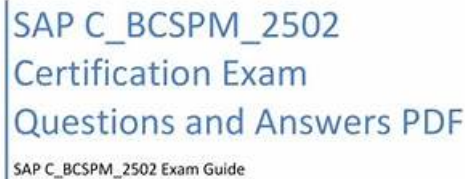


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SAP C-BCSPM-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.
Topic 2	<ul style="list-style-type: none">Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.

SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q24-Q29):

NEW QUESTION # 24

How do customers benefit from implementing SAP Ariba?

- A. Expanding on-premise solutions
- B. Expanding the complexity of procurement processes
- C. Narrowing sourcing for direct materials only
- D. Increasing focus on manual order processing

Answer: C

NEW QUESTION # 25

What are the primary benefits of SAP Ariba for businesses? Note: There are 3 correct answers to this question.

- A. Enhanced travel expense reports
- B. Increased cost efficiency
- C. Compliance and risk management
- D. Improved supplier collaboration
- E. Limiting integration with other external systems

Answer: B,C,D

NEW QUESTION # 26

How does SAP Ariba Category Management with Generative AI enhance category strategy development? Note: There are 2 correct answers to this question.

- A. Automatically captures supplier selections
- B. Reduces onboarding time for internal employees
- C. Enriches and categorizes spend data
- D. Provides contextual insights for decision-making

Answer: C,D

NEW QUESTION # 27

How does SAP Ariba enable businesses to align with sustainability goals? Note: There are 2 correct answers to this question.

- A. By fostering relationships with environmentally responsible suppliers
- B. By focusing on cost savings
- C. By providing tools to track and manage environmental impacts
- D. By prioritizing the need for manual compliance measures

Answer: A,C

NEW QUESTION # 28

What are the key benefits of using the SAP Fieldglass Analytics Add-on? Note: There are 3 correct answers to this question.

- A. Benchmarking KPIs
- B. Replaces the need for standard reporting
- C. Automates report creation
- D. Interactive dashboards
- E. Access to real-time data

Answer: A,D,E

NEW QUESTION # 29

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