

# New CPQ-301 Study Plan - Valid CPQ-301 Exam Answers



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The Configure and Administer a Salesforce CPQ Solution (CPQ-301) certification is the way to go in the modern Salesforce era. Success in the CPQ-301 exam of this certification plays an essential role in an individual's future growth. Nowadays, almost every tech aspirant is taking the test to get Salesforce certification and find well-paying jobs or promotions. But the main issue that most of the candidates face is not finding updated Salesforce CPQ-301 Practice Questions to prepare successfully for the Salesforce CPQ-301 certification exam in a short time.

Salesforce CPQ-301 exam is a 90-minute, 60-question multiple-choice exam that requires a minimum passing score of 65%. It is available in English and is administered online through the Salesforce certification portal. Candidates can prepare for the exam by taking the Salesforce CPQ Trailhead site, which provides free online training and hands-on experience with the tool.

Salesforce CPQ-301 certification exam is a must-have for professionals who want to advance their careers in the Salesforce CPQ field. Configure and Administer a Salesforce CPQ Solution certification not only validates their skills and knowledge in this area but also demonstrates their commitment to continuing their education and professional development. Passing the Salesforce CPQ-301 Exam is an excellent way for professionals to stand out in a competitive job market and increase their earning potential.

>> New CPQ-301 Study Plan <<

## Quiz 2025 Salesforce CPQ-301 Unparalleled New Study Plan

Whether you are at home or out of home, you can study our CPQ-301 test torrent. You don't have to worry about time since you have other things to do, because under the guidance of our CPQ-301 study tool, you only need about 20 to 30 hours to prepare for the exam. You can use our CPQ-301 exam materials to study independently. Then our system will give you an assessment based on your actions. You can understand your weaknesses and exercise key contents. You don't need to spend much time on it every day and will pass the exam and eventually get your certificate. CPQ-301 Certification can be an important tag for your job interview and you will have more competitiveness advantages than others.

Salesforce CPQ-301 Certification Exam consists of 60 multiple-choice questions that must be completed within 105 minutes. CPQ-301 exam is available in English and Japanese and can be taken online or in-person at a testing center. The passing score for the exam is 65%, and individuals who pass the exam will receive a certificate of completion that is valid for two years.

## Salesforce Configure and Administer a Salesforce CPQ Solution Sample Questions (Q190-Q195):

NEW QUESTION # 190

In what way does Smart Approvals expedite the approval process?

- A. Approving a quote will auto-approve any lesser-discount quotes related to the same opportunity.
- B. Quotes with multiple steps in the approval chain go directly to the highest approver required.
- C. Quotes within defined thresholds will be automatically approved.
- D. **Rejected quotes that are resubmitted within previously approved values go directly to the person who rejected.**

**Answer: D**

#### **NEW QUESTION # 191**

When using Advanced Approvals, what must an admin do to grant a user the ability to approve any approval request regardless of who it is assigned to?

- A. Add the user to the Delegated Approver field for each Approver.
- B. **Grant the user the Modify all Data permission.**
- C. Grant the user a permission set with CRED on the Approval object.
- D. Assign the user the Advanced Approvals Admin permission set.

**Answer: B**

#### **NEW QUESTION # 192**

Universal Containers (UC) sells a subscription Product, Monitoring Service reps leave the quantity as 1 when it is sold outside of a bundle.

Which solution can UC apply?

- A. Set Quantity Editable to FALSE on the Product.
- B. Set Default Quantity to 1 on the Product.
- C. Set Type to Accessory on the Product Option.
- D. **Set Max Quantity to 1 on the Product Option.**

**Answer: D**

#### **NEW QUESTION # 193**

While making changes in the Quote Line Editor, sales reps have mentioned that clicking the Calculate button after each set of changes is too slow. Management has asked the Admin to Streamline the Quote Line Editor so calculations occur automatically after each change is made.

Which Managed Package setting should the Admin enable to meet this requirement?

- A. Enable Quick Calculate
- B. **Calculate Immediately**
- C. Use Legacy Calculator
- D. Use Inactive Prices

**Answer: B**

#### **NEW QUESTION # 194**

MDQ products are automatically removed from normal Line Item tables whenever an output document includes an MDQ specific table layout in another section

- A. True
- B. **False**

**Answer: B**

#### **NEW QUESTION # 195**

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