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Candidates who clear the Microsoft MB-800 Exam are considered to be certified Dynamics 365 Business Central functional consultants. Microsoft Dynamics 365 Business Central Functional Consultant certification is recognized globally and is highly valued by organizations that use Dynamics 365 Business Central. Microsoft Dynamics 365 Business Central Functional Consultant certification demonstrates that the individual has the knowledge and skills required to configure and implement Dynamics 365 Business Central applications, and can provide solutions to real-world business problems. Moreover, certified professionals can expect to receive higher salaries and better job opportunities.

### **Processing Payments & Journals**

- Processing journals of a cash receipt
- Processing payment journals
- Removing vendor ledger entries
- Creating as well as processing common journal entries
- Processing payment recordings

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We even guarantee our customers that they will pass Microsoft MB-800 exam easily with our provided study material and if they failed to do it despite all their efforts they can claim a full refund of their money (terms and conditions apply). The third format is the desktop software format which can be accessed after installing the software on your Windows computer or laptop. The Microsoft Dynamics 365 Business Central Functional Consultant (MB-800) has three formats so that the students don't face any serious problems and prepare themselves with fully focused minds.

## Microsoft Dynamics 365 Business Central Functional Consultant Sample Questions (Q15-Q20):

**NEW QUESTION #15** 

A company uses Dynamics 365 Business Central. All activity in the system is based on the company's local currency. Sales invoice amounts must be rounded to the nearest interval based on amount.

You need to complete the configuration.

Where should you configure the setup?

- A. Currency Exchange Rates
- B. General Ledger Setup
- C. Currency Card
- D. Sales & Receivable Setup

#### Answer: D

#### Explanation:

Rounding of sales invoice amounts (e.g., nearest 0.01, 0.05, or 1.00) is configured in Sales & Receivables Setup under the Invoice Rounding Precision and Invoice Rounding Type fields.

- \* Currency Card and Exchange Rates handle foreign currency rounding, not local sales invoice rounding.
- \* General Ledger Setup controls accounting functions but not sales invoice rounding.

Reference:Set Up Sales and Receivables

#### **NEW QUESTION #16**

You set up a new company for a client. The client provides you with a Microsoft Excel file that contains master data for vendors and vendor bank accounts details.

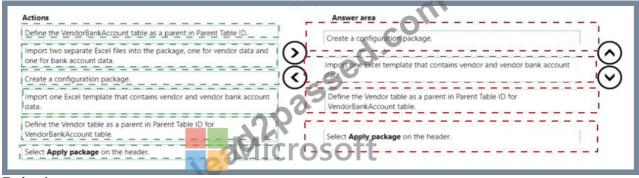
You need to import vendor master data and relevant bank account details by using a configuration package.

Which four actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

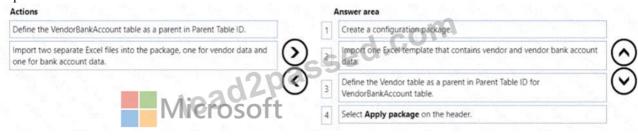


#### Answer:

#### Explanation:



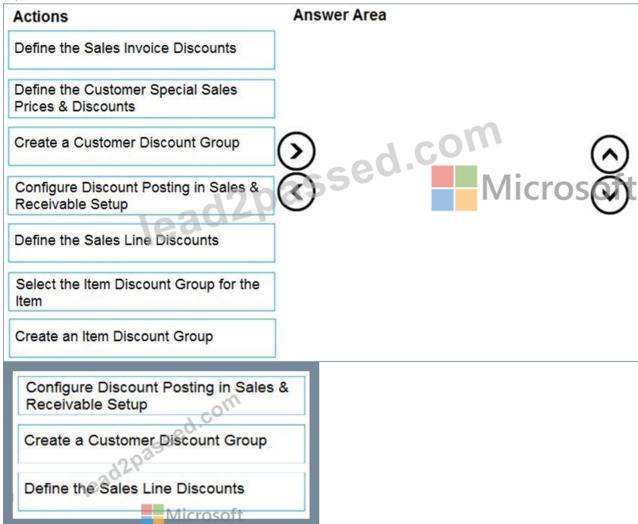
#### Explanation:



#### **NEW QUESTION #17**

You need to configure discounting for sales.

Which three actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area.



#### Answer:

Explanation:

#### **Answer Area**

Configure Discount Posting in Sales & Receivable Setup

Create a Customer Discount Group

Define the Sales Line Discounts

- 1 Configure Discount Posting in Sales & Receivable Setup
- 2 Create a Customer Discount Group
- 3 Define the Sales Line Discounts

Topic 2, Deliveries

Current environment

Deliveries

The company receives daily truckloads of products from their vendors, warehouses the products briefly, and then ships orders based on a weekly delivery cycle to each customer's store.

Customers have regular standing orders that are revised and finished one week prior to delivery.

Best for You Organics has a fleet of trucks that make deliveries according to planned routes.

The company also has a floating route for trucks to deliver rush orders. The route is being used more often by customers and has overwhelmed the warehouse with exception processing.

**Duties** 

The company wants to provide greater separation of duties between activities in the office and activities in the warehouse.

The accounting team enters orders for the sales team, sends pick tickers back to the warehouse, and organizes shipping documents.

The accounting team invoices the orders when they receive instructions from the warehouse that an order shipped.

Employees have expressed frustration because they need to work longer hours to accommodate the increase in sales.

The company does not use the Advanced Warehousing function.

Requirements

Salespeople

Salespeople must be able to manage opportunities that are converted to quotes.

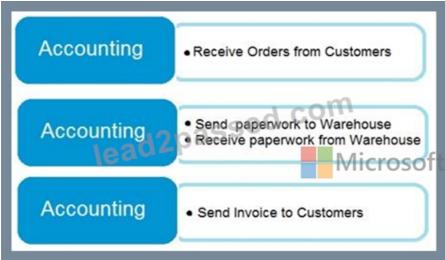
Salespeople must be able to release orders to the warehouse to be fulfilled once a quote is final.

Salespeople must be trained on how to determine if inventory is available when they are completing the quote to avoid promising inventory that is not on hand because all orders are processed one week in advance of delivery.

Team responsibilities

Deliveries must be shipped daily by employees in the warehouse. The office must be responsible for completing the invoicing process.

The current team responsibilities are shown in the following graphic:



The required team responsibilities are shown in the following graphic:



The company contracts with each vendor for regular discounts at the invoice level.

The company requires a pre-set discount percentage to calculate automatically when the purchaser completes a purchase order.

The company must be able to see a copy of the completed purchase order in the system when they have new contract negotiations with their vendors.

Customer and inventory management

Sales invoices must be automatically emailed by the system to customers.

A template must be used for emails sent to customers. The template must not be altered.

Customers who pre-pay their invoices must not receive a copy of their invoices.

The company warehouses all products as Case quantities. The company has difficulty recording accurate costs for product returns.

The company wants to expand their capabilities for managing returns by setting up all inventory in a quantity of Each.

Reporting

The company must be able to answer two key questions when they report financial results:

Which customers are buying which items?

Which salespeople are selling in which regions?

When discussing customers, the company must refer to each Customer Group as follows:

Big Box

Franchise

Private

When discussing items, the company must refer to each Item Group as follows:

Fair Trade

Free Range

Grass Fed

Heirloom

Organic

Salesperson names that must be used are:

SalespersonA

SalespersonB

SalespersonC

SalespersonD

Region names that must be used are:

North

South

East

West

Commission

The company must be able to track salesperson performance within certain regions to calculate commission.

Each salesperson must be assigned only to a single region.

This commission data is currently recorded inconsistently, resulting in incorrect combinations that require manual correction. The company must have some level of automation to manage this.

Issues

Issue 1

The accounting team needs an improved process for reconciling inventory to the general ledger.

Posted transactions are changing financial reporting in periods that have been closed.

Unexpected changes in inventory cost for previous months are causing costing inaccuracies.

The system must restrict the adjustment of costs for closed months.

The new policy will be to restrict all users to posting in the current month only, with the exception of a few employees from the accounting team.

The calendar fiscal year for company must begin on June 1.

Issue 2

The accounting team uses a complex manual accrual process to determine the accounting impact of items received but not invoiced. The system must streamline the item accrual process.

Issue 3

The company often receives a higher quantity of produce items than what they order because vendors allow for spoilage or damage of produce in transit. The company does not want to allow over receipt on non-produce items.

Issue 4

The company has received comments from their auditors that invoices are not being properly compared to received inventory documents before they are posted. The company does not use warehouse management and always handles processes directly from the purchase order. The company always has the following documents:

purchase order from the procurement department

receiving document from the warehouse

electronic invoice from the vendor

#### **NEW QUESTION #18**

A company uses Dynamics 365 Business Central. The company requires the following discount setup:

- \* The system must calculate the discounts given on individual items that are sold.
- \* The system must post the discounts to a specific general ledger account.

You need to configure the system.



#### Explanation: Answer Area

Requirement



In Dynamics 365 Business Central, you can configure discount posting to determine how the system calculates and posts discounts:

- \* Calculate discounts given on items sold # Select Line Discounts
- \* Line Discounts are calculated on individual item lines (e.g., 10% off a specific product).
- \* This matches the requirement because the company wants discounts applied to each sold item, not on the total invoice.
- \* Invoice Discounts would apply to the total invoice amount, not per item.
- \* Post discounts to general ledger account # Sales Line Disc. Account
- \* Once discounts are calculated, they must be posted to a specific account in the G/L.
- \* You configure this by specifying a Sales Line Discount Account in the General Posting Setup.
- \* This ensures discount postings are separated and tracked properly.

Other options not correct:

- \* Select Invoice Discounts # Totals-level discounts, not per item.
- \* Select No Discounts # Disables discount posting.
- \* Purchase Line Disc. Account # For purchase-side discounts, not sales.

Microsoft Learn References

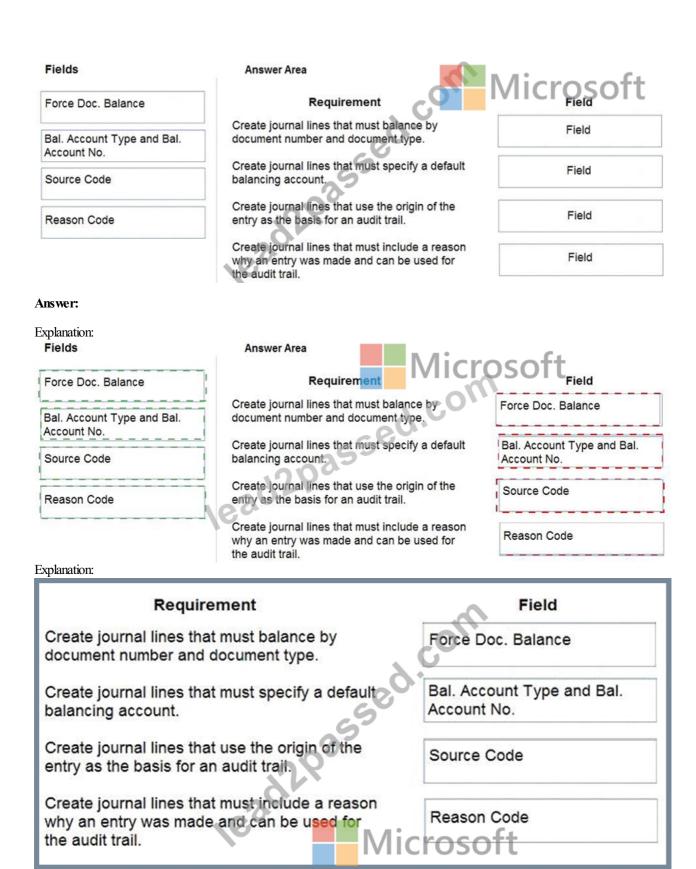
- \* Set Up Discount Posting
- \* Sales Line Discounts

#### **NEW QUESTION #19**

You need to configure a new journal template.

What should you do? To answer, drag the appropriate fields to the correct requirements. Each field may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.



Reference:

https://docs.microsoft.com/en-us/learn/modules/general-journal-templates-dynamics-365-business-central/1-temp

#### **NEW QUESTION #20**

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