

L4M6 Actual Real Questions: CIPS Supplier Relationships & L4M6 Practice Questions



CIPS Level 4 – Diploma in Procurement and Supply

Supplier Relationships [L4M6]

Sample Exam Questions (Objective Response)

The correct answer will be listed below each question

L4M6 Sample Questions V5 Sept 2028

The product ActualTorrent provide with you is compiled by professionals elaborately and boosts varied versions which aimed to help you pass the L4M6 exam by the method which is convenient for you. It is not only cheaper than other dumps but also more effective. The high pass rate of our L4M6 Study Materials has been approved by thousands of candidates, they recognized our website as only study tool to pass L4M6 exam.

CIPS L4M6 Certification Exam is aimed at procurement and supply chain professionals who are involved in supplier selection, negotiation, and management. L4M6 exam covers topics such as supplier evaluation, performance management, risk management, and contract negotiation. CIPS Supplier Relationships certification also focuses on the ethical and sustainable management of supplier relationships.

The CIPS L4M6 exam covers several areas, including supplier segmentation and selection, negotiation, performance management, contract management, and risk management. These topics are critical for effective supplier management, and require a comprehensive understanding of the supplier relationship lifecycle. Individuals who pass the CIPS L4M6 Exam demonstrate their ability to navigate the complex supplier ecosystem and develop coherent strategies to support their organization's goals. CIPS Supplier Relationships certification also validates that individuals are equipped to manage potential challenges in collaboration with suppliers, and maintain a healthy relationship throughout the supplier lifecycle.

>> L4M6 Test Dumps Free <<

Quiz 2025 CIPS L4M6: CIPS Supplier Relationships – Reliable Test Dumps Free

ActualTorrent keeps an eye on changes in the CIPS CIPS Supplier Relationships exam syllabus and updates CIPS L4M6 exam dumps accordingly to make sure they are relevant to the latest exam topics. After making the payment for CIPS L4M6 dumps questions you'll be able to get free updates for up to 90 days. Another thing you will get from using the L4M6 Exam study material is free to support. If you encounter any problem while using the L4M6 prep material, you have nothing to worry about. The solution is closer to you than you can imagine, just contact the support team and continue enjoying your study with the CIPS Supplier Relationships preparation material.

CIPS Supplier Relationships Sample Questions (Q100-Q105):

NEW QUESTION # 100

Which of the following characteristics would appear in the Supplier Preferencing Model when a buyer has a high spend with a supplier? Select TWO that apply.

- A. Tactical
- B. Nuisance
- C. Development
- **D. Exploitable**
- **E. Core**

Answer: D,E

Explanation:

In the Supplier Preferencing Model:

* Core: A buyer with high spend and high attractiveness is viewed as critical by the supplier, encouraging strategic collaboration.

* Exploitable: Where buyer spend is high but power is lower, suppliers may exploit the situation by raising prices or setting unfavorable terms.

These are the two scenarios associated with high spend buyers.

NEW QUESTION # 101

Kinky Boots Ltd provides high heeled shoes in large sizes. Their target market are Drag Queens. There are a couple of rival shoe manufacturers in this market and Kinky Boots Ltd offer the cheapest high heels. What strategy is Kinky Boots Ltd employing in terms of competitive advantage?

- A. cost leadership
- B. differentiation focus
- **C. cost focus**
- D. differentiation

Answer: C

Explanation:

This is 'cost focus' - Kinky Boots is both focusing on being a cost leader (by providing the cheapest products) and focusing on a niche market (drag queens). When these two strategies are combined it is called 'cost focus'.

There's a couple of questions on Porter's Generic Strategies in the exam- there's a useful diagram of this on P.

13

NEW QUESTION # 102

When using competitive forces theory, suppliers are powerful in which of the following situations? Select THREE that apply.

- **A. The switching costs are high**
- **B. There are few substitute products**
- C. There is potential for backward integration
- **D. The product is highly differentiated**
- E. The product is undifferentiated
- F. The volume purchased is not important

Answer: A,B,D

Explanation:

Suppliers gain power when their products have limited substitutes, are highly differentiated, or when switching costs are high. These factors reduce buyer leverage and increase supplier influence, as described in Porter's Five Forces model.

NEW QUESTION # 103

When using portfolio analysis, in which segment would you place a product with high expenditure, potentially provided by a large number of suppliers?

- A. Acquisitive
- **B. Leverage**
- C. Strategic
- D. Critical

Answer: B

Explanation:

Comprehensive and Detailed Explanation:

In the Kraljic Matrix, products are categorized based on supply risk and profit impact:

* Leverage items: These have a high profit impact but low supply risk. They are often high-expenditure items available from multiple suppliers, allowing the buyer to leverage purchasing power to negotiate better terms.

Given the product has high expenditure and is available from many suppliers, it fits into the 'Leverage' category.

Reference:

CIPS L4M6 Study Guide

NEW QUESTION # 104

A vehicle company has a partnering relationship with the manufacturer of its engines. The manufacturer is considered a key partner and is already involved in product development at the vehicle company in several strategic projects. The car company and engine manufacturer have integrated systems for a just-in-time (JIT) delivery. Is this an example of a significant integration partnership?

- **A. Yes, because it includes elements of joint product development**
- B. No, it is an example of a less time-intensive partnership
- C. No, as there is a short-term focus on the relationship
- D. Yes, as this is an example of a target costing approach

Answer: A

Explanation:

Comprehensive and Detailed Explanation:

The described relationship includes:

* Joint Product Development: Collaborative involvement in strategic projects indicates a deep partnership.

* Integrated Systems: JIT delivery systems require synchronized operations, reflecting significant integration.

These elements are hallmarks of a significant integration partnership.

Reference:

"Strategic Supply Chain Partnership"-ResearchGate: Strategic Supply Chain Partnership

NEW QUESTION # 105

.....

Our L4M6 exam questions provide with the software which has a variety of self-study and self-assessment functions to detect learning results. The statistical reporting function is provided to help students find weak points and deal with them. Our software is also equipped with many new functions, such as timed and simulated test functions. After you set up the simulation test timer with our L4M6 Test Guide which can adjust speed and stay alert, you can devote your mind to learn the knowledge. There is no doubt that the function can help you pass the L4M6 exam.

Exam L4M6 Study Solutions: <https://www.actualtorrent.com/L4M6-questions-answers.html>

- High L4M6 Passing Score □ Test L4M6 Dates □ L4M6 Discount □ Search for □ L4M6 □ and easily obtain a free download on ➡ www.prep4away.com □ □L4M6 Reliable Cram Materials
- L4M6 Simulation Questions □ L4M6 Simulation Questions □ Test L4M6 Testking □ Immediately open □ www.pdfvce.com □ and search for ➡ L4M6 □ to obtain a free download □L4M6 Reliable Cram Materials
- Reliable L4M6 Test Dumps Free - Leader in Certification Exams Materials - Updated Exam L4M6 Study Solutions □ Download (L4M6) for free by simply searching on 「 www.testsdumps.com 」 □Reliable L4M6 Test Bootcamp
- Free Download L4M6 Test Dumps Free - Guaranteed CIPS L4M6 Exam Success with Perfect Exam L4M6 Study Solutions □ Enter ➤ www.pdfvce.com □ and search for ▷ L4M6 ◁ to download for free □Valid Exam L4M6 Blueprint
- Free PDF Quiz CIPS - L4M6 Authoritative Test Dumps Free □ Search on [www.examsreviews.com] for □ L4M6 □ to obtain exam materials for free download □L4M6 Reliable Exam Vce
- How Can You Pass The CIPS L4M6 Exam? □ Download 「 L4M6 」 for free by simply entering □ www.pdfvce.com □ website □Valid L4M6 Exam Tips
- CIPS L4M6 Test Dumps Free: CIPS Supplier Relationships - www.exam4pdf.com One of 10 Leading Planform □ Copy URL ➡ www.exam4pdf.com □ open and search for ► L4M6 ◀ to download for free □New L4M6 Exam Objectives
- Professional L4M6 Test Dumps Free | Newest Exam L4M6 Study Solutions and Correct CIPS Supplier Relationships Interactive EBook □ Search on 【 www.pdfvce.com 】 for [L4M6] to obtain exam materials for free download □Valid L4M6 Test Papers
- Real L4M6 Braindumps □ L4M6 Valid Braindumps Pdf □ Test L4M6 Dates □ Open ☼ www.testsimulate.com □☼□ enter 【 L4M6 】 and obtain a free download □L4M6 Reliable Cram Materials
- CIPS L4M6 Test Dumps Free: CIPS Supplier Relationships - Pdfvce One of 10 Leading Planform □ The page for free download of □ L4M6 □ on { www.pdfvce.com } will open immediately □Reliable L4M6 Test Bootcamp
- L4M6 Reliable Exam Vce □ Dump L4M6 File □ Valid L4M6 Test Papers □ Open website ▷ www.prep4pass.com ◁ and search for □ L4M6 □ for free download □L4M6 Reliable Cram Materials
- www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.brightfuturetech.co.za, learn.degree2destiny.com, solymaracademy.com, joshwhi204.blogspot.com, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, ekdaleonline.com, www.stes.tyc.edu.tw, Disposable vapes