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IIBA CPOA Exam Syllabus Topics:

Topic	Details
Topic 1	Apply Foundational Concepts: This section of the exam measures the skills of Business Analysts and covers applying core concepts of product ownership analysis, including understanding agile principles and basic practices required to build successful products.
Topic 2	Obsess About Value: This section of the exam measures the skills of Value Delivery Managers and highlights maximizing product value through prioritization, continuous improvement, and focusing on outcomes that matter most to customers and organizations.
Topic 3	Learn Fast: This section of the exam measures the skills of Innovation Analysts and addresses using experimentation, feedback loops, and metrics to learn quickly and adjust product direction effectively.
Topic 4	Make an Impact: This section of the exam measures the skills of Product Owners and emphasizes aligning product initiatives with business outcomes and ensuring that the work done creates measurable impact for the organization.

Topic 5	Cultivate Customer Intimacy: This section of the exam measures the skills of Product Analysts and covers engaging with customers and stakeholders to deeply understand needs, preferences, and pain points to deliver customer-focused solutions.
Торіс 6	Engage the Whole Team: This section of the exam measures the skills of Agile Team Members and focuses on building collaboration within cross-functional teams to ensure everyone contributes to product ownership responsibilities.

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IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q38-Q43):

NEW QUESTION #38

Which type of goal keeps the focus on the customer and the product?

- A. Agreed
- B. Common
- C. Shared
- D. Planned

Answer: C

Explanation:

Shared goals keep the focus on the customer and the product by aligning all stakeholders and team members toward a common vision of delivering value.

NEW QUESTION #39

Automated tools allow teams to:

- A. communicate less often thus saving time.
- B. minimize the amount of customer feedback they need to collect.
- C. focus on customers and business value much more effectively.
- D. track everyone's work more carefully and assess who needs to be replaced.

Answer: C

Explanation:

Automated tools help teams streamline routine tasks and processes, enabling them to focus more effectively on delivering customer value and achieving business objectives.

NEW QUESTION #40

One activity that helps the product ownership analysis (POA) practitioner target customers is:

- A. organizing customer information.
- B. the creation of customer stories.
- C. modelling customer behaviour.

D. passive customer work shadowing.

Answer: C

Explanation:

Modeling customer behavior helps the POA practitioner understand patterns, preferences, and needs, enabling targeted approaches that ensure the product addresses the right customer segments effectively.

NEW QUESTION #41

Which creative questioning technique is used to get deeper answers?

- A. Rhetorical
- B. 5 Why's
- C. Module analysis
- D. Closed

Answer: B

Explanation:

The 5 Why's technique involves repeatedly asking "why" to drill down into the root cause of an issue, enabling deeper understanding and more effective problem-solving.

NEW QUESTION #42

A high performance team can be created by:

- A. providing the team with psychological safety.
- B. giving the team a shared goal.
- C. engaging and empowering the team.
- D. coaching the team to be self-organizing.

Answer: A

Explanation:

Providing psychological safety enables team members to take risks, share ideas, and collaborate openly without fear of blame, which is essential for creating and sustaining a high-performance team.

NEW QUESTION #43

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