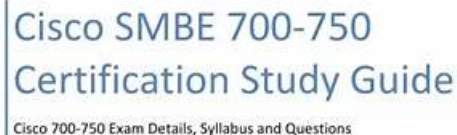


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Cisco Small and Medium Business Engineer Sample Questions (Q16-Q21):

NEW QUESTION # 16

Which Cisco product ensures that the right devices are connecting to the right application by the right person?

- A. Meraki
- **B. Duo**
- C. Webex
- D. Umbrella

Answer: B

Explanation:

The Cisco product that ensures the right devices are connecting to the right application by the right person is Duo. Duo is a multi-factor authentication (MFA) solution that verifies the identity of users and the health of their devices before they connect to the apps they use. This security measure helps prevent unauthorized access and potential breaches. Duo's MFA requires two or more verification factors, which significantly increases security because even if one factor (like a password) is compromised, unauthorized users would still need the second factor to gain access¹.

References :=

*Duo Security - Cisco

NEW QUESTION # 17

What does the smart SMB experience enable?

- A. Building smarter workspaces
- B. Protecting the outside of an office space
- **C. Building a smarter network**
- D. Building smarter security

Answer: C

Explanation:

Comprehensive and Detailed In-Depth Explanation: The smart SMB experience, as defined by Cisco, enables building a smarter network. This refers to leveraging intelligent, automated, and cloud-managed networking solutions-like Cisco Meraki and Catalyst switches-to create a network that adapts to SMB needs, optimizes performance, and simplifies management. A smarter network uses features like AI-driven insights, SD-WAN, and centralized dashboards to enhance connectivity, security, and efficiency, aligning with Cisco's SMART IT vision for SMBs. This foundational capability supports broader outcomes like secure and collaborative workspaces but is primarily about the network itself.

* B. Building smarter security: While security is enhanced (e.g., via Umbrella), the smart SMB experience focuses on the network as the enabler, with security as a component, not the sole focus.

* C. Protecting the outside of an office space: This implies physical security, which isn't the intent- Cisco's focus is on digital infrastructure, not external physical protection.

* D. Building smarter workspaces: Workspaces benefit from a smarter network, but the term "smart SMB experience" in Cisco's context centers on the network infrastructure underpinning those spaces.

Building a smarter network (A) is the primary enablement of the smart SMB experience.

References: Cisco's "Smart IT for SMBs" documentation (cisco.com/go/smb) and Meraki resources emphasize smarter networks as the core, supported by the 700-750 SMBE exam objectives on intelligent network solutions.

NEW QUESTION # 18

Which Cisco product is part of the Secure SMB experience for enabling people?

- A. Meraki MX
- **B. Umbrella**
- C. Stealth watch
- D. Cisco Secure Email

Answer: B

Explanation:

Cisco Umbrella is a crucial component of the Secure SMB experience, particularly in enabling people within an organization to work safely, regardless of their location. Umbrella provides a cloud-delivered security service that protects users from malicious internet destinations whether they are on or off the network. It operates by enforcing security at the DNS layer, which is the first step in internet connectivity. Umbrella's strength lies in its ability to block requests to malicious destinations before a connection is even established, offering proactive security that is both effective and easy to deploy. For SMBs, this means enhanced protection against threats like malware, phishing, and ransomware without the complexity of traditional security solutions. By securing internet access across all devices and locations, Umbrella plays a pivotal role in enabling secure and efficient remote work, making it an essential product for the Secure SMB experience.

References: Cisco Umbrella

NEW QUESTION # 19

Which security challenge do SMBs face?

- A. too many security products
- B. 98% of breaches are human error
- C. too little vendor support
- D. global excess of security experts

Answer: A

Explanation:

Small and medium-sized businesses (SMBs) often face the challenge of navigating through an overwhelming number of security products. This can lead to complexity and confusion, making it difficult for SMBs to choose the right solutions and effectively manage their cybersecurity posture. Unlike larger organizations, SMBs typically have limited resources and may not have dedicated security personnel, which exacerbates the challenge of dealing with too many security products. The key is finding a balance between having enough security to protect against threats and not having so much that it becomes unmanageable or too costly.

References :=

*Cisco's Small Business Cybersecurity Report highlights that SMBs are tackling cybersecurity challenges and how their efforts compare to larger organizations¹.

*The 2021 Security Outcomes Study for SMBs by Cisco provides insights into the experiences of SMBs with cybersecurity, emphasizing the importance of managing risk and operating efficiently².

*Cisco's insights on cybersecurity for small and mighty businesses discuss the challenges SMBs face, including the lack of talent and skills and the need to simplify their cybersecurity approach³.

NEW QUESTION # 20

What do SMBs need to be truly smart?

- A. individually managed technology stacks
- B. visibility for each process at each location separately
- C. separate dashboards to provide intelligent monitoring with actionable insight and device manageability
- D. optimized customer and employee experiences by providing an environment that meets modern expectations

Answer: D

Explanation:

To be truly smart, SMBs need to optimize customer and employee experiences by providing an environment that meets modern expectations. This involves leveraging technology to create a seamless, efficient, and responsive experience for both customers and employees. A smart SMB utilizes integrated solutions that enhance collaboration, productivity, and security, enabling the business to adapt quickly to market changes and customer needs. By focusing on the user experience, SMBs can drive innovation and growth, ensuring they remain competitive in a rapidly evolving business landscape¹. References :=

*Cisco Smart Services for Small and Medium Business².

*Investing in your success scaling SMB sales like never before¹. =====

NEW QUESTION # 21

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