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Salesforce Certified Business Analyst Exam Sample Questions (Q286-Q291):

NEW QUESTION # 286

Cloud Kicks uses declarative change set development to deliver its Salesforce customizations. The business analyst (BA) works with

the technical team on the project to track changes that require manual migration.

Which resources should the BA use to determine which changes must be made manually in each environment?

- A. Setup Audit Trail
- B. Object Schema Builder
- C. Metadata coverage report

Answer: C

Explanation:

The business analyst should use the metadata coverage report to determine which changes must be made manually in each environment. The metadata coverage report is a tool that shows which metadata types and components are supported in different development models and tools, such as change sets, Metadata API, Salesforce CLI, etc. The business analyst should use the metadata coverage report to identify which changes can be deployed automatically using declarative change sets and which changes must be made manually using other tools or methods. The object schema builder is not a resource to determine which changes must be made manually in each environment. The object schema builder is a tool that lets you create and modify custom objects and fields using a graphical interface. It does not show which metadata types and components are supported in different development models and tools. The setup audit trail is not a resource to determine which changes must be made manually in each environment. The setup audit trail is a tool that tracks the recent setup changes that you and other admins have made to your org. It does not show which metadata types and components are supported in different development models and tools. References: <https://trailhead.salesforce.com/en/content/learn/modules/application-lifecycle-and-development-models/understand-what-application-lifecycle-management-is>

NEW QUESTION # 287

The business analyst (BA) at Universal Containers is meeting with business leaders to elicit and document functional requirements specifications related to its new Salesforce implementation. The BA will also document the functionality this system should provide so it can be developed into a work item.

What is the name of this documentation type?

- A. User story
- B. Business analysis plan
- C. Use case

Answer: A

Explanation:

Explanation

A user story is a type of documentation that describes what functionality a system should provide from a user's perspective. It is written in simple language that anyone can understand and follows a standard format of "As a [user role], I want [functionality], so that [benefit]". A user story helps to capture the user's needs and expectations from the system and provides a basis for developing test cases and acceptance criteria. A BA should use user stories to document the functionality that a system should provide so it can be developed into a work item. References:

<https://trailhead.salesforce.com/en/content/learn/modules/business-analysis-user-stories/write-user-stories>

NEW QUESTION # 288

A sales manager at Universal Containers (UC) customized all of their list views on the Account object to include a new field. Although they have multiple list views. The sales manager prefers to keep the recently viewed list as their default list. When the manager realizes they are unable to modify the recently viewed list, they reach out to UC's Salesforce team for help?

What are the next steps the business analyst should take?

- A. Recommend that the user submit a ticket related to the field creation.
- B. Research AppExchange solution that offer customization options.
- C. Document the desired outcome and research the impact of making a change.

Answer: C

Explanation:

Explanation

The next steps that the business analyst should take are to document the desired outcome and research the impact of making a

change. The business analyst should ask clarifying questions to understand why the sales manager wants to modify the recently viewed list and what benefits they expect from it. The business analyst should also investigate if there are any limitations or dependencies that would prevent or affect making a change to the recently viewed list.

References:

<https://trailhead.salesforce.com/en/content/learn/modules/salesforce-business-analyst-certification-prep/cap>

https://help.salesforce.com/s/articleView?id=sf.customize_listviews.htm&type=5

NEW QUESTION # 289

When creating a new User how can the Admin make sure a temporary password is generated?

- **A. Select "Generate Passwords and notify the user via email."**
- B. Select "Temporary Password and Confirmation Email Required"
- C. There are no temporary passwords available for setup of new users in Salesforce.
- D. This is a default feature, no setup required.

Answer: A

Explanation:

Selecting "Generate Passwords and notify the user via email." is how the Admin can make sure a temporary password is generated when creating a new User. Selecting "Temporary Password and Confirmation Email Required" is not a valid option when creating a new User. There are temporary passwords available for setup of new users in Salesforce. This is a default feature, but it requires setup by selecting the correct option.

References: https://help.salesforce.com/s/articleView?id=sf.users_add.htm&type=5

NEW QUESTION # 290

The business analyst (BA) at Universal Containers is meeting with business leaders to elicit and document functional requirements specifications related to its new Salesforce implementation. The BA will also document the functionality this system should provide so it can be developed into a work item.

What is the name of this documentation type?

- **A. User story**
- B. Business analysis plan
- C. Use case

Answer: A

NEW QUESTION # 291

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