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The Microsoft MB-210 exam covers a wide range of topics, including sales process configuration, lead and opportunity management, product and price list management, sales order processing, sales forecasting, and sales analysis. MB-210 exam also tests the candidate's knowledge of the integration of Dynamics 365 Sales with other Microsoft applications such as Power BI, Power Apps, and Microsoft Teams. MB-210 Exam measures the candidate's ability to design and implement solutions that meet the customer's needs and help them achieve their business goals.

>> New MB-210 Exam Preparation <<

New New MB-210 Exam Preparation | Professional MB-210 Exam Tests: Microsoft Dynamics 365 Sales Functional Consultant 100% Pass

It is carefully edited and reviewed by our experts. The design of the content conforms to the examination outline. Through the practice of our MB-210 study materials, you can grasp the intention of the examination organization accurately. The number of its test questions is several times of the traditional problem set, which basically covers all the knowledge points to be mastered in the exam. You only need to review according to the content of our MB-210 Study Materials, no need to refer to other materials. With the help of our MB-210 study materials, your preparation process will be relaxed and pleasant.

Microsoft MB-210 Exam is an essential certification for individuals seeking to become Microsoft Dynamics 365 Sales Functional Consultants. MB-210 exam covers a wide range of topics related to Dynamics 365 Sales functionality and requires a comprehensive understanding of sales and marketing principles. Passing the exam demonstrates an individual's ability to configure and customize Dynamics 365 Sales to meet the needs of their organization, making them a highly sought-after professional in the industry.

Microsoft Dynamics 365 Sales Functional Consultant Sample Questions (Q53-Q58):

NEW QUESTION #53

You use Dynamics 365 for Sales.

You are in stage two of business process flow that has five stages.

You need to use multiple business process flows.

Which actions should you perform? To answer, drag the appropriate actions to the correct scenarios. Each action may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content. NOTE: Each correct selection is worth one point.

Actions

Answer Area

Abandon and then Switch
Finish and then Switch
Switch

Scenario

End the current process and start the correct business process flow.

Temprorarily leave the current process for a different business process flow. Action

Action

Action

Answer:

Explanation:

Actions

ns

Abandon and then Switch

Finish and then Switch

Switch

Answer Area

Scenario

End the current process and start the correct business process flow.

Temprorarily leave the current process for a different business process flow.

Action

Finish and then Switch

Switch

Explanation

Scenario

End the current process and start the correct business process flow.

Temprorarily leave the current process for a different business process flow.

Action

Finish and then Switch

Switch

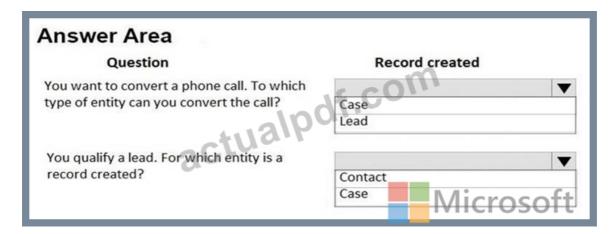
NEW QUESTION #54

Hotspot Question

You are a salesperson using Dynamics 365. You receive customer phone calls and manage leads.

You need to qualify leads and send phone calls to sales representatives.

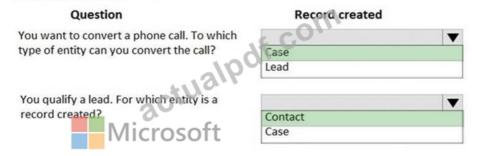
How should you manage each of the following situations? To answer, select the appropriate options in the answer area. NOTE: Each correct selection is worth one point.



Answer:

Explanation:

Answer Area



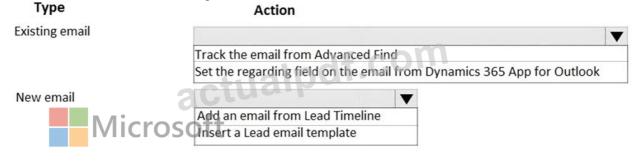
NEW QUESTION #55

You implement the Dynamics 365 App for Outlook.

You need to associate emails to lead records.

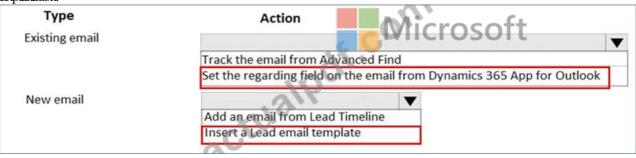
What should you do? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.



Answer:

Explanation:



NEW QUESTION #56

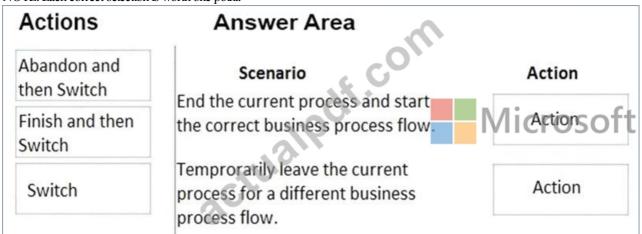
You use Dynamics 365 for Sales.

You are in stage two of business process flow that has five stages.

You need to use multiple business process flows.

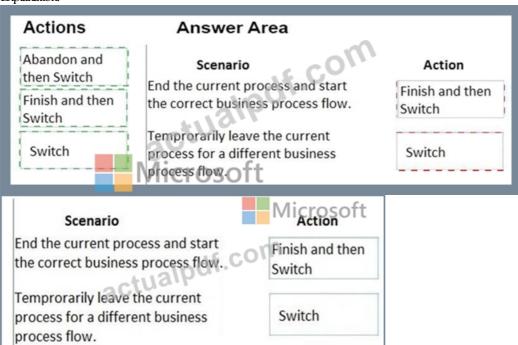
Which actions should you perform? To answer, drag the appropriate actions to the correct scenarios. Each action may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.



Answer:

Explanation:

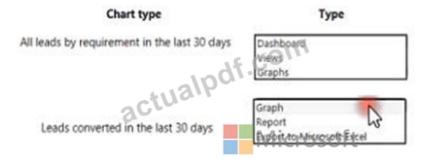


NEW QUESTION #57

You need to create visualizations for managers.

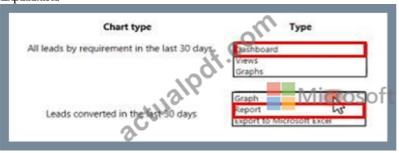
What should you configure? To answer, select the appropriate options In the answer area.

NOTE: Each correct selection is worth one point.



Answer:

Explanation:



NEW QUESTION #58

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