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Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q132-Q137):

NEW QUESTION # 132

What is required before the analytics for manufacturing App can be created?

- A. At least dashboard must exist in each of the manufacturing cloud objects to be analyzed
- B. At least one record must exist in each of the Manufacturing cloud objects to be analyzed
- C. Refresh forecasts to be analyzed
- D. Refresh sales agreements to be analyzed

Answer: B

NEW QUESTION # 133

What is the proper utilization of a System Integration Testing (SIT) environment?

- A. Used as an environment to perform system-to-system testing
- B. Used as a development environment to configure and build new applications
- C. Used as a backup and archive of production configuration and data

Answer: A

Explanation:

Explanation

A System Integration Testing (SIT) environment is used as an environment to perform system-to-system testing. This means that the SIT environment is used to test the integration of different systems or components that are part of the Salesforce Manufacturing Cloud solution. The SIT environment allows the verification of the functionality, performance, and reliability of the integrated systems, as well as the identification and resolution of any defects or issues that may arise during the integration process. The SIT environment is typically a replica of the production environment, but with a smaller data set and lower security requirements.

The SIT environment is also used to validate the data migration and synchronization between the source and target systems, as well as the compatibility and interoperability of the APIs and web services that are used for the integration. References:

Manufacturing Cloud - Salesforce

How to Perform Automated Integration Testing in Salesforce

Automate and Test During Integration

NEW QUESTION #134

An administrator has completed the data migration from a client's legacy system to Manufacturing Cloud. The client wants to ensure all Advanced Account Forecast calculations are correct and the data has been properly migrated. How should the administrator reassure the client that data has been accurately calculated?

- A. Use Data Loader to generate a .csv file and manually compare it to import files.
- B. Request the users to verify the Advanced Account Forecast values of their accounts.
- C. Launch the calculations of the Advanced Account Forecast and compare the values with the legacy system.

Answer: C

Explanation:

Explanation

The best way to reassure the client that the data has been accurately calculated is to launch the calculations of the Advanced Account Forecast and compare the values with the legacy system. This will ensure that the forecast metrics, such as planned revenue, actual revenue, forecast quantity, and forecast revenue, are consistent and correct. The administrator can use the Data Processing Engine templates to configure the calculations and run them manually or on a schedule1. The administrator can also view the forecast results in the Accounts Health dashboard or the Account Forecast tab2. Using Data Loader to generate a .csv file and manually compare it to import files is not a reliable method, as it may introduce errors or inconsistencies in the data format or values.

Requesting the users to verify the Advanced Account Forecast values of their accounts is not a feasible method, as it may be time-consuming, impractical, or inaccurate, depending on the number and complexity of the accounts. References: Learn How Forecast Data Is Created, View and Adjust Forecasts

NEW QUESTION #135

Which two statements are true, if an org hits the account product period forecast record limit?

- A. New Products cannot be added to account forecasts
- B. New products added to account forecasts will not be included in recalculations
- C. The add products option will no longer appear on the agreement terms tab
- D. New products are not added when recalculating a single account forecast or recalculating all account forecasts

Answer: A,D

Explanation:

Explanation

The account product period forecast record limit is the maximum number of records that can be stored in the Account Product Period Forecast object, which represents the quantity and revenue information of products for a particular time period of the forecast rolling period1. The default limit is 9 million records, but it can be changed by the admin2. If the org hits the limit, new products cannot be added to account forecasts, and new products are not added when recalculating a single account forecast or recalculating all account forecasts2.

This means that the forecast data will not reflect the latest changes in the product portfolio and may affect the accuracy of the forecast. The add products option will still appear on the agreement terms tab, but it will not work if the limit is reached. New products added to account forecasts will be included in recalculations, as long as the limit is not exceeded. References: Considerations for Working with Manufacturing - Salesforce, Define Account Forecast Settings Unit | Salesforce Trailhead Module, Advanced Account Forecasting with Manufacturing Cloud | Salesforce, AccountProductPeriodForecast | Manufacturing Cloud Developer Guide | Salesforce Developers

NEW QUESTION # 136

When list views are selected for account forecasts, which two permissions options may be based on the list view so the Account managers can generate forecasts?

- A. Share list view with group of users
- B. All users can see the list views
- C. All users above hierarchy can see this list views
- D. Share list view with account owners

Answer: A,B

NEW QUESTION #137

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