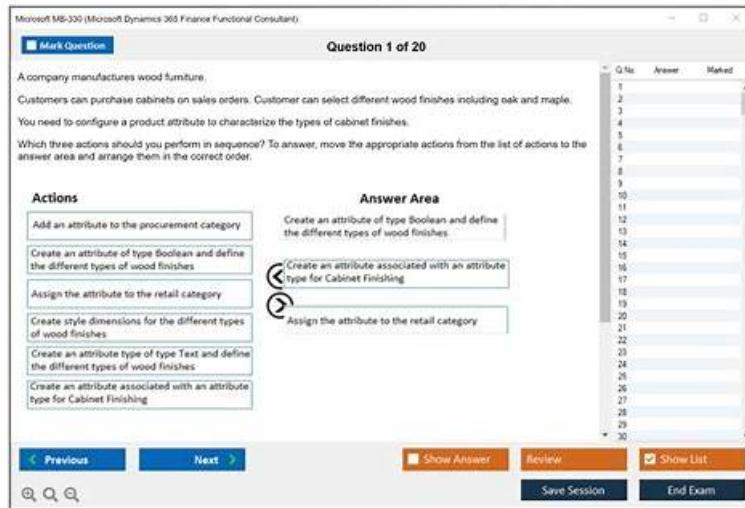


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Microsoft Dynamics 365 Supply Chain Management Functional Consultant Sample Questions (Q244-Q249):

NEW QUESTION # 244

You manage a Dynamics 365 for Finance and Operations system for a company.

You need to configure agreements in the system.

Which agreement types should you use? To answer, drag the appropriate agreement types to the appropriate scenarios. Each agreement type may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view

content.

NOTE: Each correct selection is worth one point.

Agreement types

purchase
sales
trade

Scenario

Answer Area

Customers who purchase between 51 and 100 units of Product A receive a \$10.00 discount per unit. Customers who purchase over 100 units receive a \$12.00 discount per unit.

A customer agrees to purchase 500 laptops over the next six months.

Your company agrees to purchase \$150,000 worth of office supplies within a year.

Agreement type

Agreement type
Agreement type
Agreement type

Answer:

Explanation:

Agreement types

purchase
sales
trade

Scenario

Answer Area

Customers who purchase between 51 and 100 units of Product A receive a \$10.00 discount per unit. Customers who purchase over 100 units receive a \$12.00 discount per unit.

A customer agrees to purchase 500 laptops over the next six months.

Your company agrees to purchase \$150,000 worth of office supplies within a year.

Agreement type

trade
sales
purchase

Explanation:

Answer Area

Scenario

Customers who purchase between 51 and 100 units of Product A receive a \$10.00 discount per unit. Customers who purchase over 100 units receive a \$12.00 discount per unit.

A customer agrees to purchase 500 laptops over the next six months.

Your company agrees to purchase \$150,000 worth of office supplies within a year.

Agreement type

trade
sales
purchase

NEW QUESTION # 245

A company uses Dynamics 365 Supply Chain Management to manage procurement operations.

A purchasing clerk must process a purchasing request from an offshore vendor with the landed cost.

You need to explain the steps needed to perform this process.

Which five actions should you perform in sequence? To answer, move the appropriate actions from the list of actions To the answer area and arrange them in the correct order.

Actions

Complete the journey leg by unloading and going through customs.
Post purchase order invoice with the default quantity for lines as the product receipt quantity.
Create a voyage.
Create a purchase order.
Post purchase order invoice with the default quantity for lines as the order quantity.
Create a shipping vendor's invoice to update the cost of goods.
Receive the goods at the destination warehouse.

Answer area

Microsoft

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Answer:

Explanation:

Actions

- Complete the journey leg by unloading and going through customs.
- Post purchase order invoice with the default quantity for lines as the product receipt quantity.
- Create a voyage.
- Create a purchase order.
- Post purchase order invoice with the default quantity for lines as the order quantity.
- Create a shipping vendor's invoice to update the cost of goods.
- Receive the goods at the destination warehouse.

Answer area

- 1 Create a voyage.
- 2 Create a purchase order.
- 3 Post purchase order invoice with the default quantity for lines as the order quantity.
- 4 Create a shipping vendor's invoice to update the cost of goods.
- 5 Receive the goods at the destination warehouse.

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Explanation:

Actions

- Complete the journey leg by unloading and going through customs.
- Post purchase order invoice with the default quantity for lines as the product receipt quantity.

Answer area

- 1 Create a voyage.
- 2 Create a purchase order.
- 3 Post purchase order invoice with the default quantity for lines as the order quantity.
- 4 Create a shipping vendor's invoice to update the cost of goods.
- 5 Receive the goods at the destination warehouse.

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NEW QUESTION # 246

A company uses planning optimization in Dynamics 365 Supply Chain Management. A new item is set up for production with a bill of materials (BOM) and is included in planning optimization.

You need to identify the planning output for the item

What are two parts of the output? Each answer represents a partial solution

- A. production order
- B. action message
- C. Warning
- D. purchase order

Answer: A,D

NEW QUESTION # 247

You are the quality supervisor for a company. You receive 100 units of item C0001.

You find defects in some units. You move the items to quarantine for further inspection. Fifty units fail inspection.

You need to scrap the defective units.

Which four actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Actions

- Enter a split quantity of **50**.
- Enter a scrap quantity of **50**.
- From the Quality order, create a Non-conformance for the scrap.
- From the Quarantine order, select the Split function.
- Select the Scrap function.
- Post an inventory journal entry to remove 50 pieces of scrap from inventory.

Answer Area

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Answer:

Explanation:

Actions

- Enter a split quantity of **50**.
- Enter a scrap quantity of **50**.
- From the Quality order, create a Non-conformance for the scrap.
- From the Quarantine order, select the Split function.
- Select the Scrap function.
- Post an inventory journal entry to remove 50 pieces of scrap from inventory.

Answer Area

From the Quarantine order, select the Split function.

Enter a split quantity of **50**.

Select the Scrap function.

Enter a scrap quantity of **50**.

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Explanation

From the Quarantine order, select the Split function.

Enter a split quantity of **50**.

Select the Scrap function.

Enter a scrap quantity of **50**.

NEW QUESTION # 248

You need to configure the system to meet the metric requirement for sales representatives.

How should you configure the system? To answer, drag the appropriate entities to the correct requirements.

Each entity may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Entities	Answer Area	
<div style="display: flex; justify-content: space-between;"> <div style="flex: 1;"> <p>Lead</p> <p>Prospect</p> <p>Opportunity</p> <p>Customer</p> </div> <div style="flex: 1;"> <p>Requirement</p> <p>Create a record for a company for which you provide a quote.</p> <p>Create a record for a company that confirms an order.</p> <p>Create a record for companies identified by sales representatives.</p> </div> <div style="flex: 1;"> <p>Entity</p> <p>Entity</p> <p>Entity</p> <p>Entity</p> </div> </div>		

Answer:

Explanation:

Entities

Lead
Prospect
Opportunity
Customer

**Microsoft Requirement**

Create a record for a company for which you provide a quote.

Entity

Opportunity

Create a record for a company that confirms an order.

Customer

Create a record for companies identified by sales representatives.

Lead

Explanation**Requirement**

Create a record for a company for which you provide a quote.

Entity

Opportunity

Create a record for a company that confirms an order.

Customer

Create a record for companies identified by sales representatives.

Lead

NEW QUESTION # 249

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