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OCEG GRC Professional Certification Exam Sample Questions (Q215-Q220):

NEW QUESTION # 215
What are norms?

- A. Norms are the normal or typical financial targets set by the organization.
- B. Norms are the regular employees of an organization as opposed to contractors brought in for unusual (not normal) projects.
- C. Norms are the typical ways that the business operates.
- D. Norms are customs, rules, or expectations that a group socially reinforces.

Answer: D

NEW QUESTION # 216
In the context of GRC, what is the significance of setting objectives that are specific, measurable, achievable, relevant, and timebound (SMART)?

- A. SMART objectives are only relevant for financial objectives and have no impact on non-financial objectives
- B. SMART objectives provide clarity, focus, and direction and help ensure that objectives are effectively aligned with the

- C. SMART objectives can be more easily communicated to stakeholders to gain their confidence
- D. SMART objectives allow the organization to avoid accountability and responsibility for failing to achieve objectives

Answer: B

NEW QUESTION # 217

Who are key external stakeholders that may significantly influence an organization?

- A. Distributors, resellers, and franchisees.
- B. Marketing agencies, legal advisors, and auditors.
- C. Competitors, employees, and board members.
- D. Customers, shareholders, creditors and lenders, government, and non-governmental organizations.

Answer: D

Explanation:
Key external stakeholders include those who have significant influence over the organization's operations, strategy, and outcomes, such as customers, shareholders, creditors and lenders, government, and NGOs.
External Stakeholder Roles:
Customers: Drive revenue and product/service demand.
Shareholders: Provide capital and influence strategic decisions.
Creditors and Lenders: Affect financing and liquidity.
Government and NGOs: Set regulatory frameworks and advocate for societal priorities.
Why Other Options Are Incorrect:
A: Distributors and resellers are part of supply chain stakeholders, not key external influencers.
B: Employees and board members are internal stakeholders.
C: Marketing agencies and auditors are third-party service providers, not primary external stakeholders.
Reference:
Stakeholder Management Standards (ISO 26000): Discusses key stakeholder identification.
COSO Framework: Emphasizes the importance of external stakeholder engagement in risk management and governance.

NEW QUESTION # 218

What is the process of validating direction within an organization?

- A. Communicating, negotiating, and finalizing direction with other organizational levels/units.
- B. Conducting a SWOT analysis to identify the organization's strengths, weaknesses, opportunities, and threats.
- C. Implementing a performance management system to evaluate employee performance and alignment to established direction.
- D. Conducting a comprehensive audit of the organization's financial records to ensure they are showing movement in the right direction.

Answer: A

Explanation:
The process of validating direction involves ensuring that organizational goals and strategies are aligned across all levels, achieved through communication, negotiation, and finalization with various units.
* Key Steps in Validating Direction:
* Communication: Sharing strategic objectives with all levels to build understanding.
* Negotiation: Ensuring input from various units for alignment and feasibility.
* Finalization: Formalizing the agreed-upon direction to guide actions.
* Why Other Options Are Incorrect:
* A: SWOT analysis identifies strengths and weaknesses but does not validate direction.
* C: Audits focus on financial accuracy, not strategic alignment.
* D: Performance management evaluates employee alignment but is not the core process for validating direction.
References:
* OCEG GRC Capability Model: Highlights alignment through negotiation and communication.
* Balanced Scorecard Framework: Stresses coordination across organizational levels for strategic validation.

NEW QUESTION # 219

What are some systems-based methods for conducting inquiries?

- **A. Continuous control monitoring, log management, application performance monitoring, management dashboards**
- B. Coordinating survey efforts throughout the organization
- C. Observations, meetings, focus groups, and individual conversations
- D. Avoiding any connection between inquiry responses and performance appraisals

Answer: A

NEW QUESTION # 220

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