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Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q21-Q26):

NEW QUESTION # 21

Which Manufacturing Cloud function has an out-of-the-box Submit for Approval quick action?
Sales Agreements

- A. Experience Cloud for Manufacturing
- B. Order Management
- C. Account Manager Target
- D. Account Based Forecasting

Answer: A

Explanation:

Experience Cloud for Manufacturing is a digital platform that enables manufacturers to create personalized and engaging experiences for their customers, partners, and employees. One of the features of Experience Cloud for Manufacturing is the ability to submit sales agreements for approval using a quick action. This quick action allows users to initiate an approval process for a sales agreement record from the Experience Cloud site, without having to switch to the Salesforce app¹². Reference:

Experience Cloud for Manufacturing

Create Automation for Submitting Positions for Approval

NEW QUESTION # 22

Which two statements are accurate when embedding the Manufacturing agreement Performance and Manufacturing Product Performance dashboards in lightning page?

- A. Can embed in sales agreement page layout only
- B. Can embed in any manufacturing cloud page layout
- C. Must set Component height to 120
- D. No filter required.

Answer: B,D

Explanation:

Explanation

The Manufacturing agreement Performance and Manufacturing Product Performance dashboards are prebuilt analytics dashboards that show key metrics and trends for sales agreements and products. You can embed these dashboards in any manufacturing cloud page without setting up filters, as they automatically filter the data based on the record context. You can also adjust the component height to fit your page layout. However, you cannot embed these dashboards in a Visualforce page or a standard Salesforce dashboard. References: Embed Analytics for Manufacturing Dashboards in Lightning Pages, Enable the Default Analytics Dashboard for Manufacturing (Beta), Dashboard on Lightning page (Record detail page), How to Embed Analytics Dashboards in Salesforce Lightning Pages.

NEW QUESTION # 23

Badger Power is using Manufacturing Cloud. Forecasts have been set up and generated for all of their accounts. The forecast formula was recently adjusted to reflect Opportunity Probability. Which action will this trigger?

- A. Regeneration of all forecast(s).
- B. Recalculation of all active forecast(s).
- C. Regeneration of all active forecast(s).
- D. Recalculation of all forecast(s).

Answer: B

NEW QUESTION # 24

When a target is changed in account manager targets, which action must be taken to reflect this change to account manager assignment values?

Answer:

Explanation:

Propagate to assignments

NEW QUESTION # 25

A manufacturing cloud user is in the process of adding products to an order that is on active sales agreement. Which status the order be in , to make the addition

- A. Approved
- **B. Draft**
- C. Pending
- D. Active

Answer: B

NEW QUESTION # 26

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