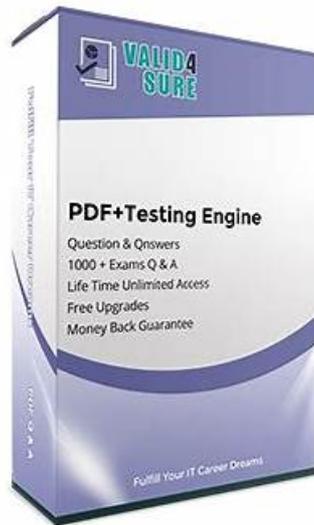


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## SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S</li><li>• 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S</li><li>• 4HANA Cloud Public Edition.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>• Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.</li></ul>

Topic 4	<ul style="list-style-type: none"> <li>• Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S</li> <li>• 4HANA Cloud Public Edition.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.</li> </ul>
Topic 6	<ul style="list-style-type: none"> <li>• Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.</li> </ul>

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## SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q32-Q37):

### NEW QUESTION # 32

Which embedded support offerings can you make use of in the SAP Fiori Launchpad? Note: There are 3 correct answers to this question.

- A. Recorded webinars from the SAP Learning Website
- B. Video tutorials from the SAP Help Portal
- C. Assessment questions from the SAP Learning Hub
- D. Recorded system simulations from the Learning Center
- E. Digital assistance from generative AI (SAP Joule)

**Answer: B,C,E**

### NEW QUESTION # 33

What can you do with the planning apps for sales? Note: There are 2 correct answers to this question.

- A. Compare ordered, shipped, and billed amounts
- B. Search, create, and update sales plans
- C. Calculate the sales quotation conversion rate
- D. Compare planned with actual sales data

**Answer: B,D**

### NEW QUESTION # 34

When using the Local SAP S/4HANA Database Schema migration approach, what is the maximum file size? Note: There are 2 correct answers to this question.

- A. 100 MB per ZIP file
- B. 160 MB per ZIP file
- C. 160 MB per file
- D. 100 MB per file

**Answer: A,D**

#### NEW QUESTION # 35

An SAP Fiori app isn't displaying on the SAP Fiori Launchpad even though the business role granting permission to the app is correctly assigned to the user.

How would you troubleshoot? Note: There are 3 correct answers to this question.

- A. Check the space and page(s) assigned to the role.
- B. Check the Role Maintenance app.
- C. Check the business catalogues assigned to the role.
- D. Check the business role template.
- E. Check the restrictions for the role.

**Answer: B,C,D**

#### NEW QUESTION # 36

What is different in the account posting of a down payment request, compared to the account posting of an invoice? Note: There are 2 correct answers to this question.

- A. General ledger (G/L) indicator
- B. Reconciliation account
- C. Cost center
- D. Chart of accounts

**Answer: A,B**

#### NEW QUESTION # 37

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