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Salesforce Certified Administrator exam consists of different topics that candidates must understand and be familiar with before they can become certified. Some of the essential topics that appear in the exam include Security and Access, Standard and Custom Objects, Sales and Marketing Applications, Service and Support Applications, Workflow and Process Automation, and Data Management. Candidates are also tested on their knowledge of Reports and Dashboards, Desktop and Mobile Administration, User Setup and Configuration, and AppExchange, among others. Salesforce-Certified-Administrator Exam's focus is to ensure that candidates have a comprehensive understanding of the Salesforce ecosystem and its features.

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Salesforce Certified Administrator Sample Questions (Q132-Q137):

NEW QUESTION #132

A new Sales Rep at Ursa Major has a qualified lead that is ready for conversation. When using the Lead Conversion process, which two records can be Created? Choose 2 answers

- A. Campaign
- B. Case
- C. Account
- D. Contact

Answer: C,D

NEW QUESTION # 133

The administrator for AW Computing is working with a user who is having trouble logging in tosalesforce. What should the administrator do to identify why the user is unable to login?

- A. Review the Password policies.
- B. Review the password history.
- C. Review the Security token.
- D. Review the Login history

Answer: D

Explanation:

Explanation

The login history is a tool that allows administrators and users to view information about recent login attempts, such as date, time, status, source IP address, browser type, platform, application, and login type.

Administrators can use this tool to identify why a user is unable to loginto Salesforce by checking for any failed login attempts and their corresponding error messages or reasons.

References:https://help.salesforce.com/s/articleView?id=sf.monitoring_login_history.htm&type=5

NEW OUESTION # 134

Cloud kicks needs to ensure appropriate shipping details are used in orders. Reps should have a streamlined solutions to update the shipping address on selected orders associated with an account when the shipping address is changed on the account. How should the administrator deliver this requirement?

 A. A screen flow on the order page that lets the reps choose the updated account shipping address in all open associated orders

- B. An autolaunched flow on the account page that updates all open orders shipping addresses whenever the account shipping addresses changes.
- C. An autolaunched flow on the order page that updates all open orders shipping addresses whenever the account shipping addresses changes.
- D. A screen flow on the account page that lets the reps choose the updated account shipping address in all open associated orders

Answer: B

NEW QUESTION #135

The administrator at AW Computing wants to send off client welcome tasks and a welcome email to the primary contact automatically when an Opportunity is Closed won.

What automation tool best accomplishes this?

- A. Process Builder
- B. Approval Process
- C. Outbound Message
- D. Validation Rule

Answer: A

Explanation:

Explanation

Process Builder is a tool that can be used to automate business processes by creating record-triggered flows that execute actions when certain conditions are met. In this case, Process Builder can be used to create a flow that executes when an opportunity is closed won and creates a client welcome task and a welcome email for the primary contact.

References:https://help.salesforce.com/s/articleView?id=sf.process which tool.htm&type=5

NEW QUESTION #136

Cloud Kicks has a Customer success agent going on leave and needs to change ownership on multiple cases. Which two users are able to fulfill this request?

Choose 2 answers

- A. A user with the System Administrator profile.
- B. A user with manager role above the agent.
- C. A user with ReadPermission on account.
- D. A user with the Manage Cases Permission

Answer: A,B

Explanation:

Explanation

A user with manager role above the agent can change ownership on multiple cases that are owned by the agent or by users below the agent in the role hierarchy. A user with the System Administrator profile can change ownership on any case, regardless of the owner or role hierarchy. References:

https://help.salesforce.com/s/articleView?id=sf.case change owner.htm&type=5https://help.salesforce.com/s/art

NEW QUESTION #137

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