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## Salesforce Marketing-Cloud-Intelligence Exam Syllabus Topics:

Topic	Details
Topic 1	Overarching Entities: Salesforce marketing professionals will deepen their understanding of overarching entities, their use cases, and application, crucial for strategic data organization and analysis.
Topic 2	Data Update Permissions: This area tests knowledge of permissions and settings related to data updates. It includes understanding parent-child setups and managing the "Source of Truth" for data accuracy.
Topic 3	Design Feasibility: This area evaluates the ability to identify valid and invalid solutions from solution design diagrams, ensuring effective and scalable platform designs.
Topic 4	Calculated Dimensions & Measurements: This section measures skills in using calculated objects, recognizing aggregation types, and employing these tools for tailored marketing analytics.
Topic 5	General Functionalities: In this topic, Salesforce marketing professionals will explore core functionalities of Marketing Cloud Intelligence. It measures understanding of platform features critical to data-driven marketing strategies and insights.
Торіс 6	Data Fusion: This topic focuses on the use cases and properties of Data Fusion, equipping marketing professionals to merge datasets effectively for comprehensive marketing insights.
Topic 7	<ul> <li>Harmonization Center (Patterns</li> <li>Data Classification</li> <li>Validation): Salesforce marketing professionals will learn about the Harmonization Center's capabilities, including classification rules, validation lists, patterns, and harmonized dimensions to ensure data reliability.</li> </ul>

# Salesforce Marketing Cloud Intelligence Accredited Professional Exam Sample Questions (Q50-Q55):

#### **NEW QUESTION #50**

An implementation engineer has been asked to perform a QA for a newly created harmonization field, Color, implemented by a client

The source file that was ingested can be seen below:



The client performed the below standard mapping:



As a final step, the client had created the field 'Color'. As can be seen, it is extracted from the Creative Name (after the '#' sign). For QA purposes, you have queried a pivot table, with the following fields:

- \* Media Buy Key
- \* Media Buy Name

#### \* In View Impressions

The final pivot is presented below:



- A. An EXTRACT formula (for Color) was written and mapped to a Creative custom attribute.
- B. An EXTRACT formula (for Color) was written and mapped to a Media Buy custom attribute.
- C. A Harmonized dimension was created via a pattern over the Creative Name.
- D. A calculated dimension was created with the formula: EXTRACT([Creative Namel, #1)

#### Answer: A

#### Explanation:

Given that the 'Color' field is extracted from the 'Creative Name' field and appears to be part of the creative-level data, the most logical method would be to create an EXTRACT formula and map it to a Creative custom attribute. This allows the 'Color' value to be associated directly with each creative entry. In Salesforce Marketing Cloud Intelligence, the EXTRACT formula can be used to parse and segment text strings within a field, and this process is used for harmonizing data by creating new dimensions or attributes based on existing data, which is what's described here. This answer is consistent with Salesforce Marketing Cloud Intelligence features that enable data transformation and harmonization through formulaic mapping, as per the official Salesforce documentation on data harmonization and transformation.

#### **NEW QUESTION #51**

A client's data consists of three data streams as follows:

Data Stream A:

Yay	Media Buy Key	Media Buy Name	Campaign Ke	y Impressions	R	evenue
01-Apr-20	Maki	MBN A 1	CK_3	salesforce	2100 6	1
01-Apr-20	MBK 2	MBN A 2	CK_4	,	200 5	
Data Stre	am B:			am		
Day	Campaign Key	Campaign Name	Creative Key	Clicks	N	fedia Cost
01-Apr-20	CK_1	CN B 1	CRTN B 1		10 5	7
01-Apr-20	CC2	CN B 2	CRTK B 2		20 9	1
Data Stre	am C: Xall					
Day	Media Buy Key	Campaign Key	Site Key	Site Name	A	evenue
01-Apr-20	MBK_1	CK_1	SK_C_1	SN_C_1		5 4
01-Apr-20	MBK_2	CK_2	'SK_C_2	SN_C_2		
01-Apr-20	MBK_5	CKS	SK_C_2	SN_C 2		1 7

- A. It doesn't matter. As long as Data stream A is set as a Parent', the rest of the Data Updates Permissions are irrelevant.
- B. Update Attributes
- C. Update Attributes and Hierarchies
- D. Inherit Attributes and Hierarchies

#### Answer: D

#### Explanation:

For the client's data consisting of three data streams, setting Data Stream A as the Parent allows for inheriting attributes and hierarchies from it to the child data streams. This ensuresconsistency across the data streams, making it possible to analyze the data collectively, using the structure and attributes defined in the Parent data stream.

#### **NEW QUESTION #52**

A client provides the following two data streams:

Data Stream 1:



#### Question-

The client would like to use a VLOOKUP formula to calculate the Cost per Campaign Advertiser on January 1st 2020. Which mapping options should the client apply to obtain the expected result?

A.



B.



• C.



• D.

Data	a Stream 1		Data Str	eam 2		- 167	
Datorama Field	Mapping Formula	Datorema Field	Mapping Formula			IV III	3 250 7/61
Media Bug Name	· csv['Media Buy Name']	Date	CSV Day)		100 Cm		
Campaign Key	csv'[Campaign Key']	Media Buy Name	csv['lifedia Buy Name']				
Compaign Advertiser		Compaign O-str m & "Jute	Viockup(cav(*) salesforce   Teamer 1	и		The state of	(Data Stream 1')

#### Answer: D

#### Explanation:

To calculate Cost per Campaign Advertiser using a VLOOKUP formula, the client needs to look up the 'Cost' from Data Stream 2 based on a matching 'Media Buy Name' in Data Stream 1. Option A shows that 'Media Buy Name' is the lookup value, which is correct. The 'Campaign Advertiser' is then linked to the 'Cost' from Data Stream 2 through the VLOOKUP formula applied to the 'Media Buy Custom Attribute 01' in Data Stream 2. This setup will correctly associate the cost with the campaign advertiser.

#### **NEW QUESTION #53**

What are two potential reasons for performance issues (when loading a dashboard) when using the CRM data stream type?

- A. The data is stored at the workspace level.
- B. Pacing daily rows are being created for every lead and opportunity keys
- C. When a data stream type "CRM Leads' is created, another complementary 'CRM Opportunity' is created automatically.
- D. No mappable measurements all measurements are calculated

#### Answer: B,D

#### **NEW QUESTION #54**

An implementation engineer has been asked by a client for assistance with the following problem: The below dataset was ingested:



However, when performing QA and querying a pivot table with Campaign Category and Clicks, the value for Type' is 4. What could be the reason for this discrepancy?

- A. The measurement 'Clicks' is set as a percentage.
- B. The aggregation function is set as LIFETIME
- C. The aggregation function is set as AVG
- D. A mapping formula was populated, indicating not to bring Type! values.

#### Answer: C

#### Explanation:

The discrepancy of 'Clicks' being reported as 4 for 'Type1' when the sum of clicks in the dataset for 'Type1' is 8 (2 on 02/02/2021 and 6 on 03/02/2021) suggests that the aggregation function used in the pivot table is set to average (AVG) rather than sum. Salesforce Marketing Cloud Intelligence allows setting different aggregation functions for metrics, and setting it to average would result in such a discrepancy when more than one entry for the same type exists. References: Salesforce Marketing Cloud Intelligence documentation on custom measurements and data aggregations explains how to set and understand different aggregation functions.

#### **NEW QUESTION #55**

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