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Salesforce

CRT-211

Exam Prepare for your Advanced Administrator
Certification Exam

Questions & Answers

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Salesforce CRT-211 (Certification Preparation for Advanced Administrator) Certification Exam is designed to test the skills and knowledge of experienced Salesforce administrators who are looking to take their careers to the next level. Certification Preparation for Advanced Administrator certification is ideal for those who have already earned the Salesforce Certified Administrator credential and are looking to become an advanced administrator within the Salesforce ecosystem. The CRT-211 exam covers a range of topics related to Salesforce administration, including data management, security and access, automation, and more.

The CRT-211 Exam is a computer-based test that consists of 60 multiple-choice questions. Candidates have 105 minutes to complete the exam, and the passing score is 65%. CRT-211 exam is administered by Salesforce and can be taken at one of their testing centers or online through their proctored testing service. Candidates must pay a fee to take the exam, and the certification is valid for two years. To maintain their certification, administrators must complete a maintenance module every two years.

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Salesforce CRT-211 Exam is an essential certification for advanced Salesforce administrators looking to enhance their knowledge and skills in the Salesforce ecosystem. CRT-211 exam tests your proficiency in various aspects of Salesforce administration and requires a minimum of two years of hands-on experience as a Salesforce administrator. Passing the exam and earning the certification demonstrates your ability to implement complex business solutions in Salesforce, making you a valuable asset to any organization seeking to leverage the power of the Salesforce platform.

Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q19-Q24):

NEW QUESTION # 19

An administrator at Cloud Kicks has created a new custom Shoe object in the sandbox with two custom fields called Laces and Finish. The administrator is now preparing to deploy the entire custom object from the sandbox to the production instance. What should the administrator do to ensure the custom object is properly deployed to production?

- A. Deploy the custom object and manually recreate the custom fields.
- B. Add the custom object and fields to the change set.
- C. Manually create the custom objects and fields in production.
- D. Include the custom object in a change set.

Answer: A

NEW QUESTION # 20

An administrator receives a request to allow users to view forecasts for opportunities with hardware products separate from opportunities that include software products. Users can have a different quota for hardware sales and software.. How should the administrator organize the products to accomplish this?

- A. Product Name
- B. Product Families
- C. Product Line Items
- D. Product Schedules

Answer: A

NEW QUESTION # 21

The Cloud Kicks administrator wants to open up opportunity sharing to directors who oversee regional managers so they can access records to assist regional managers. What sharing mechanism should be used?

- A. Role Hierarchy
- B. Manual Sharing
- C. Sharing Settings
- D. organization wide Defaults

Answer: A

Explanation:

Role hierarchy is a sharing mechanism that should be used to open up opportunity sharing to directors who oversee regional managers so they can access records to assist regional managers. Role hierarchy is a way to grant access to records based on the user's position in an organization's hierarchy of roles. Role hierarchy can grant users access to records owned by or shared with users below them in the hierarchy for objects that have organization-wide defaults set to Private or Public Read Only. By using role hierarchy, the administrator can ensure that directors can access opportunities owned by or shared with regional managers who report to them

NEW QUESTION # 22

Your boss wants you to make a report that shows sales growth year over year, which logical command should you use?

- A. **prevGroupVal**
- B. preVal
- C. priorval custom field + modifier
- D. Parentgroupval

Answer: A

NEW QUESTION # 23

What are the similarities of customizable and collaborative forecasting? Choose2

- A. Submit Forecast
- B. **Monthly and Quarterly Forecasts**
- C. Territory Management
- D. **Quotas**

Answer: B,D

NEW QUESTION # 24

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