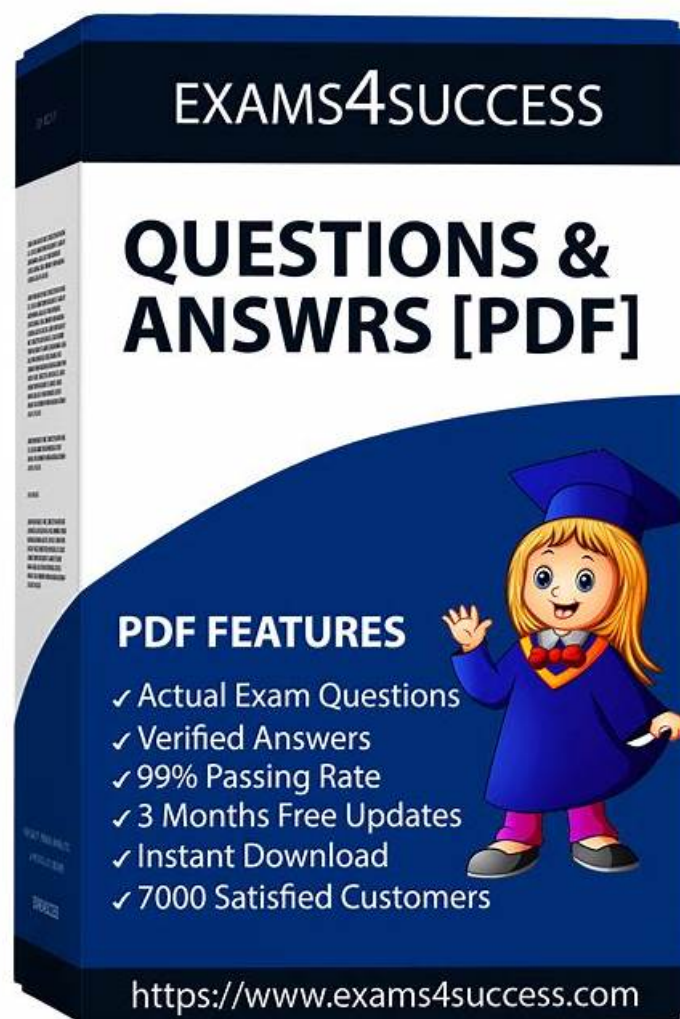


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There are several pages we have set a special module to answer the normal question on our C-C4H47-2503 exam braindumps that most candidates may pay great attention to. If you come across questions about our C-C4H47-2503 training materials, you can browser the module. Also, we have a chat window below the web page. You can write down your questions on the C-C4H47-2503 Study Guide and send to our online workers. You will soon get a feedback and we will give you the most professional guidance.

SAP C-C4H47-2503 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Mobile App: This section of the exam measures the skills of a Field Sales Representative and covers the use of the SAP Sales Cloud Version 2 Mobile App. It includes setup and a review of available capabilities, supporting productivity on the go.

Topic 2	<ul style="list-style-type: none"> • Master Data: This section of the exam measures the skills of a Data Steward and focuses on maintaining critical customer and product-related master data. It includes managing accounts, individual customers, contacts, products, registered products, and pricing elements within SAP Sales Cloud.
Topic 3	<ul style="list-style-type: none"> • Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice.
Topic 4	<ul style="list-style-type: none"> • Activities Management: This section of the exam measures the skills of a Sales Support Specialist and focuses on managing tasks and calls. It includes features such as call lists and task management to help users stay on top of daily sales activities and follow-ups.
Topic 5	<ul style="list-style-type: none"> • Machine Learning and Gen AI: This section of the exam measures the skills of an Innovation Consultant and explores how SAP Sales Cloud Version 2 utilizes machine learning and generative AI. These technologies are used to automate tasks, gain insights, and enhance the intelligence of sales processes.
Topic 6	<ul style="list-style-type: none"> • Introduction to SAP Sales Cloud Version 2: This section of the exam measures the skills of a CRM Consultant and covers a high-level overview of SAP Sales Cloud Version 2. It includes an introduction to its main capabilities, supported business scenarios, and integration options. Understanding the platform's purpose and role in customer relationship management is key here.
Topic 7	<ul style="list-style-type: none"> • General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently.

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These mock tests are specially built for you to assess what you have studied. These SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 (C-C4H47-2503) practice tests are customizable, which means you can change the time and questions according to your needs. Taking practice exams teaches you time management so you can pass the SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 (C-C4H47-2503) exam. Dumps4PDF's C-C4H47-2503 practice exam makes an image of a real-based examination which is helpful for you to not feel much pressure when you are giving the final examination.

SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q13-Q18):

NEW QUESTION # 13

Best Run Bikes would like to apply their own Branding theme and background images to SAP Sales Cloud Version 2.

As an Administrator, which settings can you apply to address this request?

Note: There are 2 correct answers to this question.

- A. Home Page
- B. Personalization
- C. Custom Layout
- D. Branding

Answer: A,B,C

NEW QUESTION # 14

As an Administrator, you want to configure Opportunity for the mobile app. Which of the following configurations can be

performed? Note: There are 3 correct answers to this question.

- A. Rearrange fields using drag-and-drop feature
- B. Configure Opportunity type
- C. Configure Opportunity status
- D. Add new fields from the list of available fields in Opportunity Header
- E. Define fields that you want to see in the product add/edit form

Answer: A,D,E

NEW QUESTION # 15

Which of the following features can be used to create scripts for Call Lists?

- A. Phone Call
- B. Task
- C. Playbook
- D. Survey

Answer: C

NEW QUESTION # 16

When maintaining Account master data, where can you enter Payment Terms?

- A. In the Account Hierarchy
- B. In the Account Overview
- C. In the Account Sales Data
- D. In the Account General Data

Answer: C

NEW QUESTION # 17

Which GenAI (Generative AI) capabilities are available in SAP Sales Cloud Version 2?

Note: There are 3 correct answers to this question.

- A. Lead Intelligence
- B. Product Recommendation
- C. Survey Trend Summary
- D. Account Synopsis
- E. Lead Booster

Answer: A,C,D

NEW QUESTION # 18

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