0 exam will demonstrate that the candidate has the knowledge and skills required to sell and support Huawei storage products and solutions.

Huawei H19-110\_V2.0 (HCSA-Sales-Storage V2.0) Certification Exam is a professional certification exam for individuals looking to validate their knowledge and skills in sales of Huawei storage products. H19-110\_V2.0 exam is designed for individuals who are interested in pursuing a career in IT sales and have experience in selling storage products. H19-110\_V2.0 exam covers a wide range of topics including Huawei storage product features, benefits, and usage scenarios, storage market trends, and sales skills.

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## **H19-110\_V2.0 Exam Actual Questions, Exam H19-110\_V2.0 Revision Plan**

These Huawei H19-110\_V2.0 Exam questions help you practice theoretical and practical skills in different aspects, making problem-solving easier. Our Huawei H19-110\_V2.0 questions PDF is a complete bundle of problems presenting the versatility and correlativity of questions observed in past exam papers. These questions are bundled into Huawei H19-110\_V2.0 PDF Questions following the official study guide.

### **Huawei HCSA-Sales-Storage V2.0 Sample Questions (Q36-Q41):**

#### **NEW QUESTION # 36**

Which of the following is not recommended to use all-flash storage?

- A. Video surveillance system
- B. Manufacturers' EDA and MES systems
- C. Governmental core administration and invoice management systems
- D. Channel access system and core banking system of banks

**Answer: A**

Explanation:

Explanation

All-flash storage is not recommended to use for video surveillance system because video surveillance data is usually large in size, sequential in nature, and infrequently accessed. All-flash storage is more suitable for applications that require high performance, low latency, and random access. Video surveillance system can benefit from using hybrid flash storage or hard disk drives that offer more capacity and lower cost

#### **NEW QUESTION # 37**

Which are the main sales scenarios of Oceanstor Dorado?

- A. Databases
- B. Virtualization
- C. File Services
- D. HPDA

**Answer: A,B,D**

Explanation:

Explanation

OceanStor Dorado can support multiple sales scenarios, such as databases, virtualization, and High-Performance Data Analytics (HPDA). OceanStor Dorado can provide low latency, high throughput, and high IOPS for database applications, such as Oracle, SAP HANA, and MySQL. OceanStor Dorado can also optimize the performance and efficiency of virtualization environments, such as VMware, Hyper-V, and OpenStack. Moreover, OceanStor Dorado can accelerate the data processing and analysis of HPDA applications, such as EDA, AI, and big data.

#### **NEW QUESTION # 38**

Which are the main benefits of fast backup and resotore of OceanProtect?

- A. Shorter backup window
- B. Shorter RPO and RTO
- C. Less power consumption
- D. Less TCO

**Answer: A,B**

Explanation:

Explanation

OceanProtect provides fast backup and restore capabilities that can reduce the backup window and improve the recovery point objective (RPO) and recovery time objective (RTO) for enterprise data. OceanProtect leverages E2E acceleration, high bandwidth, and instant access technologies to achieve up to 155 TB/h backup bandwidth and 172 TB/h recovery bandwidth, which are the

industry's highest levels<sup>1</sup>. OceanProtect also supports instant access to data in backup images, enabling quick utilization of backup data<sup>2</sup>.

### NEW QUESTION # 39

What is Huawei product model for backup storage?

- A. FusionCube
- B. OceanProtect
- C. OceanStor Dorado
- D. OceanStor Pacific

**Answer: B**

Explanation:

Explanation

OceanProtect is the product model for backup storage in Huawei's storage portfolio. OceanProtect is a dedicated backup storage product that provides fast backup and recovery for enterprise data. It adopts a converged architecture that integrates backup software, backup server, and backup storage into one device.

OceanProtect supports multiple backup protocols, such as NDMP, VTL, and NAS, and can work with mainstream backup software in the industry. OceanProtect also leverages deduplication and compression technologies to reduce the backup data footprint and save storage space. Reference: OceanProtect Backup Storage Product Brochure

### NEW QUESTION # 40

What are the main sales scenarios of Oceanstor Pacific?

- A. Core database
- B. Block resource pool
- C. HPC
- D. Object resource pool

**Answer: B,C,D**

Explanation:

Explanation

OceanStor Pacific is a distributed storage system that supports multiple scenarios, such as object resource pool, block resource pool, and HPC. OceanStor Pacific provides object storage service with S3 protocol for unstructured data storage, such as images, videos, documents, and logs. It supports massive data volumes ranging from hundreds of TBs to EBs<sup>3</sup>. OceanStor Pacific also provides block storage service with iSCSI protocol for structured data storage, such as databases and virtual machines. It delivers high performance, low latency, and high reliability for mission-critical workloads<sup>4</sup>. OceanStor Pacific also provides HPC storage service with POSIX file system for high-performance computing scenarios, such as oil exploration, gene sequencing, and autonomous driving. It supports concurrent access from millions of nodes and delivers ultra-high throughput and bandwidth<sup>5</sup>.

### NEW QUESTION # 41

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