

New C-TB120-2504 Exam Camp, C-TB120-2504 Actual Questions



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SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 2	<ul style="list-style-type: none">Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as GL account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 3	<ul style="list-style-type: none">Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q29-Q34):

NEW QUESTION # 29

A manager would like to measure compliance for on-time delivery at a glance.

When the percentage is too low, the manager would like to drill down to view real-time statistics for deliveries, returns, and average time for order fulfillment.

What would you recommend?

- A. A pervasive dashboard with actions to open additional pervasive dashboards
- **B. A key performance indicator with an action to open an advanced dashboard**
- C. An advanced dashboard in his cockpit

Answer: B

NEW QUESTION # 30

The sales price list is based on the purchase price list with a factor of 1.5. A range of items in the sales price list were repriced using the Prices Update Wizard. Later, when the purchase price for one of these items changed, the item's price in the sales price list was NOT updated according to the factor.

What could be the reason?

- A. The item has a special discount.
- B. The item's purchase price was reduced rather than increased.
- C. The item belongs to a discount group.
- **D. The price of the item in the sales price list is set to manual.**

Answer: D

NEW QUESTION # 31

Which definition is mandatory for setting an asset master data as a virtual item?

- A. Define numbering series for the asset master data.
- B. Define the asset master data as an inventory item.
- C. Define a serial number for this asset master data.
- **D. Define the asset master data as a sales item.**

Answer: D

NEW QUESTION # 32

An option to exclude discount groups for pricing is available in which two objects? Note: There are 2 correct answers to this question.

- A. Pricelist
- **B. Item Master**
- **C. Business Partner Master**

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