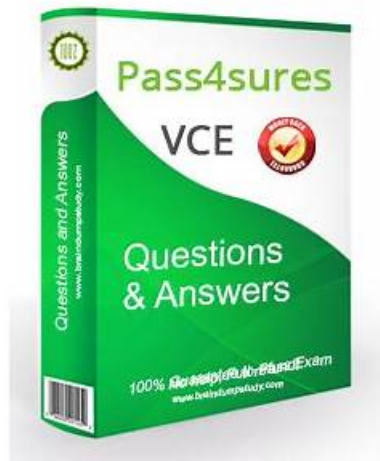


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Microsoft Dynamics 365 Business Central Functional Consultant Sample Questions (Q167-Q172):

NEW QUESTION # 167

You need to configure the system to show the sales discounts.

How should you configure the system? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Action	Configuration
Define simultaneous posting	General Ledger Setup Sales & Receivable Setup Customer Item
Specify type to post separately	Invoice Disc. Code Special Prices & Discounts Adjust for Payment Disc. Discount Posting

Answer:

Explanation:

Action	Configuration
Define simultaneous posting	▼ General Ledger Setup Sales & Receivable Setup Customer Item
Specify type to post separately	▼ Invoice Disc. Code Special Prices & Discounts Adjust for Payment Disc. Discount Posting

NEW QUESTION # 168

You need to configure the purchase order process to meet the auditor's requirements.

Which four actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Actions	Answer Area
Run a Test Report	
Add Items, including Quantity, to the lines	
Select Post and Invoice	➤
Create a warehouse receipt	➤
Add a vendor	⬅
Change the Purchase Order to a Status of Released	⬅
Select Post and Receive	
Add a Purchaser Code	

Answer:

Explanation:

Actions

Run a Test Report

Add Items, including Quantity, to the lines

Select **Post and Invoice**

Create a warehouse receipt

Add a vendor

Change the Purchase Order to a Status of **Released**

Select **Post and Receive**

Add a Purchaser Code

Answer Area

Change the Purchase Order to a Status of **Released**

Create a warehouse receipt

Add Items, including Quantity, to the lines

Select **Post and Receive**

Explanation

Change the Purchase Order to a Status of **Released**

Create a warehouse receipt

Add Items, including Quantity, to the lines

Select **Post and Receive**

NEW QUESTION # 169

A company uses Dynamics 365 Business Central.

The accounting manager wants partially shipped and invoiced sales orders that will not be fulfilled to not be displayed on the active page (Open Sales Order list). Deleted sales orders must be available for reporting of ordered and delivered quantities.

You need to configure sales orders.

Which four actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Actions

Run the Delete Invoiced Sales Orders job.

Enable **Archive Sales Orders** in Sales & Receivables Setup.

Change the sales order status to **Open**.

Reduce the sales order quantity to match the shipped quantity.

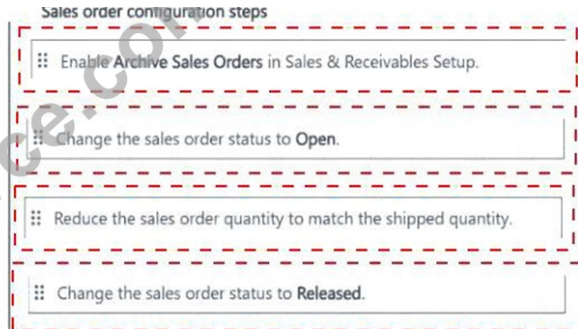
Change the sales order status to **Released**.

Sales order configuration steps

Answer:

Explanation:

Actions



Explanation:

Actions

1. Run the Delete Invoiced Sales Orders job.

Sales order configuration steps

1. Enable Archive Sales Orders in Sales & Receivables Setup.

2. Change the sales order status to Open.

3. Reduce the sales order quantity to match the shipped quantity.

4. Change the sales order status to Released.

Comprehensive Detailed Explanation along with All References available from Microsoft Dynamics 365 Business Central Functional Consultant at end of each question below The scenario requires that partially shipped and invoiced sales orders that will not be fulfilled should not clutter the Open Sales Order list. However, management still wants visibility for reporting on ordered vs. delivered quantities.

This is achieved by archiving sales orders before deletion, and then adjusting the order properly. Let's break down the steps:

* Enable Archive Sales Orders in Sales & Receivables Setup.

* This ensures that every time you delete or modify sales orders, a copy is archived. Archived orders provide a historical record for reporting and reconciliation.

Reference: Archive Sales Documents in BC ensures reporting visibility after deletion.

Change the sales order status to Open.

When a sales order is in Released status, you cannot adjust the quantity. To make changes, you must first reopen the order.

Reduce the sales order quantity to match the shipped quantity.

Since the company will not fulfill the remaining quantity, the line(s) must be adjusted to equal only what has been shipped/invoiced.

This effectively closes the order.

Change the sales order status to Released.

Releasing the order finalizes it. With no remaining quantities open, it will no longer appear in the Open Sales Order list.

At this point, the archived version retains the full original record, while the modified version reflects only shipped quantities.

Why not "Run the Delete Invoiced Sales Orders job"?

That job completely removes invoiced sales orders but does not guarantee archiving unless archiving has been enabled. Since the requirement is to retain them for reporting, this is not the correct approach.

Microsoft Learn References

Archive Sales Documents:<https://learn.microsoft.com/en-us/dynamics365/business-central/sales-how-to-archive-sales-orders>

Reopen or Release Sales Orders:<https://learn.microsoft.com/en-us/dynamics365/business-central/sales-how-process-sales-orders>

Sales & Receivables Setup:<https://learn.microsoft.com/en-us/dynamics365/business-central/sales-receivables-setup>

Delete Invoiced Sales Orders (why it's not correct here):<https://learn.microsoft.com/en-us/dynamics365/business-central/sales-how-to-delete-invoiced-sales-orders>

NEW QUESTION # 170

A company uses Dynamics 365 Business Central. You manage customer master data for the company.

You need to create new customers.

What are three possible ways to achieve the goal? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. On the Customers page, select New.
- B. On the Contacts page, select Create as Customer.

- C. On the Configuration Template Header for the customer table, select Create Instance.
- D. On the Customer card, select Apply Template.
- E. On the Contacts page, select Related Information and then select Customer

Answer: A,B,C

Explanation:

Reference:

<https://docs.microsoft.com/en-gb/dynamics365/business-central/sales-how-register-new-customers>

<https://docs.microsoft.com/en-gb/dynamics365/business-central/admin-use-templates-to-prepare-customer-data-for-migration>

NEW QUESTION # 171

A company uses Dynamics 365 Business Central. You assign a purchasing profile to all users in the purchasing department.

A user moves from the purchasing department to another department.

You need to remove all personalization's in the user's profile.

Which three actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Actions

- Open the User Settings card.
- Select the line for the page personalization that you want to delete and then select the Delete action.
- Select User Settings and then select the related link.
- Navigate to the User Page Personalizations page.
- Select Clear Personalized Pages.

Answer area

Answer:

Explanation:

Actions

- Open the User Settings card.
- Select the line for the page personalization that you want to delete and then select the Delete action.
- Select User Settings and then select the related link.
- Navigate to the User Page Personalizations page.
- Select Clear Personalized Pages.

Answer area

- Select User Settings and then select the related link.
- Navigate to the User Page Personalizations page.
- Select Clear Personalized Pages.

Explanation:

Actions

- Open the User Settings card.
- Select the line for the page personalization that you want to delete and then select the Delete action.

Answer area

- Select User Settings and then select the related link.
- Navigate to the User Page Personalizations page.
- Select Clear Personalized Pages.

Comprehensive Detailed Explanation

In Business Central, when a user changes departments or responsibilities, you may need to remove all personalizations tied to their profile. Personalizations include changes like hidden fields, rearranged page layouts, or custom filters applied by the user.

Steps:

- * Select User Settings and then select the related link
- * From the search bar, go to User Settings to manage user profiles and personalization.
- * Open the User Settings card
- * Select the user in question and open their User Settings Card to view configuration and personalization options.
- * Navigate to the User Page Personalizations page
- * On the card, there is a link to User Page Personalizations. This shows all the pages where the user has applied personalization.
- * Delete the personalization(s)
- * Either:
 - * Select the line for the page personalization you want to remove and click Delete, or
 - * Use Clear Personalized Pages to remove all at once.

This sequence ensures that all personalizations are cleared so that the user gets the standard profile setup when they log in again.

Microsoft Learn References

- * Personalizing Your Workspace

- * Administer Personalization and Profiles
- * Clear Personalized Pages

NEW QUESTION # 172

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