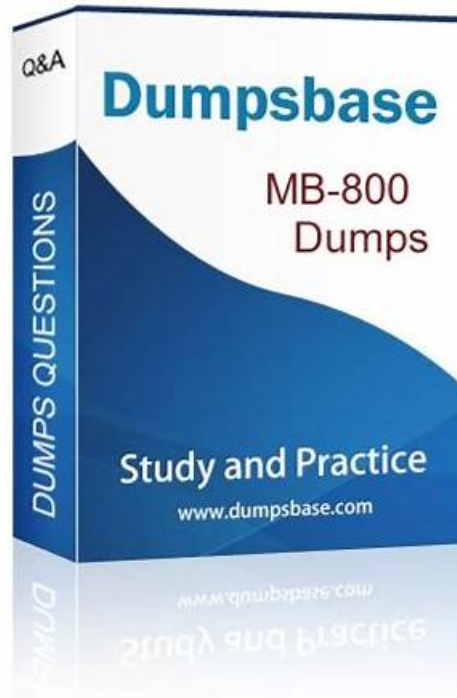


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Microsoft MB-800 certification exam is designed for individuals who want to become Microsoft Dynamics 365 Business Central Functional Consultants. Microsoft Dynamics 365 Business Central Functional Consultant certification exam tests the candidate's knowledge and skills in configuring and implementing Microsoft Dynamics 365 Business Central solutions. MB-800 Exam covers a wide range of topics, including financial management, sales and purchase management, inventory management, and project management. Microsoft Dynamics 365 Business Central Functional Consultant certification exam is ideal for professionals who want to demonstrate their expertise in implementing business solutions using Microsoft Dynamics 365 Business Central.

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Microsoft Dynamics 365 Business Central Functional Consultant Sample Questions (Q10-Q15):

NEW QUESTION # 10

You have a Microsoft Excel file that includes journal entry data that must be imported into Dynamics 365 Business Central. This file was previously imported into a General Journal batch.

You receive an updated version of the file that includes corrections, deletions, and new journal entries.

Which three actions can you perform by using the Edit in Excel feature? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- **A. Insert a new line in a General Journal batch**
- B. Request Approval for one or more lines in a General Journal batch
- **C. Delete an existing line from a General Journal batch**
- **D. Modify an existing line in a General Journal batch**
- E. Post one or more lines in a General Journal batch

Answer: A,C,D

Explanation:

Topic 1, Case Study B Deliveries

This is a case study. Case studies are not timed separately. You can use as much exam time as you would like to complete each case. However, there may be additional case studies and sections on this exam. You must manage your time to ensure that you are able to complete all questions included on this exam in the time provided.

To answer the questions included in a case study, you will need to reference information that is provided in the case study. Case studies might contain exhibits and other resources that provide more information about the scenario that is described in the case study. Each question is independent of the other questions in this case study.

At the end of this case study, a review screen will appear. This screen allows you to review your answers and to make changes before you move to the next section of the exam. After you begin a new section, you cannot return to this section.

To start the case study

To display the first question in the case study, click the button. Use the buttons in the left pane to explore the content of the case study before you answer the questions. Clicking these buttons displays information such as business requirements, existing environment, and problem statements. When you are ready to answer a question, click the Question button to return to the question.

Current environment

Deliveries

* The company receives daily truckloads of products from their vendors, warehouses the products briefly, and then ships orders based on a weekly delivery cycle to each customer's store.

* Customers have regular standing orders that are revised and finished one week prior to delivery.

* Best for You Organics has a fleet of trucks that make deliveries according to planned routes.

* The company also has a floating route for trucks to deliver rush orders. The route is being used more often by customers and has overwhelmed the warehouse with exception processing.

Duties

The company wants to provide greater separation of duties between activities in the office and activities in the warehouse.

The accounting team enters orders for the sales team, sends pick tickers back to the warehouse, and organizes shipping documents.

The accounting team invoices the orders when they receive instructions from the warehouse that an order shipped.

Employees have expressed frustration because they need to work longer hours to accommodate the increase in sales.

The company does not use the Advanced Warehousing function.

Requirements

Salespeople

* Salespeople must be able to manage opportunities that are converted to quotes.

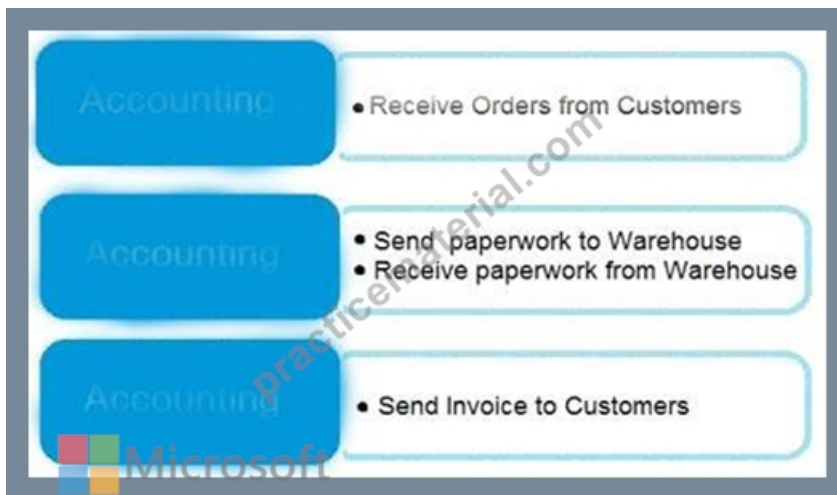
* Salespeople must be able to release orders to the warehouse to be fulfilled once a quote is final.

* Salespeople must be trained on how to determine if inventory is available when they are completing the quote to avoid promising inventory that is not on hand because all orders are processed one week in advance of delivery.

Team responsibilities

Deliveries must be shipped daily by employees in the warehouse. The office must be responsible for completing the invoicing process.

The current team responsibilities are shown in the following graphic:



The required team responsibilities are shown in the following graphic:



Vendor management

- * The company contracts with each vendor for regular discounts at the invoice level.
- * The company requires a pre-set discount percentage to calculate automatically when the purchaser completes a purchase order.
- * The company must be able to see a copy of the completed purchase order in the system when they have new contract negotiations with their vendors.

Customer and inventory management

- * Sales invoices must be automatically emailed by the system to customers.
 - * A template must be used for emails sent to customers. The template must not be altered.
 - * Customers who pre-pay their invoices must not receive a copy of their invoices.
 - * The company warehouses all products as Case quantities. The company has difficulty recording accurate costs for product returns.
- The company wants to expand their capabilities for managing returns by setting up all inventory in a quantity of Each.

Reporting

The company must be able to answer two key questions when they report financial results:

- * Which customers are buying which items?
- * Which salespeople are selling in which regions?

When discussing customers, the company must refer to each Customer Group as follows:

- * Big Box
- * Franchise
- * Private

When discussing items, the company must refer to each Item Group as follows:

- * Fair Trade
- * Free Range
- * Grass Fed
- * Heirloom
- * Organic

Salesperson names that must be used are:

- * SalespersonA
- * SalespersonB
- * SalespersonC
- * SalespersonD

Region names that must be used are:

- * North
- * South
- * East
- * West

Commission

- * The company must be able to track salesperson performance within certain regions to calculate commission.
- * Each salesperson must be assigned only to a single region.
- * This commission data is currently recorded inconsistently, resulting in incorrect combinations that require manual correction. The company must have some level of automation to manage this.

Issues

Issue 1

The accounting team needs an improved process for reconciling inventory to the general ledger.

- * Posted transactions are changing financial reporting in periods that have been closed.
- * Unexpected changes in inventory cost for previous months are causing costing inaccuracies.
- * The system must restrict the adjustment of costs for closed months.
- * The new policy will be to restrict all users to posting in the current month only, with the exception of a few employees from the accounting team.
- * The calendar fiscal year for company must begin on June 1.

Issue 2

The accounting team uses a complex manual accrual process to determine the accounting impact of items received but not invoiced. The system must streamline the item accrual process.

Issue 3

The company often receives a higher quantity of produce items than what they order because vendors allow for spoilage or damage of produce in transit. The company does not want to allow over receipt on non-produce items.

Issue 4

The company has received comments from their auditors that invoices are not being properly compared to received inventory documents before they are posted. The company does not use warehouse management and always handles processes directly from the purchase order. The company always has the following documents:

- * purchase order from the procurement department
- * receiving document from the warehouse
- * electronic invoice from the vendor

NEW QUESTION # 11

A furniture manufacturing company is creating new items in Dynamics 365 Business Central. The company currently searches for the products by material, color, and size.

You must expand the search capabilities for the items. Not all the items will have the same searchable characteristics. Some new search characteristics may need to be added.

You need to configure the system to automatically recommend additional search criteria for items.

Which features should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Requirement Microsoft Feature

Identify search criteria

	▼
Item categories	
Item attributes	
Item dimensions	
Cross references	

Recommend new search criteria

	▼
Essential Business Insights	
Item templates	
Analyze Data by Dimensions	
Image Analyzer	

Answer:

Explanation:

Requirement

Feature

Identify search criteria

	▼
Item categories	
Item attributes	
Item dimensions	
Cross references	

Recommend new search criteria

	▼
Essential Business Insights	
Item templates	
Analyze Data by Dimensions	
Image Analyzer	

Explanation:

Identify search criteria

	▼
Item categories	
Item attributes	
Item dimensions	
Cross references	

Recommend new search criteria

	▼
Essential Business Insights	
Item templates	
Analyze Data by Dimensions	
Image Analyzer	

References:

<https://docs.microsoft.com/en-gb/dynamics365/business-central/inventory-how-work-item-attributes>

NEW QUESTION # 12

A company uses Dynamics 365 Business Central to manage accounts payables. The company uses exact cost reversing when returning products to vendors.

Returns use current costs at the time of the return. Exact cost reversing must be enforced manually for current orders and automatically applied to all future orders.

You need to configure the system.

Which configuration options should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Automatically conduct exact cost reversing for all new PO returns.

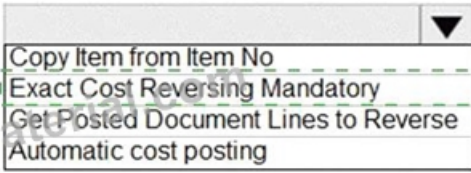
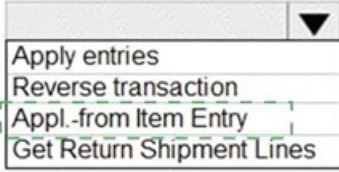
	▼
Copy Item from Item No	
Exact Cost Reversing Mandatory	
Get Posted Document Lines to Reverse	
Automatic cost posting	

Manually conduct exact cost reversing on the individual return document line to reference the original purchase entry.

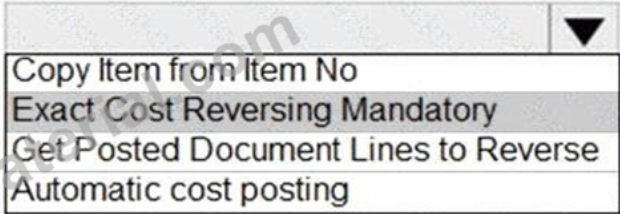
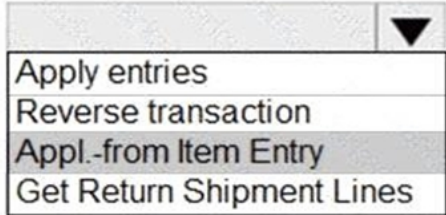
	▼
Apply entries	
Reverse transaction	
Appl.-from Item Entry	
Get Return Shipment Lines	

Answer:

Explanation:

Requirement	Configuration option
Automatically conduct exact cost reversing for all new PO returns.	
Manually conduct exact cost reversing on the individual return document line to reference the original purchase entry.	

Explanation:

Requirement	Configuration option
Automatically conduct exact cost reversing for all new PO returns.	
Manually conduct exact cost reversing on the individual return document line to reference the original purchase entry.	

In Dynamics 365 Business Central, when handling purchase returns, businesses often want to ensure that the return uses the exact same cost as the original purchase transaction rather than the current cost at the time of return. This avoids discrepancies in costing and ensures accurate inventory valuation.

Requirement 1: Automatically conduct exact cost reversing for all new PO returns This is achieved by enabling Exact Cost Reversing Mandatory in the Purchases & Payables Setup.

Once enabled, every new return order will automatically enforce exact cost reversing.

This setting guarantees that all future returns reference the original cost entry automatically.

Requirement 2: Manually conduct exact cost reversing on the individual return document line On a specific purchase return order line, you can choose the original transaction to apply against.

This is done through Appl.-from Item Entry, where you manually link the return line to the original purchase receipt entry.

This ensures the return uses the correct cost from the selected historical entry instead of recalculating current cost.

Why not the other options?

Copy Item from Item No - Controls copying data from item cards, not related to cost reversing.

Get Posted Document Lines to Reverse - Used to pull posted document lines into a credit memo or return order, but it does not enforce exact cost reversing.

Automatic cost posting - Determines whether cost postings are automatic in G/L, unrelated to reversing.

Apply entries - Refers to applying customer/vendor ledger entries, not item cost reversing.

Reverse transaction - Is for reversing G/L transactions, not purchase returns costing.

Get Return Shipment Lines - Brings in return shipment lines, but not for enforcing cost reversal.

Thus, the correct configuration options are:

Exact Cost Reversing Mandatory (automatic for all new returns).

Appl.-from Item Entry (manual per individual return line).

Microsoft Learn References

Exact Cost Reversing in Business Central

Appl.-from Item Entry field explanation

NEW QUESTION # 13

You are setting up the general journals and batches for an accounting department.

The accounting department has multiple users who will work simultaneously within different general journals.

You need to set up the different journal templates and batches for each user according to the company's requirements.

Which options should you use? To answer, drag the appropriate options to the correct requirements. Each option may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Options	Requirement	Option
Force Doc. Balance	Prefill the amount on journal lines based on the document number.	Option
No. Series	Assign document numbers to ledger entries, independently from the user's journal batch.	Option
Posting No. Series	Balance the journal lines by document type.	Option
Standard Journal Code		
Suggest Balancing Amount		

Answer:

Explanation:

Options	Requirement	Option
Force Doc. Balance	Prefill the amount on journal lines based on the document number.	Suggest Balancing Amount
No. Series	Assign document numbers to ledger entries, independently from the user's journal batch.	Posting No. Series
Posting No. Series	Balance the journal lines by document type.	Force Doc. Balance
Standard Journal Code		
Suggest Balancing Amount		

Reference:

<https://docs.microsoft.com/en-us/learn/modules/general-journal-templates-dynamics-365-business-central/1-templates>

<https://docs.microsoft.com/en-us/learn/modules/general-journal-templates-dynamics-365-business-central/2-batches>

NEW QUESTION # 14

You have multiple, unpaid posted purchase invoices to reverse. Some invoices require complete reversal while others need partial reversal.

You need to process credit memos from the posted purchase invoices.

Which actions should you perform? To answer, drag the appropriate actions to the correct requirements. Each action may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Actions	Answer Area	Actions
Cancel	Requirement Automaticaically create and post a corrective purchase credit memo to void the initial posted purchase invoice.	Action
Correct	Enable users to manually post credit memos.	Action
Create Corrective Credit Memo	Create a new purchase invoice to replace a canceled invoice.	Action

Answer:

Explanation:

Actions	Answer Area	Actions
Cancel	Requirement Automaticaically create and post a corrective purchase credit memo to void the initial posted purchase invoice.	Correct
Correct	Enable users to manually post credit memos.	Create Corrective Credit Memo
Create Corrective Credit Memo	Create a new purchase invoice to replace a canceled invoice.	Cancel

Explanation:

Requirement	Actions
Automaticaically create and post a corrective purchase credit memo to void the initial posted purchase invoice.	Correct
Enable users to manually post credit memos.	Create Corrective Credit Memo
Create a new purchase invoice to replace a canceled invoice.	Cancel

Reference:

<https://docs.microsoft.com/en-gb/dynamics365/business-central/purchasing-how-process-purchase-returns-cancel>

<https://docs.microsoft.com/en-gb/dynamics365/business-central/purchasing-how-correct-cancel-unpaid-purchase>

NEW QUESTION # 15

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