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CISI Investment Funds in Canada (IFC) Exam Sample Questions (Q14-Q19):

NEW QUESTION # 14
What action does an investor take when making a long margin purchase of common shares at market?

- A. The investor buys common shares using borrowed funds at the current price available
- B. The investor buys common shares using entirely their own funds at the current price available
- C. The investor borrows common shares and then sells them in anticipation of a decline in the price of the common shares
- D. The investor places an order to buy when the price of common shares reaches or drops below a specified level

Answer: A

Explanation:
A long margin purchase means buying securities partly with borrowed funds from the dealer .
The investor pays part of the purchase price (the margin), while the dealer lends the balance .
This differs from:
A (cash purchase): uses only own funds.
B (limit order): unrelated, based on price conditions.

D (short sale): selling borrowed shares, not buying.
Correct action = buying shares on borrowed funds at market price.

NEW QUESTION # 15
Axis Wealth Management Inc. is a mutual fund dealer and member of the Mutual Fund Dealers Association of Canada (MFDA). Indrek is a Branch Manager for the Guelph Branch and he is responsible for conducting suitability reviews in order to identify any unsuitable transactions or accounts. Which of the following accounts/transactions would be unsuitable?

- A. Hundolf holds the Fortune Small Cap Equity Fund. Hundolf is fully employed, he is saving for his retirement in 18 years, his investment objective is "growth", and his risk profile is "medium-high".
- B. Gilles has invested in various mutual funds using a leverage strategy recommended by his Dealing Representative. Gilles is 82, he is retired, he needs regular income, and his risk profile is "low".
- C. Ulani is saving for the final payment she will owe on her pre-construction condominium. Ulani has invested in the Harbour Money Market Fund because she is seeking "safety".
- D. Megara bought a principal protected note (PPN) with a 7-year maturity. Megara wants principal protection and has a long-term investment time horizon (10+ years).

Answer: B

Explanation:
This account/transaction is unsuitable because it does not match Gilles' investment needs and objectives, risk profile, and capacity for loss. A leverage strategy involves borrowing money to invest in mutual funds, which increases the potential returns but also the potential losses. This strategy is very risky and requires a high risk tolerance, a long-term investment horizon, and a sufficient income to cover the interest payments. Gilles is 82 years old, retired, and needs regular income, which means he has a low risk tolerance, a short-term investment horizon, and a limited income. He cannot afford to lose his principal or pay the interest costs. Therefore, a leverage strategy is not appropriate for him.
References = IFSE CIFC Module 3: Investment Products, page 3-24. What is Suitability? | MFDAMSN-0069
| MFDA

NEW QUESTION # 16
In which of the following situations would the client mobility exemption apply?

- A. Although her mutual fund dealer is registered in all provinces and territories, Lori is only registered as a dealing representative in Saskatchewan. Last year, three of Lori's clients moved to Alberta and now two more are moving to that province. Lori wants to continue servicing these clients.
- B. Sigrid's brother-in-law has agreed to be her client. She is a registered dealing representative in Ottawa, Ontario and he lives in Hull, Quebec. Both Sigrid and her mutual fund dealer are currently registered in Quebec.
- C. Karl is a registered dealing representative in Dauphin, Manitoba. 30 of his clients who work for the same company are being relocated to British Columbia. He wants to retain these clients. His mutual fund dealer is registered in British Columbia, but Karl is not.
- D. Olaf is a registered dealing representative in Sunnyside, Prince Edward Island. His client Jules is moving to Moncton, New Brunswick. Olaf's mutual fund dealer is not currently registered in New Brunswick but is in the process of applying there.

Answer: A

Explanation:
The client mobility exemption is a provision in the National Instrument 31-103 Registration Requirements, Exemptions and Ongoing Registrant Obligations that allows a registered individual to continue dealing with a client who moves to another jurisdiction without having to register in that jurisdiction, subject to certain conditions. One of the conditions is that the individual must not have more than five clients in each of the other jurisdictions where they are not registered. Therefore, the client mobility exemption would apply to Lori' s situation, as she has five or fewer clients in Alberta, where she is not registered. The client mobility exemption would not apply to the other situations, as they do not meet the conditions for the exemption. For example, Olaf's mutual fund dealer is not registered in New Brunswick, which is a requirement for the exemption. Sigrid's brother-in-law is not an existing client who moved to another jurisdiction, but a new client who resides in a different jurisdiction. Karl has more than five clients in British Columbia, where he is not registered, which exceeds the limit for the exemption.: Canadian Investment Funds Course, Chapter 1: The Canadian Financial Services Industry1

NEW QUESTION # 17
Which newspaper article would be likely to result in foreign capital moving out of a country?

- A. New Taxes on Foreign Direct Investment
- B. International Ranking of Domestic Level of Education Rises Significantly
- C. Government Re-elected for a Fourth Consecutive Term
- D. Corporate Taxes Reduced

Answer: A

Explanation:
Comprehensive and Detailed Explanation From Exact Extract:
New taxes on foreign direct investment increase the cost of investing in a country, making it less attractive for foreign capital and likely causing capital outflows. The feedback from the document explains:
"Capital moves in and out of a country based on a variety of risk factors. Increased trade barriers or increased taxes on foreign investments would typically reduce the attractiveness of a country for foreign investment. (a), (c), and (d) would all indicate positive trends in a risk factor analysis." Reference:Chapter 2 - Overview of the Canadian Financial MarketplaceLearning Domain:An Introduction to the Mutual Funds Marketplace

NEW QUESTION # 18
Based on the financial planning pyramid, what security would be appropriate for a very aggressive investor?

- A. Tax shelters
- B. Over the Counter (OTC) Securities
- C. Foreign stocks
- D. Commodities

Answer: B

Explanation:
The financial planning pyramid illustrates the risk-return spectrum of investments. For a very aggressive investor, high-risk securities like OTC securities are suitable. The feedback from the document states:
"As a visual aid, the planning pyramid helps you show clients how mutual funds fit into the investment universe. A very aggressive investor could consider investments such as OTC Securities." Reference: Chapter 4 - Getting to know the clientLearning Domain: The Know Your Client Communication Process

NEW QUESTION # 19
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