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## SAP C\_S4PM\_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• SAP S</li><li>• 4HANA Cloud Public Edition Implementation: This section of the exam measures the skills of Implementation Consultants and covers the foundational aspects of deploying SAP S</li><li>• 4HANA Cloud Public Edition in a business environment. It focuses on understanding system architecture, scope definition, and the technical and functional setup required for a successful implementation. The candidate is expected to have a strong grasp of how to execute the necessary configuration and adoption tasks that align with customer-specific requirements.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• Project Management</li><li>• Organizational Change Management (OCM): This section of the exam measures the skills of Project Managers and covers the key principles of managing SAP cloud implementation projects, including team coordination, stakeholder communication, and change management. It evaluates the ability to lead project activities, manage expectations, and handle resistance during digital transformation. Emphasis is placed on aligning organizational goals with implementation strategies to ensure effective user adoption and project success.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>• SAP Activate Methodology: This section of the exam measures skills of Business Process Architects and covers the structure and practical application of SAP Activate. It includes understanding the phases of the methodology: Discover, Prepare, Explore, Realize, Deploy, and Run, and the use of supporting tools such as SAP Roadmap Viewer and SAP Best Practices. Candidates are expected to demonstrate the ability to apply this methodology to streamline cloud implementation processes and ensure agile delivery.</li></ul>

## SAP Certified Associate - Managing SAP S/4HANA Cloud Public Edition Projects Sample Questions (Q25-Q30):

### NEW QUESTION # 25

In the SAP Activate explore phase, the project team conducts fit-to-standard workshops to identify gaps between business requirements and the SAP best practice standard. Which change management challenge is typical for this phase?

- A. Some business departments do not feel well prepared for the go-live.
- B. Some project team members have never heard of organizational change management.
- C. Some business users do not adopt the new cloud solution.
- **D. Some managers show resistance towards the cloud standard.**

**Answer: D**

Explanation:

The Explore phase of the SAP Activate methodology involves Fit-to-Standard workshops to align customer requirements with SAP Best Practices, often revealing change management challenges related to acceptance of the cloud-standard approach.

\* Option A: Some business users do not adopt the new cloud solution.Incorrect. User adoption issues typically arise in the Run phase post-go-live, not during the Explore phase. TheSAP S/4HANA Cloud OCM Guidestates, "User adoption challenges are addressed in the Run phase, while the Explore phase focuses on process alignment."

\* Option B: Some project team members have never heard of organizational change management.

Incorrect. Lack of OCM awareness is more likely in the Prepare phase, where change management is introduced. TheSAP Activate Methodology Guidenotes, "OCM awareness is established in the Prepare phase, with the Explore phase focusing on process validation."

\* Option C: Some business departments do not feel well prepared for the go-live.Incorrect. Go-live preparedness concerns emerge in the Deploy phase, not Explore. TheSAP S/4HANA Cloud Study Guide clarifies, "Business readiness is assessed in the Deploy phase, while the Explore phase addresses process fit."

\* Option D: Some managers show resistance towards the cloud standard.Correct. Resistance to the cloud-standard approach, driven by SAP Best Practices, is a common challenge during Fit-to-Standard workshops, as managers may prefer customizations. TheSAP S/4HANA Cloud OCM Guideexplains, "In the Explore phase, a typical change management challenge is managerial resistance to the cloud- standard approach, as Fit-to-Standard workshops emphasize standard processes over custom solutions."

Extract from Official Documentation:

\* SAP S/4HANA Cloud OCM Guide(SAP Help Portal,<https://help.sap.com>): "During the Explore phase, resistance from managers

to the cloud-standard approach is a common change management challenge, as Fit-to-Standard workshops highlight the need to adopt SAP Best Practices."

\* SAP Activate Methodology Guide(SAP Community,<https://community.sap.com>): "The Explore phase's Fit-to-Standard workshops often encounter managerial resistance to cloud standards, requiring change management to address concerns and promote acceptance of SAP Best Practices." Additional Context:

The cloud mindset of SAP S/4HANA Cloud Public Edition prioritizes standard processes, which can challenge managers accustomed to on-premise customizations. Effective change management in the Explore phase involves communication and stakeholder engagement to overcome this resistance, ensuring alignment with the project's goals.

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SAP Help Portal: SAP S/4HANA Cloud OCM Guide (<https://help.sap.com>).

SAP Community: SAP Activate Methodology Guide (<https://community.sap.com>).

SAP S/4HANA Cloud Study Guide: Details Explore phase challenges.

SAP OCM Best Practices: Outlines change management strategies.

#### NEW QUESTION # 26

Which of the following systems are used to implement SAP S/4HANA Cloud Public Edition for a customer? Note: There are 3 correct answers to this question.

- A. Sandbox system
- B. Test system
- C. Development system
- D. Starter system
- E. Trial system

Answer: A,B,D

#### NEW QUESTION # 27

What are some benefits for customers of using the SAP Activate methodology?

Note: There are 3 correct answers to this question.

- A. It relies on a traditional Waterfall approach for all project implementations, thus providing predictable outcomes.
- B. It is designed to streamline the implementation process by reducing resource requirements from the customers and partners.
- C. It guides customers through the entire SAP S/4HANA Cloud lifecycle and provides quick value realization.
- D. It contains time-phased instructions to help execute tasks throughout the implementation journey.
- E. It offers customers accelerators to help run their project as efficiently as possible.

Answer: C,D,E

#### NEW QUESTION # 28

What have SAP S/4HANA Cloud Business Workflows been designed for? Note: There are 3 correct answers to this question.

- A. To create standard procedures from SAP Signavio Process Navigator
- B. To create business processes with a high number of people involved in a pre-defined sequence
- C. To create cross-product workflow procedures
- D. To create complex, repeated work processes with iterative cycles
- E. To create very simple release or approval procedures

Answer: B,D,E

#### NEW QUESTION # 29

What are the special characteristics of SAP's organizational change management framework? Note: There are 3 correct answers to this question.

- A. It is aligned with the SAP Activate implementation methodology.
- B. It is only suitable for large-scale, complex cloud deployments.

- Answer: A,C,E**

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