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CIPS L6M9 Exam Syllabus Topics:

Topic	Details
Topic 1	Understand and apply leadership skills and behaviors appropriate for strategically improving the procurement and supply chain function: This section of the exam measures the skills of Supply Chain Managers and covers understanding leadership behaviors that enhance procurement processes. It assesses how to strategically improve supply chain functions, focusing on a key skill like "Strategic Decision Making".
Topic 2	Assess the strategic value of resource planning and control: This part targets Resource Planners, focusing on evaluating strategic resource planning concepts such as forecasting, scheduling, monitoring, and controlling resources effectively within the operational framework.
Topic 3	Understand operations strategy and its contribution to overall business success: Targeting Operations Directors, this section evaluates understanding of operations strategy's impact on organizations, including aligning with business goals, market requirements, and resource management.

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L6M9 - Trustable Supply Network Design Study Center

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CIPS Supply Network Design Sample Questions (Q16-Q21):

NEW QUESTION # 16

When designing a supply network, which of the following stages should be completed first?

- A. Determine the approach for managing material flow
- B. Analyse potential risks
- C. Confirm the network scope
- D. Track information flow

Answer: C

Explanation:

The correct sequence for designing a supply network is:

- * Determine strategic objectives
- * Confirm the network scope
- * Analyse potential risks
- * Determine the approach for managing material and information flow
- * Track material and information flow

Since network scope defines the boundaries, scale, and overall structure of the network, it must be confirmed first. (LO 1.1, See p.3)

NEW QUESTION # 17

For which activity would a Gantt chart be used?

- A. Customer expectation management
- B. Resource loading
- C. Capacity planning
- D. Scheduling

Answer: D

Explanation:

A Gantt chart is used for scheduling. It's a visual way of showing what activities are completed and when. (See p.175)

NEW QUESTION # 18

Which of the following statements about Dynamic Capability Theory are TRUE? Select ALL that apply.

- A. The focus is on reducing costs to ensure the organisation remains profitable
- B. Information sharing throughout the supply network is important to creating dynamic capability
- C. It can contribute to the competitive advantage of the organisation
- D. It can be utilised to understand how the operations function reconfigures its competencies in response to changes in the marketplace

Answer: B,C,D

Explanation:

#Option A is correct-Dynamic Capability Theory helps companies adjust their competencies to market changes. #Option B is correct-Dynamic capabilities contribute to competitive advantage. #Option D is correct-Information sharing within the supply chain is key to building dynamic capabilities.

#Option C is incorrect-Dynamic Capability Theory does not focus on cost reduction, but rather on agility and responsiveness to market changes.

Note: This section also covers Porter's 5 Forces, STEEPLE, and the Product Life Cycle, which are important topics for revision!

(See LO 2.1, p.88)

NEW QUESTION # 19

The operations department of ABC Ltd has recently launched a new product. The product is manufactured within a large factory and then sent to retailers for sale. The department has a system in place which details the components required for the product and the quantities required to fulfil customer demand. The system works online and links to other areas of the business including HR and finance.

So far, several large orders have been placed for the product from different retailers. The Chief Operations Officer (COO) has decided to programme the completion of the orders based on when the orders were placed.

The benefit of this strategy is that it will give each customer a similar lead time. Thus far no buffer stock has been created as products are only created when orders are received.

Three teams are required to make the product and the product flows from team one to team two to team three, each team adding a component to the product. Unfortunately, team two are short staffed and are completing their work at a slower rate than the other two teams. This is a huge consideration for the COO as it will impact upon the capacity of the organisation.

The retailers have all signed contracts with ABC Ltd and the COO is extremely happy that they are long term contracts. Contract 1 is with retailer X and the price is set for three years. Contract 2 is with retailer Y and is a five year contract where the price will be reviewed annually in line with CPI. Contract 3 has a variable pricing mechanism based on the volume of products ordered.

What is the nature of the COO's consideration?

- A. Variance analysis
- **B. Theory of Constraints**
- C. Corporate strategy
- D. Push technique

Answer: B

Explanation:

This is an issue related to the Theory of Constraints, as Team 2 is the bottleneck affecting overall production efficiency. The Theory of Constraints focuses on identifying and managing the most critical limitation in a system. (See LO 3.3)

NEW QUESTION # 20

Which of the following are contract pricing arrangements used to control costs? Select ALL that apply.

- **A. Fixed price**
- **B. Open book**
- **C. Use of price index**
- **D. Gain-share agreement**
- E. Variable price

Answer: A,B,C,D

Explanation:

* Fixed price: The supplier cannot change the price, ensuring cost control.

* Use of price index: Prices can only change based on an agreed index, preventing arbitrary cost increases.

* Gain-share agreement: The supplier is incentivized to save costs as they share in the profits, reducing the likelihood of overcharging.

* Open book: The buyer has full visibility of the supplier's pricing, preventing overcharging.

Variable price (D) is incorrect because it allows the supplier to change prices freely, making cost control difficult. (See p.199)

NEW QUESTION # 21

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