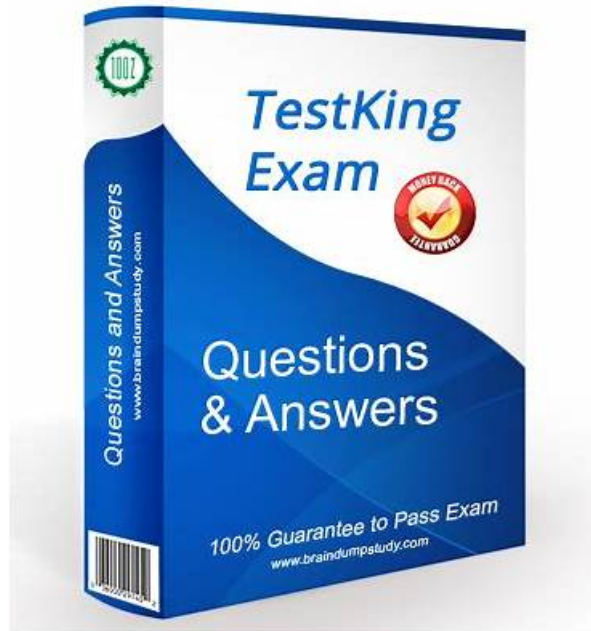


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Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q51-Q56):

NEW QUESTION # 51

What declarative tool do administrators test Lightning email templates and automations in a sandbox environment and then move what's successful to a production environment?

- A. Change Sets
- B. Lightning Flow
- C. ANT Migration Tool
- D. Salesforce CLI

Answer: C

NEW QUESTION # 52

The administrator at Cloud Kicks has been requested to provide access to the Leads object to a contractor. The contractor currently has a profile that has access to a project management app within Salesforce. The contractor should only have View access to all of the Lead records.

What should the administrator handle this request?

- A. Assign a permission set that has View All on Leads.
- B. Assign the contractor a public group with Lead access.
- C. Add an app with the Leads tab to the user's profile.
- D. Create a profile with Read Only for all Leads.

Answer: A

NEW QUESTION # 53

The sales VP notices several sales reps generating a contract too early in the sales stage. To help correct this behavior, they have requested the Create Contract button only be available when the opportunity reaches... negotiation stage.

How should the administrator meet this requirement?

- A. Create a validation rule.
- B. Create a custom permission.
- C. Configure dynamic action.
- D. Modify page layout.

Answer: C

Explanation:

Dynamic actions are a way to conditionally display actions on a record page based on criteria such as field values, user profile, device type, or record type. Dynamic actions can help streamline the user interface and guide users to take the right actions at the right time. Dynamic actions can be used to show or hide the Create Contract button based on the opportunity stage value.

NEW QUESTION # 54

What should an administrator use as an alternative to a Process Builder to expedite the time required to update the records?

- A. Workflow Rule Field Change
- B. Before save Flow Trigger
- C. Screen Flow
- D. Batch Update

Answer: B

Explanation:

A before save flow trigger is a type of flow that runs before a record is saved and can update the record without any additional actions or database operations. This can expedite the time required to update the records and improve performance. A before save

flow trigger can be used as an alternative to a process builder that updates the same record that triggered it. Reference: https://help.salesforce.com/s/articleView?id=sf.flow_concepts_trigger.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_triggers.htm&type=5

NEW QUESTION # 55

How can you make sure that a field will be visible on 2 profiles only? * (1 Point)

- A. create a page layout and hide the field
- B. workflow field update
- C. Field-Level Security
- D. validation rules

Answer: C

NEW QUESTION # 56

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