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Salesforce Marketing-Cloud-Intelligence Exam Syllabus Topics:

Topic	Details
Topic 1	 Data Model: In this domain, marketing professionals will explore data model entities, their relationships, and attributes within Marketing Cloud Intelligence.
Topic 2	 General Functionalities: In this topic, Salesforce marketing professionals will explore core functionalities of Marketing Cloud Intelligence. It measures understanding of platform features critical to data-driven marketing strategies and insights.
Topic 3	 Harmonization Center (Patterns Data Classification Validation): Salesforce marketing professionals will learn about the Harmonization Center's capabilities, including classification rules, validation lists, patterns, and harmonized dimensions to ensure data reliability.
Topic 4	CRM: This topic tests knowledge of CRM properties and their behavior within Marketing Cloud Intelligence. This knowledge is crucial for syncing customer relationship data with marketing campaigns.
Topic 5	Data Fusion: This topic focuses on the use cases and properties of Data Fusion, equipping marketing professionals to merge datasets effectively for comprehensive marketing insights.
Торіс 6	QA Ability: This section focuses on common QA steps for various scenarios, enabling Salesforce marketing professionals to ensure data quality and platform performance.
Topic 7	 Harmonization Best Practices: Salesforce marketing professionals will analyze harmonization methods, properties, and their advantages and disadvantages, enhancing skills for optimizing data consistency across platforms.
Topic 8	Design Feasibility: This area evaluates the ability to identify valid and invalid solutions from solution design diagrams, ensuring effective and scalable platform designs.
Topic 9	Data Integration Code Ability: This section evaluates proficiency with common Marketing Cloud Intelligence functions, enabling Salesforce marketing professionals to integrate diverse data sources effectively for comprehensive marketing intelligence.

Salesforce Marketing Cloud Intelligence Accredited Professional Exam Sample Questions (Q44-Q49):

NEW QUESTION #44

A technical architect is provided with the logic and Opportunity file shown below:

The opportunity status logic is as follows:

For the opportunity stages "Interest", "Confirmed Interest" and "Registered", the status should be "Open".

For the opportunity stage "Closed", the opportunity status should be closed Otherwise, return null for the opportunity status.

	Oppportunity File				
Day	Opportunity Key	Opportunity Stage			
06-Jan	123AA01	Interest			
06-Jan	123AA02	Interest			
06-Jan	123AA03	Interesales force			
08-Jan	123AA01	Confirmed Interest			
09-Jan	123AA02	Confirmed Interest			
10-Jan	123AA01	Registered			
10-Jan	123AA02	Registered			
14-Jan	123AA02	Rejected			
14-Jan	123AA01	Closed			

Given the above file and logic and assume that the file is mapped in the OPPORTUNITIES Data Stream type with the following mapping:

A pivot table was created to present the count of opportunities in each stage. The pivot table is filtered on Jan 11th. What is the number of opportunities in the Confirmed Interest stage?

- A. 0
- B. 1
- C. 2
- D. 3

Answer: A

Explanation:

pivot table is filtered on January 11th, we refer to the Opportunity file and see that there are no records for January 11th. Thus, there would be zero opportunities in the Confirmed Interest stage on that date. The Salesforce Marketing Cloud Intelligence's pivot table feature allows for the display of counts of entities based on the filtered criteria, which in this scenario would show zero since no records exist for the filtered date.

Reference: Salesforce Marketing Cloud Intelligence documentation on pivot table functionalities.

NEW QUESTION #45

A client wants to integrate their data within Marketing Cloud Intelligence to optimize their marketing insights and cross-channel marketing activity analysis. Below are details regarding the different data sources and the number of data streams required for each source.

[&]quot;Day" - "Created Date"

[&]quot;Opportunity Key" + Opportunity Key

[&]quot;Opportunity Stage" - Opportunity Stage

Data Source Name	Number of Data Streams	Harmonization Field	Harmonization Logic lesforce
Facebook Ads	75 ~* & X	Objective Control	Code found in the 2nd position of Media Buy Name and following logic is applied: If code = "awa" → "Awareness" If code = "trg" → "Retargeting" If code = "crv" → "Conversion" Else → Return the extract
Google Ads	15	Objective	Extract from 2nd position in Campaign Name
Google CM	1	Objective	Extract from 1st position in Media Buy Name
LinkedIn Ads	10	Objective	Return "N/A"

When harmonizing the Objective field from within the data stream mapping, which advantage is gained?

- A. Ease of Maintenance
- B. Ease of Setup
- C. Scalability
- D. Performance (Performance when loading a dashboard page)

Answer: A

Explanation:

By harmonizing the Objective field within data stream mapping, an organization can benefit from:

* Ease of Maintenance: Harmonization allows for consistent naming conventions across different data sources and streams. This means when business logic or naming conventions change, updates can be made in one place and consistently applied across all data streams. It also reduces the complexity of managing multiple streams and ensures data consistency, which is vital for accurate reporting and analysis.

NEW QUESTION #46

What areunstable measurements?

- A. Measurements for which Aggregation Settings are set as 'Not Auto' and Granularity is set as 'Not Empty'.
- B. Measurements for which Aggregation Settings are set as 'Auto' and Granularity is set as 'None'.
- C. Measurements for which Aggregation Settings are set as 'Not Auto' and Granularity is set as 'None'.
- D. Measurements that are set with the LIFETIME aggregation function

Answer: C

Explanation:

Unstable measurements refer to metrics that are not aggregated in a standard manner across different grains of data, which can result in inconsistent or unpredictable results when reporting across different dimensions or time frames.

* Option C describes a scenario where measurements have manual (Not Auto) aggregation settings, meaning they do not automatically adjust to theaggregation level of the report. Combined with a Granularity setting of 'None', this can lead to instability because the metric isn't bound to a specific granularity, which can cause data inconsistencies or misinterpretations when analyzed at varying levels of detail.

NEW QUESTION #47

A technical architect is provided with the logic and Opportunity file shown below:

The opportunity status logic is as follows:

For the opportunity stages "Interest", "Confirmed Interest" and "Registered", the status should be "Open".

For the opportunity stage "Closed", the opportunity status should be closed Otherwise, return null for the opportunity status

Oppportunity File				
Day	Opportunity Key	Opportunity Stage		
06-Jan	123AA01	Interest		
06-Jan	123AA02	Interest		
06-Jan	123AA03	Interest		
08-Jan	123AA01	Confisales/force		
09-Jan	123AA02	Confirmed Interest		
10-Jan	123AA01	Registered		
10-Jan	123AA02	Registered		
14-Jan	123AA02	Rejected		
14-Jan	123AA01	Closed		

Given the above file and logic and assuming that the file is mapped in a GENERIC data stream type with the following mapping: "Day" - Standard "Day" field

A pivot table was created to present the count of opportunities in each stage. The pivot table is filtered on Jan 11th. What is the number of opportunities in the Interest stage?

- A. 0
- B. 1
- C. 2
- D. 3

Answer: A

Explanation:

Since the pivot table is filtered on January 11th and the provided Opportunity file does not show any records dated January 11th, there are zero opportunities in the Interest stage for that date. Salesforce Marketing Cloud Intelligence allows users to create pivot tables and filter data based on specific criteria, such as dates. In this case, the filter would exclude all rows that do not match the specified date, resulting in a count of zero for the Interest stage. This would apply to any stage since there are no records for January 11th. Reference can be made to Salesforce Marketing Cloud Intelligence documentation on filtering and pivot tables.

NEW QUESTION #48

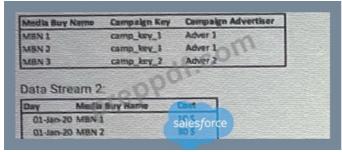
A client provides the following two data streams:

Data Stream 1:

[&]quot;Opportunity Key" > Main Generic Entity Key

[&]quot;Opportunity Stage" - Main Generic Entity Attribute

[&]quot;Opportunity Count" - Generic Custom Metric



Question-

The client would like to use a VLOOKUP formula to calculate the Cost per Campaign Advertiser on January 1st 2020. Which mapping options should the client apply to obtain the expected result?



Answer: D

Explanation:

To calculate Cost per Campaign Advertiser using a VLOOKUP formula, the client needs to look up the 'Cost' from Data Stream 2 based on a matching 'Media Buy Name' in Data Stream 1. Option A shows that 'Media Buy Name' is the lookup value, which is correct. The 'Campaign Advertiser' is then linked to the 'Cost' from Data Stream 2 through the VLOOKUP formula applied to the 'Media Buy Custom Attribute 01' in Data Stream 2. This setup will correctly associate the cost with the campaign advertiser.

NEW QUESTION #49

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