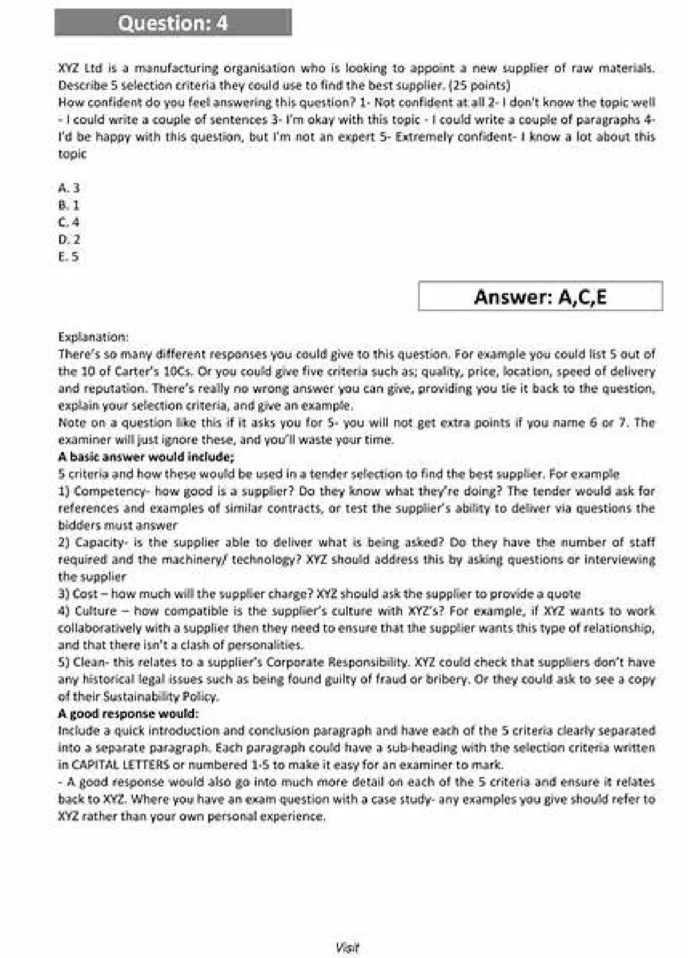
L5M4 Current Exam Content & Authorized L5M4 Test Dumps



Question: 4

XYZ Ltd is a manufacturing organisation who is looking to appoint a new supplier of raw materials. Describe 5 selection criteria they could use to find the best supplier. (25 points)
How confident do you feel answering this question? 1- Not confident at all 2- I don't know the topic well - I could write a couple of sentences 3- I'm okay with this topic - I could write a couple of paragraphs 4- I'd be happy with this question, but I'm not an expert 5- Extremely confident- I know a lot about this topic

A. 3
B. 1
C. 4
D. 2
E. 5

Answer: A,C,E

Explanation:
There's so many different responses you could give to this question. For example you could list 5 out of the 10 of Carter's 10Cs. Or you could give five criteria such as; quality, price, location, speed of delivery and reputation. There's really no wrong answer you can give, providing you tie it back to the question, explain your selection criteria, and give an example.
Note on a question like this if it asks you for 5- you will not get extra points if you name 6 or 7. The examiner will just ignore these, and you'll waste your time.
A basic answer would include;
5 criteria and how these would be used in a tender selection to find the best supplier. For example
1) Competency- how good is a supplier? Do they know what they're doing? The tender would ask for references and examples of similar contracts, or test the supplier's ability to deliver via questions the bidders must answer
2) Capacity- is the supplier able to deliver what is being asked? Do they have the number of staff required and the machinery/ technology? XYZ should address this by asking questions or interviewing the supplier
3) Cost – how much will the supplier charge? XYZ should ask the supplier to provide a quote
4) Culture – how compatible is the supplier's culture with XYZ's? For example, if XYZ wants to work collaboratively with a supplier then they need to ensure that the supplier wants this type of relationship, and that there isn't a clash of personalities.
5) Clean- this relates to a supplier's Corporate Responsibility. XYZ could check that suppliers don't have any historical legal issues such as being found guilty of fraud or bribery. Or they could ask to see a copy of their Sustainability Policy.
A good response would:
Include a quick introduction and conclusion paragraph and have each of the 5 criteria clearly separated into a separate paragraph. Each paragraph could have a sub-heading with the selection criteria written in CAPITAL LETTERS or numbered 1-5 to make it easy for an examiner to mark.
- A good response would also go into much more detail on each of the 5 criteria and ensure it relates back to XYZ. Where you have an exam question with a case study- any examples you give should refer to XYZ rather than your own personal experience.

Visit

2025 Latest Itcertking L5M4 PDF Dumps and L5M4 Exam Engine Free Share: https://drive.google.com/open?id=1KkWAR0NC3yzZDvEOwt1Oj3zs_0wBFFmd

You will have a sense of achievements when you finish learning our L5M4 study materials. During your practice of the L5M4 preparation guide, you will gradually change your passive outlook and become hopeful for life. We strongly advise you to have a brave attempt. You will never enjoy life if you always stay in your comfort zone. And our L5M4 Exam Questions will help you realize your dream and make it come true.

CIPS L5M4 Exam Syllabus Topics:

Topic	Details
Topic 1	• Understand and apply tools and techniques to measure and develop contract performance in procurement and supply: This section of the exam measures the skills of procurement and supply chain managers and covers how to apply tools and key performance indicators (KPIs) to monitor and improve contract performance. It emphasizes the evaluation of metrics like cost, quality, delivery, safety, and ESG elements in supplier relationships. Candidates will explore data sources and analysis methods to improve performance, including innovations, time-to-market measures, and ROI.

Topic 2	• Understand and apply the concept of strategic sourcing: This section of the exam measures the skills of procurement and supply chain managers and covers the strategic considerations behind sourcing decisions. It includes an assessment of market factors such as industry dynamics, pricing, supplier financials, and ESG concerns. The section explores sourcing options and trade-offs, such as contract types, competition, and supply chain visibility.
Topic 3	• Analyse and apply financial and performance measures that can affect the supply chain: This section of the exam measures the skills of procurement and supply chain managers and covers financial and non-financial metrics used to evaluate supply chain performance. It addresses performance calculations related to cost, time, and customer satisfaction, as well as financial efficiency indicators such as ROCE, IRR, and NPV. The section evaluates how stakeholder feedback influences performance and how feedback mechanisms can shape continuous improvement.
Topic 4	• Understand and apply financial techniques that affect supply chains: This section of the exam measures the skills of procurement and supply chain managers and covers financial concepts that impact supply chains. It explores the role of financial management in areas like working capital, project funding, WACC, and investment financing. The section also examines how currency fluctuations affect procurement, including the use of foreign exchange tools like forward contracts and derivative instruments.

Authorized L5M4 Test Dumps - Minimum L5M4 Pass Score

Desktop Advanced Contract & Financial Management (L5M4) practice exam software also keeps track of the earlier attempted L5M4 practice test so you can know mistakes and overcome them at each and every step. The Desktop L5M4 Practice Exam software is created and updated in a timely by a team of experts in this field. If any problem arises, a support team is there to fix the issue.

CIPS Advanced Contract & Financial Management Sample Questions (Q41-Q46):

NEW QUESTION # 41
Explain what is meant by 'supplier selection' (25 marks)

Answer:

Explanation:
See the answer in Explanation below:
Explanation:
Supplier selection is a critical process in procurement and contract management, involving the evaluation and choice of suppliers to meet an organization's needs for goods, services, or materials. In the context of the CIPS L5M4 Advanced Contract and Financial Management study guide, supplier selection is a strategic activity that ensures suppliers align with financial, operational, and strategic objectives, delivering value for money and minimizing risks. Below is a detailed explanation, broken down step-by-step:
* Definition:
* Supplier selection is the process of identifying, evaluating, and choosing suppliers based on predefined criteria to fulfill an organization's procurement requirements.
* It involves assessing potential suppliers' capabilities, performance, and alignment with the buyer' s goals.
* Purpose:
* Ensures the selected supplier can deliver the right quality, quantity, and timing of goods or services while meeting financial and contractual expectations.
* Aims to minimize risks (e.g., supply disruptions) and maximize value (e.g., cost efficiency, innovation).
* Example: XYZ Ltd (Question 7) selects a raw material supplier based on cost, quality, and reliability.
* Key Steps in Supplier Selection:
* Identify Needs: Define the organization's requirements (e.g., specific raw materials, delivery schedules).
* Develop Criteria: Establish evaluation criteria (e.g., cost, quality, financial stability-see Questions 7 and 13).
* Source Potential Suppliers: Use competitive (Question 16) or non-competitive sourcing to create a shortlist.
* Evaluate Suppliers: Assess candidates against criteria using tools like scorecards or financial analysis.

* Negotiate and Select: Choose the best supplier and negotiate contract terms.
* Example: Rachel (Question 17) might shortlist suppliers for raw materials, evaluate them on price and delivery, and select the one offering the best overall value.
* Importance in Contract Management:
* Supplier selection directly impacts contract performance-choosing the wrong supplier can lead to delays, quality issues, or cost overruns.
* It aligns with financial management by ensuring cost efficiency and risk mitigation, key L5M4 principles.
* Example: Selecting a financially stable supplier (Question 13) reduces the risk of mid-contract failure.
* Strategic Considerations:
* Involves balancing short-term needs (e.g., immediate cost savings) with long-term goals (e.g., supplier innovation-Question 2).
* May incorporate strategic sourcing principles (Question 11) to align with organizational objectives like sustainability or innovation.
* Example: A company might select a supplier with strong innovation capacity to support future product development.
Exact Extract Explanation:
The CIPS L5M4 Advanced Contract and Financial Management study guide defines supplier selection as "the process of evaluating and choosing suppliers to meet organizational needs while ensuring value for money and minimizing risks." It is a foundational element of procurement, discussed extensively in the context of performance management, risk mitigation, and financial efficiency. The guide emphasizes that supplier selection is not just about cost but involves a "structured evaluation" to ensure suppliers deliver on quality, reliability, and strategic objectives.
* Detailed Explanation:
* The guide outlines supplier selection as a multi-step process, starting with "defining requirements" and ending with "contract award." This structured approach ensures fairness and alignment with organizational goals.
* Chapter 2 stresses that supplier selection should use "robust criteria" (e.g., cost, quality, financial stability-Question 7) to evaluate candidates, often through tools like weighted scorecards or financial analysis (Question 13).
* The guide links supplier selection to financial management by noting its role in "cost control" and
"risk reduction." For instance, selecting a supplier with a strong Current Ratio (Question 13) ensures they can meet short-term obligations, avoiding supply disruptions that could inflate costs.
* It also highlights the strategic aspect, integrating concepts like innovation capacity (Question 2) and industry analysis (Question 14) to select suppliers who support long-term goals, such as sustainability or technological advancement.
* Practical Application:
* For Rachel (Question 17), supplier selection for raw materials involves defining needs (e.g., consistent steel supply), setting criteria (e.g., price, quality, delivery), shortlisting suppliers, evaluating them (e.g., via financial data), and choosing the best fit. This ensures her manufacturing operations run smoothly and cost-effectively.
* The guide advises involving cross-functional teams (e.g., procurement, production, finance) to ensure criteria reflect organizational priorities, enhancing the selection process's effectiveness.
* Broader Implications:
* Supplier selection impacts the entire contract lifecycle-poor selection can lead to performance issues, requiring corrective actions like supplier development (Question 3).
* Financially, it ensures value for money by selecting suppliers who offer the best balance of cost, quality, and reliability, aligning with L5M4's core focus.
* The guide also notes that selection should be revisited periodically, as market conditions (Question 14) or supplier performance may change, requiring adjustments to maintain contract success.

NEW QUESTION # 42
Rachel is looking to put together a contract for the supply of raw materials to her manufacturing organisation and is considering a short contract (12 months) vs a long contract (5 years). What are the advantages and disadvantages of these options? (25 marks)

Answer:

Explanation:
See the answer in Explanation below:
Explanation:
Rachel's decision between a short-term (12 months) and long-term (5 years) contract for raw material supply will impact her manufacturing organization's financial stability, operational flexibility, and supplier relationships. In the context of the CIPS L5M4 Advanced Contract and Financial Management study guide, contract duration affects cost control, risk management, and value delivery. Below are the advantages and disadvantages of each option, explained in detail:
Short-Term Contract (12 Months):
* Advantages:
* Flexibility to Adapt:
* Allows Rachel to reassess supplier performance, market conditions, or material requirements annually and switch suppliers if needed.

* Example: If a new supplier offers better prices after 12 months, Rachel can renegotiate or switch.
* Reduced Long-Term Risk:
* Limits exposure to supplier failure or market volatility (e.g., price hikes) over an extended period.
* Example: If the supplier goes bankrupt, Rachel is committed for only 12 months, minimizing disruption.
* Opportunity to Test Suppliers:
* Provides a trial period to evaluate the supplier's reliability and quality before committing long-term.
* Example: Rachel can assess if the supplier meets 98% on-time delivery before extending the contract.
* Disadvantages:
* Potential for Higher Costs:
* Suppliers may charge a premium for short-term contracts due to uncertainty, or Rachel may miss bulk discounts.
* Example: A 12-month contract might cost 10% more per unit than a 5-year deal.
* Frequent Renegotiation Effort:
* Requires annual contract renewals or sourcing processes, increasing administrative time and costs.
* Example: Rachel's team must spend time each year re-tendering or negotiating terms.
* Supply Chain Instability:
* Short-term contracts may lead to inconsistent supply if the supplier prioritizes long-term clients or if market shortages occur.
* Example: During a material shortage, the supplier might prioritize a 5-year contract client over Rachel.
Long-Term Contract (5 Years):
* Advantages:
* Cost Stability and Savings:
* Locks in prices, protecting against market volatility, and often secures discounts for long- term commitment.
* Example: A 5-year contract might fix the price at £10 per unit, saving 15% compared to annual fluctuations.
* Stronger Supplier Relationship:
* Fosters collaboration and trust, encouraging the supplier to prioritize Rachel's needs and invest in her requirements.
* Example: The supplier might dedicate production capacity to ensure Rachel's supply.
* Reduced Administrative Burden:
* Eliminates the need for frequent renegotiations, saving time and resources over the contract period.
* Example: Rachel's team can focus on other priorities instead of annual sourcing.
* Disadvantages:
* Inflexibility:
* Commits Rachel to one supplier, limiting her ability to switch if performance declines or better options emerge.
* Example: If a new supplier offers better quality after 2 years, Rachel is still locked in for 3 more years.
* Higher Risk Exposure:
* Increases vulnerability to supplier failure, market changes, or quality issues over a longer period.
* Example: If the supplier's quality drops in Year 3, Rachel is stuck until Year 5.
* Opportunity Cost:
* Locks Rachel into a deal that might become uncompetitive if market prices drop or new technologies emerge.
* Example: If raw material prices fall by 20% in Year 2, Rachel cannot renegotiate to benefit.
Exact Extract Explanation:
The CIPS L5M4 Advanced Contract and Financial Management study guide discusses contract duration as a key decision in procurement, impacting "cost management, risk allocation, and supplier relationships." It highlights that short-term and long-term contracts each offer distinct benefits and challenges, requiring buyers like Rachel to balance flexibility, cost, and stability based on their organization's needs.
* Short-Term Contract (12 Months):
* Advantages: The guide notes that short-term contracts provide "flexibility to respond to market changes," aligning with L5M4's risk management focus. They also allow for "supplier performance evaluation" before long-term commitment, reducing the risk of locking into a poor supplier.
* Disadvantages: L5M4 warns that short-term contracts may lead to "higher costs" due to lack of economies of scale and "increased administrative effort" from frequent sourcing, impacting financial efficiency. Supply chain instability is also a concern, as suppliers may not prioritize short-term clients.
* Long-Term Contract (5 Years):
* Advantages: The guide emphasizes that long-term contracts deliver "price stability" and "cost savings" by securing favorable rates, a key financial management goal. They also "build strategic partnerships," fostering collaboration, as seen in supplier development (Question 3).
* Disadvantages: L5M4 highlights the "risk of inflexibility" and "exposure to supplier failure" in long-term contracts, as buyers are committed even if conditions change. The guide also notes the
"opportunity cost" of missing out on market improvements, such as price drops or new suppliers.
* Application to Rachel's Scenario:
* Short-Term: Suitable if Rachel's market is volatile (e.g., fluctuating raw material prices) or if she's unsure about the supplier's reliability. However, she risks higher costs and supply disruptions.
* Long-Term: Ideal if Rachel values cost certainty and a stable supply for her manufacturing operations, but she must ensure the

supplier is reliable and include clauses (e.g., price reviews) to mitigate inflexibility.
* Financially, a long-term contract might save costs but requires risk management (e.g., exit clauses), while a short-term contract offers flexibility but may increase procurement expenses.

NEW QUESTION # 43
Outline three methods an organization could use to gain feedback from stakeholders (25 points)

Answer:

Explanation:
See the answer in Explanation below:
Explanation:
Gaining feedback from stakeholders helps organizations understand their needs and improve performance.
Below are three methods, detailed step-by-step:
* Surveys and Questionnaires
* Step 1: Design the ToolCreate structured questions (e.g., Likert scales, open-ended) tailored to stakeholder groups like customers or suppliers.
* Step 2: DistributionDistribute via email, online platforms, or in-person to ensure accessibility.
* Step 3: AnalysisCollect and analyze responses to identify trends or issues (e.g., supplier satisfaction with payment terms).
* Outcome:Provides quantitative and qualitative insights efficiently.
* Focus Groups
* Step 1: Organize the SessionInvite a small, diverse group of stakeholders (e.g., employees, clients) for a facilitated discussion.
* Step 2: Conduct the DiscussionUse open-ended questions to explore perceptions (e.g., "How can we improve delivery times?").
* Step 3: Record and InterpretSummarize findings to capture detailed, nuanced feedback.
* Outcome:Offers in-depth understanding of stakeholder views.
* One-on-One Interviews
* Step 1: Select ParticipantsChoose key stakeholders (e.g., major suppliers, senior staff) for personalized engagement.
* Step 2: Conduct InterviewsAsk targeted questions in a private setting to encourage candid responses.
* Step 3: Synthesize FeedbackCompile insights to address specific concerns or opportunities.
* Outcome:Builds trust and gathers detailed, individual perspectives.
Exact Extract Explanation:
The CIPS L5M4 Study Guide highlights stakeholder feedback methods:
* Surveys:"Surveys provide a scalable way to gather structured feedback from diverse stakeholders" (CIPS L5M4 Study Guide, Chapter 1, Section 1.8).
* Focus Groups:"Focus groups enable qualitative exploration of stakeholder opinions" (CIPS L5M4 Study Guide, Chapter 1, Section 1.8).
* Interviews:"One-on-one interviews offer detailed, personal insights, fostering stronger relationships" (CIPS L5M4 Study Guide, Chapter 1, Section 1.8).These methods enhance stakeholder engagement in procurement and financial decisions. References: CIPS L5M4 Study Guide, Chapter 1: Organizational Objectives and Financial Management.

NEW QUESTION # 44
Discuss the different financial objectives of the following organization types: public sector, private sector, charity sector (25 points)

Answer:

Explanation:
See the answer in Explanation below:
Explanation:
The financial objectives of organizations vary significantly depending on their type-public sector, private sector, or charity sector.
Below is a detailed step-by-step explanation of the financial objectives for each:
* Public Sector Organizations
* Step 1: Understand the PurposePublic sector organizations are government-owned or controlled entities focused on delivering public services rather than generating profit.
* Step 2: Identify Financial Objectives
* Value for Money (VfM):Ensuring efficient use of taxpayer funds by balancing economy, efficiency, and effectiveness.
* Budget Compliance:Operating within allocated budgets set by government policies.
* Service Delivery:Prioritizing funds to meet public needs (e.g., healthcare, education) rather than profit.
* Cost Control:Minimizing waste and ensuring transparency in financial management.

* Private Sector Organizations
* Step 1: Understand the PurposePrivate sector organizations are privately owned businesses aiming to generate profit for owners or shareholders.
* Step 2: Identify Financial Objectives
* Profit Maximization:Achieving the highest possible financial returns.
* Shareholder Value:Increasing share prices or dividends for investors.
* Revenue Growth:Expanding sales and market share to boost income.
* Cost Efficiency:Reducing operational costs to improve profit margins.
* Charity Sector Organizations
* Step 1: Understand the PurposeCharities are non-profit entities focused on social, environmental, or humanitarian goals rather than profit.
* Step 2: Identify Financial Objectives
* Fundraising Efficiency:Maximizing income from donations, grants, or events.
* Cost Management:Keeping administrative costs low to direct funds to the cause.
* Sustainability:Ensuring long-term financial stability to continue operations.
* Transparency:Demonstrating accountability to donors and stakeholders.

Exact Extract Explanation:

The CIPS L5M4 Advanced Contract and Financial Management study guide emphasizes understanding organizational objectives as a foundation for effective financial and contract management. According to the guide:
* Public Sector:The focus is on "delivering value for money and achieving social outcomes rather than profit" (CIPS L5M4 Study Guide, Chapter 1, Section 1.2). This includesadhering to strict budgetary controls and public accountability standards.
* Private Sector:The guide highlights that "private sector organizations prioritize profit maximization and shareholder wealth" (CIPS L5M4 Study Guide, Chapter 1, Section 1.3). Financial strategies are aligned with competitive market performance and cost efficiencies.
* Charity Sector:Charities aim to "maximize the impact of funds raised while maintaining financial sustainability" (CIPS L5M4 Study Guide, Chapter 1, Section 1.4). This involves balancing fundraising efforts with low overheads and compliance with regulatory requirements.These distinctions are critical for procurement professionals to align contract strategies with organizational goals.

References: CIPS L5M4 Study Guide, Chapter 1: Organizational Objectives and Financial Management.

NEW QUESTION # 45

What is meant by the term benchmarking? (10 points) Describe two forms of benchmarking (15 points)

Answer:

Explanation:

See the answer in Explanation below:

Explanation:
* Part 1: Meaning of Benchmarking (10 points)
* Step 1: Define the TermBenchmarking is the process of comparing an organization's processes, performance, or practices against a standard or best-in-class example to identify improvementopportunities.
* Step 2: PurposeAims to enhance efficiency, quality, or competitiveness by learning from others.
* Step 3: ApplicationInvolves measuring metrics (e.g., cost per unit, delivery time) against peers or industry leaders.
* Outcome:Drives continuous improvement through comparison.
* Part 2: Two Forms of Benchmarking (15 points)
* Internal Benchmarking
* Step 1: Define the FormCompares performance between different units, teams, or processes within the same organization.
* Step 2: ExampleABC Ltd compares delivery times between its UK and US warehouses to share best practices.
* Step 3: BenefitsEasy access to data, fosters internal collaboration, and leverages existing resources.
* Outcome:Improves consistency and efficiency internally.
* Competitive Benchmarking
* Step 1: Define the FormCompares performance directly with a competitor in the same industry.
* Step 2: ExampleABC Ltd assesses its production costs against a rival manufacturer to identify cost-saving opportunities.
* Step 3: BenefitsHighlights competitive gaps and drives market positioning improvements.
* Outcome:Enhances external competitiveness.

Exact Extract Explanation:
* Definition:The CIPS L5M4 Study Guide states, "Benchmarking involves comparing organizational performance against a reference point to identify areas for enhancement" (CIPS L5M4 Study Guide, Chapter 2, Section 2.6).
* Forms:It notes, "Internal benchmarking uses internal data for improvement, while competitive benchmarking focuses on rivals to gain a market edge" (CIPS L5M4 Study Guide, Chapter 2, Section
2.6). Both are vital for supply chain and financial optimization. References: CIPS L5M4 Study Guide, Chapter 2: Supply Chain

Performance Management.

NEW QUESTION # 46

......

The L5M4 study questions included in the different versions of the PDF，Software and APP online which are all complete and cover up the entire syllabus of the exam. And every detail of these three vesions are perfect for you to practice and prapare for the exam. If you want to have a try before you pay for the L5M4 Exam Braindumps, you can free download the demos which contain a small part of questions from the L5M4 practice materials. And you can test the functions as well.

Authorized L5M4 Test Dumps: https://www.itcertking.com/L5M4_exam.html

- Pass Guaranteed Quiz 2025 CIPS L5M4 Pass-Sure Current Exam Content □ Easily obtain [L5M4] for free download through ✔ www.free4dump.com □✔□ □Reliable L5M4 Braindumps Questions
- Fast Download L5M4 Current Exam Content | Easy To Study and Pass Exam at first attempt - Valid L5M4: Advanced Contract & Financial Management □ Search for ➥ L5M4 □ and download exam materials for free through ⇛ www.pdfvce.com ⇚ □Reliable L5M4 Exam Bootcamp
- L5M4 Valid Exam Simulator □ L5M4 Exam Preparation ✳ L5M4 Online Test □ Search for ➽ L5M4 □ and download it for free on ➽ www.dumpsquestion.com □ website □L5M4 Latest Test Question
- Precise L5M4 Current Exam Content Spend Your Little Time and Energy to Pass L5M4: Advanced Contract & Financial Management exam □ Simply search for ⇛ L5M4 ⇚ for free download on ☀ www.pdfvce.com □☀□ □L5M4 Exam Study Guide
- Precise L5M4 Current Exam Content Spend Your Little Time and Energy to Pass L5M4: Advanced Contract & Financial Management exam □ Copy URL [www.dumpsquestion.com] open and search for ➠ L5M4 □ to download for free □ □Official L5M4 Study Guide
- Fast Download L5M4 Current Exam Content | Easy To Study and Pass Exam at first attempt - Valid L5M4: Advanced Contract & Financial Management □ Easily obtain 【 L5M4 】 for free download through ➡ www.pdfvce.com □□□ □ □High L5M4 Quality
- Latest L5M4 Test Pass4sure □ Latest L5M4 Test Dumps □ L5M4 Exam Sims □ Search for ➥ L5M4 □ and obtain a free download on ✔ www.pass4test.com □✔□ □Reliable L5M4 Exam Question
- Latest L5M4 Test Pass4sure □ New L5M4 Dumps Sheet □ High L5M4 Quality □ Search on ✔ www.pdfvce.com □✔□ for 「 L5M4 」 to obtain exam materials for free download □Reliable L5M4 Exam Bootcamp
- 100% Pass Quiz 2025 L5M4: Advanced Contract & Financial Management Perfect Current Exam Content □ Copy URL ➤ www.actual4labs.com □ open and search for ➥ L5M4 □ to download for free □L5M4 Exam Preparation
- L5M4 Valid Exam Simulator □ Reliable L5M4 Exam Question □ L5M4 Detailed Study Dumps □ Easily obtain [L5M4] for free download through ✔ www.pdfvce.com □✔□ ↖Latest L5M4 Test Blueprint
- Reliable L5M4 Braindumps Questions □ L5M4 Exam Sims □□ Latest L5M4 Test Blueprint □ Search for 【 L5M4 】 and download it for free immediately on ➥ www.passtestking.com □ □L5M4 Test Torrent
- www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, knowara.com, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, www.stes.tyc.edu.tw, myportal.utt.edu.tt, bbs.naxshi.com, Disposable vapes

BTW, DOWNLOAD part of Itcertking L5M4 dumps from Cloud Storage: https://drive.google.com/open?id=1KkWAR0NC3yzZDvEOwt1Oj3zs_0wBFFmd