

# Media-Cloud-Consultant Valid Exam Braindumps, Media-Cloud-Consultant Verified Answers



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## Salesforce Media Cloud Consultant Exam Sample Questions (Q56-Q61):

### NEW QUESTION # 56

A customer has a requirement to allow the operations team to view quote records in order to perform "create and submit order" action only when the corresponding opportunity has reached a specific status called "closed won". Sales users will remain as the record owners of quotes and order for reporting purpose. The organization-wide default setting for quote and order object is private. How should a consultant solve this requirement with minimal customization?

- A. configure role hierarchy, such that the operations team is higher than the sales users in the same hierarchy group
- B. sales users will use manual sharing in order to share order records once opportunity status is "closed won"
- C. configure a criteria-based sharing rule to share order records once opportunity status is "closed won"
- D. share order records programmatically using apex whenever opportunity status is "closed won"

**Answer: C**

Explanation:

To allow the operations team to access quote records and perform the "create and submit order" action only when the corresponding opportunity status is "Closed Won", while maintaining the organization-wide default setting for quote and order objects as private, a criteria-based sharing rule should be configured. This sharing rule can be set up to share order records with the operations team based on the specific criteria of the opportunity status reaching "Closed Won", thus fulfilling the requirement with minimal customization.

References:

Salesforce Sharing Rules documentation: [https://help.salesforce.com/articleView?id=security\\_sharing\\_rules\\_create.htm](https://help.salesforce.com/articleView?id=security_sharing_rules_create.htm)

Salesforce Opportunity Management guide: <https://trailhead.salesforce.com/en/content/learn/modules/opportunity-management>

### NEW QUESTION # 57

An administrator is mapping a user to media cloud personas. In the current role, the user builds media plans from request for proposals, reviews past performance to gain insight, and proposes proactive solutions. To which persona should the user be mapped?

- A. ad ops
- B. designer
- C. yield manager
- D. media planner

**Answer: D**

Explanation:

The user in question, who builds media plans from requests for proposals, reviews past performance for insights, and proposes proactive solutions, best fits the Media Planner persona (A). This role involves strategizing and planning advertising campaigns, analyzing performance data, and making informed decisions to optimize future media plans, aligning closely with the responsibilities described.

References:

<https://help.salesforce.com/>

<https://www.salesforce.com/products/media-cloud/overview/>

### NEW QUESTION # 58

During proposal line item creation, a consultant needs to be able to select a value for a picklist type attribute. Which non-overridable behaviour must the consultant select during the assignment to the parent object type?

- A. is Not Translatable
- B. is Encrypted

- C. is not Assetizable
- **D. Run-time Configurable**

**Answer: D**

Explanation:

When creating a proposal line item that includes a picklist type attribute, the consultant must ensure the attribute is "Run-time Configurable" (B) during its assignment to the parent object type. This non-overridable behavior allows the attribute's value to be selected dynamically at the time of proposal line item creation, providing the necessary flexibility to adapt to varying proposal requirements. References:

<https://help.salesforce.com/>

<https://www.salesforce.com/products/media-cloud/overview/>

#### NEW QUESTION # 59

A media cloud customer is already running advertising sales management (ASM) on an org and wants to upgrade from an older release. What should a consultant do before migration?

- A. customize or modify the newer ASM components
- B. activate custom lightning web components and FlexCards
- **C. Take a backup of any customized or modified older ASM components**
- D. take a backup of any newer ASM components

**Answer: C**

Explanation:

Before migrating or upgrading Advertising Sales Management (ASM) in Salesforce Media Cloud, it's crucial to safeguard existing customizations and modifications. Taking a backup of any older ASM components that have been customized or modified ensures that custom functionalities and integrations are preserved during the upgrade process. This step is essential to avoid data loss and to maintain the integrity of custom workflows, processes, and configurations that have been tailored to the business's unique requirements. References: <https://help.salesforce.com/>

#### NEW QUESTION # 60

A company is planning to do an audit and needs a report to determine all the price list changes that have been configured in all streaming packages configured in media cloud. which set of objects should a consultant access to generate such report?

- **A. product, price book, price book entry, price list**
- B. product, pricing variable, pricing variable binding
- C. product, price list entry, pricing element
- D. product, pricing plan, pricing plan step, price list

**Answer: A**

Explanation:

To audit and determine all the price list changes configured in all streaming packages in Media Cloud, accessing the Product, Price Book, Price Book Entry, and Price List objects would be necessary. These objects collectively store information about the products (streaming packages), their associated price lists, and any changes made to pricing over time. This structured approach allows for detailed reporting and analysis of pricing adjustments, ensuring transparency and accountability in pricing strategies. References: <https://developer.salesforce.com/>

#### NEW QUESTION # 61

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