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To prepare for the Manufacturing Cloud Accredited Professional Certification Exam, candidates should have a solid understanding of the Salesforce platform, as well as experience working in the manufacturing industry. Salesforce offers a range of training resources to help candidates prepare for the exam, including online courses, training modules, and study guides. Candidates can also take advantage of Salesforce's Trailhead learning platform, which offers a range of interactive training modules and hands-on exercises to help them develop their skills and knowledge.

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Salesforce Manufacturing-Cloud-Professional (Manufacturing Cloud Accredited Professional) Exam is a certification program designed specifically for professionals who want to demonstrate their expertise in Salesforce Manufacturing Cloud. Manufacturing Cloud Accredited Professional Exam certification program is ideal for individuals who work in the manufacturing industry and are looking to enhance their knowledge and skills in the field of Salesforce. By passing Manufacturing-Cloud-Professional Exam, professionals can demonstrate their proficiency in using the Manufacturing Cloud application to manage and optimize their manufacturing operations.

Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q124-Q129):

NEW QUESTION # 124

Which two Manufacturing cloud functionalities are available in the standard Manufacturing Experience Cloud Template?

- A. Sales Agreements
- B. Rebate Management
- C. Account Based Forecasts
- D. Account Manager Targets

Answer: A,B

NEW QUESTION # 125

A custom metric for display on Agreement Terms is needed based on the business requirements. Custom fields and mappings are required between the custom fields of the Sales Agreement Product and Sales Agreement Product Schedule objects. What should an administrator consider while designing for this requirement?

- A. Only number, formula, and value field types are available for mapping.
- B. Only number, currency, and formula field types are available for mapping.
- C. Only number, percent, and currency field types are available for mapping.

Answer: C

Explanation:

Explanation

To create a custom metric for display on Agreement Terms, you need to create custom fields on the Sales Agreement Product and Sales Agreement Product Schedule objects and map them using the Custom Metric Mapping tool. However, only number, percent, and currency field types are supported for mapping. You cannot use formula or value field types for this purpose. References: Custom Metric Mapping, Create Custom Metrics for Agreement Terms

NEW QUESTION # 126

Universal Containers (UC) wants to implement forecasting in Manufacturing Cloud for its stock parts division and engineered-to-order parts division. UC would like to see stock parts on a rolling monthly basis, with forecasted revenue and quantity. Engineered-to-order parts are ordered less frequently, so UC would like to see these on a rolling quarterly basis but with the same two metrics. What should a Manufacturing Cloud consultant recommend for configuring forecasting?

- A. Configure Advanced Account Forecasting with one forecast set, two period groups, and four forecast metrics.
- B. Configure Advanced Account Forecasting with two forecast sets, two period groups, and two forecast metrics.
- C. Configure Advanced Account Forecasting with one forecast set, two period groups, and two forecast metrics.

Answer: B

Explanation:

Explanation

To configure forecasting in Manufacturing Cloud, UC needs to create and configure forecast sets, which are the primary building blocks for generating forecasts¹.

A forecast set contains information such as the forecast period, the forecast fact object, the forecast frequencies, the data processing engine definitions, the forecast dimensions, and the forecast measures¹.

UC has two different divisions with different forecasting needs, so they need to create two forecast sets, one for each division².

Each forecast set needs to have a different period group, which defines the time periods for forecasting. For the stock parts division, UC needs a monthly period group, and for the engineered-to-order parts division, UC needs a quarterly period group².

Each forecast set also needs to have two forecast metrics, which are the measures that UC wants to forecast. In this case, UC wants to forecast revenue and quantity for both divisions².

The other options are incorrect because they do not match the requirements of UC. Option B would create only one forecast set, which would not allow UC to differentiate between the two divisions.

Option C would create only two forecast metrics, which would not allow UC to forecast both revenue and quantity.

References:

Create and Configure Forecast Sets - Salesforce

Configure Forecast Sets Unit | Salesforce Trailhead

NEW QUESTION # 127

Universal container wants to enter a sales agreement for Widget A, Which three minimum data element required on sales agreement

- A. Account, Opp, Contracts
- B. Opp, Pricebook, Product
- C. Account, Price book, Product
- D. Account, Product, Orders

Answer: C

Explanation:

Explanation

A sales agreement is a long-term contract between a manufacturer and a customer that specifies the products, prices, quantities, and delivery schedules for a given period of time. To create a sales agreement, you need to specify the account (the customer), the price book (the list of products and prices), and the product (the item to be sold). These are the minimum data elements required to create a sales agreement in Manufacturing Cloud. References: Create a Sales Agreement, Get Started with Sales Agreements

NEW QUESTION # 128

When Using the Time Period filter on a sales agreement record page, Which options are available?

- A. Range
- B. Set Periods
- C. Custom
- D. Fiscal Year
- E. Current Period

Answer: A,B,E

Explanation:

Explanation

= The Time Period filter on a sales agreement record page allows you to view the sales agreement terms and schedules for different time periods. You can choose from three options: Range, Set Periods, and Current Period. Range lets you specify a start and end date for the filter. Set Periods lets you select up to eight periods from a list of predefined periods, such as quarters, months, or weeks. Current Period shows the current period based on the sales agreement's period type and start date. Custom and Fiscal Year are not available options for the Time Period filter. References: = Filter Sales Agreement Schedules by Time Period, Filter Sales Agreement Terms by Products or Categories

NEW QUESTION # 129

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