

Manufacturing-Cloud-Professional Labs - Valid Manufacturing-Cloud-Professional Exam Question



What's more, part of that Pass4training Manufacturing-Cloud-Professional dumps now are free: <https://drive.google.com/open?id=1g1FRMx8flcbZumoe7EF3-AeFogu3r1O1>

If you are the person who is willing to get Manufacturing-Cloud-Professional exam prep, our products would be the perfect choice for you. Here are some advantages of our Manufacturing-Cloud-Professional exam prep, our study materials guarantee the high-efficient preparing time for you to make progress is mainly attributed to our marvelous organization of the content and layout which can make our customers well-focused and targeted during the learning process. If you are interested our Manufacturing-Cloud-Professional Guide Torrent, please contact us immediately, we would show our greatest enthusiasm to help you obtain the Manufacturing-Cloud-Professional certification.

Earning your Manufacturing Cloud Accredited Professional certification can help you advance your career in the manufacturing industry. Manufacturing Cloud Accredited Professional Exam certification demonstrates your expertise in leveraging Salesforce Manufacturing Cloud to improve operational efficiency, increase productivity, and drive revenue growth. It can also help you stand out from other professionals in the industry and increase your earning potential. Overall, the Manufacturing-Cloud-Professional Exam is an excellent opportunity for manufacturing professionals to validate their skills and gain recognition for their expertise in using Salesforce Manufacturing Cloud.

To prepare for the exam, Salesforce offers various resources, such as online courses, study guides, and practice exams. You can also join the Salesforce Trailblazer community and connect with other professionals who are also preparing for the exam. Additionally, Salesforce provides hands-on experience through their Trailhead platform, which offers interactive simulations and exercises to help you master the concepts covered in the exam.

The Manufacturing-Cloud-Professional Certification Exam is a valuable credential that demonstrates the candidate's expertise in Salesforce Manufacturing Cloud. Manufacturing Cloud Accredited Professional Exam certification is recognized globally and is a testament to the candidate's ability to deliver successful projects and drive business value for their organization. Additionally, the certification provides opportunities for career advancement and increased earning potential.

>> Manufacturing-Cloud-Professional Labs <<

Best Exam Materials Salesforce Manufacturing-Cloud-Professional Study Guide are useful for you - Pass4training

It is easy for you to pass the exam because you only need 20-30 hours to learn and prepare for the exam. You may worry there is little time for you to learn the Manufacturing-Cloud-Professional Study Tool and prepare the exam because you have spent your main time and energy on your most important thing such as the job and the learning and can't spare too much time to learn. But if you buy our Manufacturing Cloud Accredited Professional Exam test torrent you only need 1-2 hours to learn and prepare the exam

and focus your main attention on your most important thing.

Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q100-Q105):

NEW QUESTION # 100

Which three conditions need to be fulfilled so that an order is included in the Actuals calculation process on a Sales Agreement?

- A. The date in the Order Date field should be in the past.
- B. The date in the Order Date field should be in the future.
- C. The order needs to have Category = Activated.
- D. The Sales Agreement field needs to be populated on the Order.
- E. The order needs to have Status = Activated.

Answer: A,D,E

Explanation:

<https://www.salesforce.com/products/manufacturing-cloud/overview/>

Actuals are the quantities of products that have been fulfilled or shipped to the customer as part of a sales agreement¹.

Manufacturing Cloud calculates actuals based on orders that are associated with a sales agreement². For an order to be included in the actuals calculation process, the following three conditions need to be fulfilled²³:

* The order needs to have Status = Activated. Only activated orders are considered for actuals calculation.

Draft orders are not included.

* The date in the Order Date field should be in the past. Only orders with a start date that is on or before the current date are considered for actuals calculation. Future orders are not included.

* The Sales Agreement field needs to be populated on the order. Only orders that have a reference to a sales agreement record are considered for actuals calculation. Orders that are not linked to a sales agreement are not included.

https://help.salesforce.com/s/articleView?id=sf.sa_admin_actualscalcul_task.htm&language=en_us&type=5

NEW QUESTION # 101

The Financial Team at Budget Power wants to be sure to pay out Rebates on Invoices that has Status Paid within Rebate Management. How can an Admin ensure that this requirement is fulfilled?

- A. Create a custom field in Transaction Journal, copy Invoice Status data into custom field, then use as an eligibility condition in Rebate Types
- B. Validate invoice status in ERP before bringing into Salesforce.
- C. Update Data Processing Engine job to filter out transactions where Invoice status does not Paid
- D. Additional steps are not needed. Only transactions with Status = Paid are included in the Journal.

Answer: B

Explanation:

To ensure that rebates are paid out only on invoices that have status paid, an admin can create a custom field in the Transaction Journal object, and copy the invoice status data from the source system into that field.

Then, the admin can use that field as an eligibility condition in the Rebate Types, so that only transactions that match the criteria are included in the rebate calculation. This way, the admin can avoid paying rebates on invoices that are not yet paid, or that are canceled, refunded, or disputed. References: [Rebate Management - Salesforce Help], Create and Manage Rebate Types - Salesforce Help, Create and Manage Transaction Journals - Salesforce Help, Create and Manage Data Processing Engine Definitions - Salesforce Help, Rebate Management for Manufacturing Cloud - Salesforce Help

NEW QUESTION # 102

A consultant is with an organization that doesn't currently have Manufacturing Cloud, and its data lives inside an Enterprise Resource Planning (ERP) system. The organization would like to utilize Sales Agreements for Accounts. The Product Level for the sales agreements will be Product, and the Actuals Calculation Mode will be Automatically from Direct Orders. Historical data from the ERP system will be synchronized to Salesforce prior to activating Sales Agreements.

Which data items must a consultant consider when creating sales agreements from historical data for a Manufacturing Cloud solution?

- A. Accounts, Orders, Order Lines, Invoices
- **B. Accounts, Orders, Order Lines, Products**
- C. Accounts, Orders, Order Lines, Opportunities

Answer: B

Explanation:

To create sales agreements from historical data for a Manufacturing Cloud solution, a consultant must consider the following data items: Accounts, Orders, Order Lines, and Products. These are the core objects that are used to create and manage sales agreements in Manufacturing Cloud. Accounts represent the customers or partners that have sales agreements with the organization. Orders and Order Lines represent the actual sales transactions that are associated with the sales agreements. Products represent the items or services that are sold or purchased through the sales agreements. Invoices and Opportunities are not required for creating sales agreements from historical data, as they are not part of the sales agreement object model. Invoices are used to track the billing and payment status of the orders, while Opportunities are used to track the potential sales deals that may or may not result in orders. References: Sales Agreement Object Model, Create a Sales Agreement, Sales Agreement Fields

NEW QUESTION # 103

In Tableau CRM for Manufacturing, which three user types can be selected to receive credit for an order in the Tableau CRM configuration wizard then calculating actuals against account manager targets?

- A. Custom Lookup Field for a user on Account.
- B. Opportunity Owner
- **C. Account Owner**
- **D. Order Owner**
- **E. Other User**

Answer: C,D,E

Explanation:

These three user types can be selected to receive credit for an order in the Tableau CRM configuration wizard when calculating actuals against account manager targets. The configuration wizard guides users through the creation of an app from the Analytics for Manufacturing template and allows them to customize the data and settings for the app. One of the settings is to choose who gets credit for the orders, which determines how the actual revenue is attributed to the account managers. The user can select one of the following options:

* Account Owner: This option credits all orders to the account owner's actual revenue, regardless of who owns the order. This is useful when the account owner is responsible for the overall relationship and revenue of the account.

* Order Owner: This option credits all orders to the order owner's actual revenue, regardless of who owns the account. This is useful when the order owner is responsible for the individual order and revenue of the order.

* Other User: This option credits all orders to a custom user's actual revenue, based on a custom lookup field for a user on the account. This is useful when there is a different user, such as a sales engineer or a partner, who is responsible for the order and revenue of the order.

References: = Create and Share an App from the Analytics for Manufacturing Template, Salesforce Authentication - Tableau, The Configuration Wizard - Salesforce Developers

NEW QUESTION # 104

Badger Power is using Manufacturing Cloud. Forecasts have been set up and generated for all of their accounts. The forecast formula was recently adjusted to reflect Opportunity Probability. Which action will this trigger?

- A. Regeneration of all forecast(s).
- **B. Recalculation of all active forecast(s).**
- C. Recalculation of all forecast(s).
- D. Regeneration of all active forecast(s).

Answer: B

NEW QUESTION # 105

.....

Valid Manufacturing-Cloud-Professional Exam Question: <https://www.pass4training.com/Manufacturing-Cloud-Professional-pass-exam-training.html>

- BTW, DOWNLOAD part of Pass4training Manufacturing-Cloud-Professional dumps from Cloud Storage:
<https://drive.google.com/open?id=1g1FRMx8f1cbZumoe7EF3-AeFogu3r1O1>