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Salesforce Data Cloud Accredited Professional Exam Sample Questions (Q82-Q87):

NEW QUESTION # 82

Which permission setting should an administrator check if the custom CRM object is not available in New Data Stream configuration?

- A. Ingest Object permission is enabled in the CRM org
- **B. View All object permission enabled in source CRM org**
- C. Modify All object permission enabled in Data Cloud org
- D. Create object permission enabled in Data Cloud org

Answer: B

Explanation:

This permission setting should be checked if the custom CRM object is not available in New Data Stream configuration. The user who connects the Salesforce CRM connector must have View All permission for the custom object in the source CRM org.

References:

https://help.salesforce.com/s/articleView?id=sf.c360_a_data_cloud_salesforce_crm.htm&type=5

NEW QUESTION # 83

Which three actions can be applied to a previously created segment?

- A. Reactivate
- B. Inactivate
- C. Delete
- D. Export
- E. Copy

Answer: C,D,E

Explanation:

Explanation

These three actions can be applied to a previously created segment. You can export a segment to a CSV file, delete a segment from Data Cloud, or copy a segment to create a duplicate segment with the same criteria.

References:https://help.salesforce.com/s/articleView?id=sf.c360_a_segmentation_actions.htm&type=5

NEW QUESTION # 84

Which three features can be used to validate the data in the unified profile object?

- A. Data Actions
- B. Data Explorer
- C. Profile Explorer
- D. Query API
- E. Identity Reconciliation

Answer: B,C,D

Explanation:

These three features can be used to validate the data in the unified profile object. Data Explorer allows you to view the ingested data from different sources and how it is mapped to the unified profile object. Query API allows you to query the unified profile object using SOQL or SQL queries. Profile Explorer allows you to view the unified profile records and their attributes. References:

https://help.salesforce.com/s/articleView?id=sf.c360_a_data_explorer.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.c360_a_query_api.htm&type=5<https://help.salesforce.com/s/artic>

NEW QUESTION # 85

Which data model subject area defines the revenue or quantity for an opportunity by product family?

- A. Product
- B. Sales Order
- C. Party
- D. Engagement

Answer: B

Explanation:

The sales order subject area defines the revenue or quantity for an opportunity by product family. It also includes information about the opportunity stage, close date, and owner. References:https://help.salesforce.com/s/articleView?id=sf.c360_a_data_cloud_sales_order.htm&type=5

NEW QUESTION # 86

What is Data Cloud's primary value to customers?

- A. A platform that can create personalized campaigns by listening, understanding, and acting on customer behavior
- **B. A platform that provides a unified view of a customer and their related data**
- C. A single source of truth for all anonymous data
- D. A platform that can update all connected systems with a golden record in real-time

Answer: B

Explanation:

Data Cloud's primary value to customers is that it provides a platform that enables customers to create a unified view of a customer and their related data across different channels and systems, using the Customer 360 data model as the foundation. Reference: [Data Cloud Overview], [Customer 360 Data Model]

NEW QUESTION # 87

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