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Oracle Fusion Cloud Procurement 2023 Implementation Professional - Delta Sample Questions (Q160-Q165):

NEW QUESTION # 160

What is the purpose of a contract template in Oracle Procurement Cloud?

- A. To create standard pricing agreements with suppliers
- **B. To define the structure and content of a contract document**
- C. To automatically generate purchase orders
- D. To set up payment terms for supplier invoices

Answer: B

Explanation:

The purpose of a contract template in Oracle Procurement Cloud is to define the structure and content of a contract document. It

enables users to create consistent and standardized contract documents by predefining sections, clauses, and other required elements.

NEW QUESTION # 161

Which of the following negotiation styles is characterized by a high level of assertiveness and a low level of cooperation?

- A. Compromising style
- B. Accommodating style
- C. Competitive style
- D. Collaborative style

Answer: C

Explanation:

The competitive style of negotiation is characterized by a focus on winning, assertiveness, and achieving one's own goals at the expense of the other party. It involves little cooperation, as the emphasis is on gaining an advantage or outperforming the other party. This style may be appropriate in situations where the goals of the parties are incompatible, or when quick decisions need to be made without considering the long-term relationship.

NEW QUESTION # 162

Which of the following actions triggers the contract approval process in Oracle Fusion Cloud Procurement?

- A. Submitting a contract for approval
- B. Assigning a contract to a supplier
- C. Entering contract fulfillment details
- D. Creating a new contract term

Answer: A

Explanation:

In Oracle Fusion Cloud Procurement, the contract approval process is triggered when a contract is submitted for approval. The relevant approvers are then notified to review and approve or reject the contract based on organizational approval rules and routing configurations.

NEW QUESTION # 163

Which functionality is provided by the Shopping Home Page in Self Service Procurement?

- A. Approving purchase requisitions from employees.
- B. Searching and shopping for items from catalogs and non-catalog sources.
- C. Managing budgets and expense allocations.
- D. Viewing and managing purchase orders.

Answer: B

Explanation:

The Shopping Home Page in Self Service Procurement provides employees with the functionality to search and shop for items. They can browse catalogs and non-catalog sources to find and select the items they need to include in their purchase requisitions.

NEW QUESTION # 164

Which of the following is a key feature of Oracle Fusion Cloud Procurement's Self Service Procurement module?

- A. Automatic creation of purchase orders
- B. Ability to create and manage catalogs
- C. Automatic approval of requisitions
- D. Real-time inventory updates

Answer: B

Explanation:

The Self Service Procurement module in Oracle Fusion Cloud Procurement provides users with the ability to create and manage catalogs. This allows organizations to define and control the items that users can request, ensuring compliance with procurement policies and preferred supplier agreements.

NEW QUESTION # 165

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