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Earning the Salesforce Manufacturing-Cloud-Professional Certification is an excellent way for professionals to enhance their skills, knowledge, and career prospects in the manufacturing industry. It is also an excellent opportunity for companies to showcase their expertise in Salesforce Manufacturing Cloud, which can help them attract new clients and grow their businesses.

Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q125-Q130):

NEW QUESTION # 125

An Account Manager at Badger Power wants to renew their current Sales Agreement. When can the Sales Agreement renewal occur?

- A. Only when the new fiscal period starts.
- **B. Only when the renewal period starts.**
- C. Only when the sales agreement recalculates.
- D. Only when the renewal period ends.
- E. Only when the sales agreement regenerates.

Answer: B

Explanation:

Salesforce Manufacturing Cloud allows users to define the renewal period for sales agreements in their org. The renewal period is the number of days before the end date of a sales agreement from when users can renew the agreement. Users can renew a sales agreement only when the renewal period starts. The other options are not related to the renewal of sales agreements. References: Define Renewal Period for Sales Agreements

NEW QUESTION # 126

Which two out-of-the-box Manufacturing Actions can be performed in Process Builder and Flow Builder?

- **A. Mass Update Sales Agreement**
- B. Mass Archive Sales Agreement
- **C. Mass Update Account Forecast**
- D. Clone Account Forecast
- E. Clone Sales Agreement

Answer: A,C

Explanation:

Manufacturing Actions are custom actions that are available in Process Builder and Flow Builder to automate common tasks related to Manufacturing Cloud objects. Out of the box, there are two Manufacturing Actions that can be performed in Process Builder and Flow Builder: Mass Update Account Forecast and Mass Update Sales Agreement. Mass Update Account Forecast allows you to update multiple account forecasts at once based on a filter criteria. Mass Update Sales Agreement allows you to update multiple sales agreements at once based on a filter criteria. These actions can help you save time and ensure data accuracy by applying bulk changes to your account forecasts and sales agreements. Reference: Manufacturing Actions | Manufacturing Cloud Developer Guide | Salesforce Developers, Salesforce Manufacturing Cloud Professional Dumps Updated - Dumpsbase, Salesforce Manufacturing-Cloud-Professional Exam Dumps - DumpsMate

NEW QUESTION # 127

A new custom field is created on the Account Product Forecast (APF) Table. Account Managers have already been assigned the standard Manufacturing Account Forecast permission set.

Which two actions can be taken to give the Account Managers 'Read' access to this new field?

- A. Clone the standard permission set Account Forecast to a new permission set with license type 'Salesforce. Grant 'Read' access to the field on the new permission set. Assign the cloned permission set to the Account Managers
- B. Create a new custom permission set of license type 'Salesforce'. Grant Read access to the field. Assign the newly created permission set to the Account Managers
- **C. Give 'Read' access to the field on the standard Manufacturing Account Forecast' permission set.**
- **D. Clone the standard permission set Manufacturing Account Forecast to a new permission set with license type Manufacturing Forecast Psl. Grant Read access to the field on the new permission set. Assign the cloned permission set to the Account Managers.**

Answer: C,D

Explanation:

Explanation

= These two actions can be taken to give the Account Managers 'Read' access to the new custom field on the APF Table. The first action involves cloning the existing permission set that already grants access to the APF Table and its standard fields, and then modifying the cloned permission set to include the new custom field.

The second action involves editing the existing permission set directly to add the new custom field. Both actions require the same license type, which is Manufacturing Forecast Psl, to access the APF Table. The other two actions are not valid because they use a different license type, which is Salesforce, that does not support the APF Table. References: = Assign the Permission Set for Advanced Account Forecast Product Category, Create Custom Fields for Account Product Forecast and Account Product Period Forecast Objects, Permission Sets and Licenses for Manufacturing Cloud

NEW QUESTION # 128

Which approach reduces the number of manual process steps and leverages automation technology to load the partner's Proof-of-Sale data required as supporting information for rebate claims?

- A. Enable the partner to upload scanned images of their customer invoices from the partner Experience Cloud and convert the images into text, which can then be loaded into the Salesforce standard Invoice object.
- B. Expose the Proof-of-Sale object to the partner via the partner Experience Cloud site, allow the partner to create a new record and enter the required information, and then save the record. Enable a flow to route the record to a partner support agent to review the information and approve and reject each individual record with a rejection reason code. Partner will be able to fix any rejected record and resubmit it.
- C. Configure an EDI Business to Business (B2B) integration to the partner's Enterprise Resource Planning (ERP) system using MuleSoft or other middleware to transfer the data from the partner's system to the Salesforce

Answer: C

Explanation:

Utilize a flow to accept or reject individual records, and provide a response back to the partner using the same EDI B2B connection.

NEW QUESTION # 129

Badger Power wants to have a complete picture of both their run-rate and net-new business. Which two Manufacturing Cloud functions should be configured?

- A. Sales Agreements
- B. Account Based Forecasting
- C. Opportunity Funnel
- D. Product Forecast
- E. Collaborative Forecast

Answer: B,E

Explanation:

Account Based Forecasting allows a business to forecast their run-rate and net-new business by analyzing historical data and trends. Collaborative Forecasting allows multiple users to input their own forecasts and compare them, providing a more complete picture of the business. These two functions should be configured together in order to get a complete picture of both the run-rate and net-new business.

NEW QUESTION # 130

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