

Online IIBA CPOA Practice Test



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IIBA CPOA Exam Syllabus Topics:

Topic	Details
Topic 1	• Learn Fast: This section of the exam measures the skills of Innovation Analysts and addresses using experimentation, feedback loops, and metrics to learn quickly and adjust product direction effectively.
Topic 2	• Make an Impact: This section of the exam measures the skills of Product Owners and emphasizes aligning product initiatives with business outcomes and ensuring that the work done creates measurable impact for the organization.
Topic 3	• Deliver Often: This section of the exam measures the skills of Scrum Practitioners and evaluates knowledge of delivering value iteratively and frequently through agile release cycles.

Topic 4	• Apply Foundational Concepts: This section of the exam measures the skills of Business Analysts and covers applying core concepts of product ownership analysis, including understanding agile principles and basic practices required to build successful products.
Topic 5	• Cultivate Customer Intimacy: This section of the exam measures the skills of Product Analysts and covers engaging with customers and stakeholders to deeply understand needs, preferences, and pain points to deliver customer-focused solutions.
Topic 6	• Obsess About Value: This section of the exam measures the skills of Value Delivery Managers and highlights maximizing product value through prioritization, continuous improvement, and focusing on outcomes that matter most to customers and organizations.

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IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q56-Q61):

NEW QUESTION # 56

Which creative questioning technique is used to get deeper answers?

- A. 5 Why's
- B. Rhetorical
- C. Closed
- D. Module analysis

Answer: A

Explanation:

The 5 Why's technique involves repeatedly asking "why" to drill down into the root cause of an issue, enabling deeper understanding and more effective problem-solving.

NEW QUESTION # 57

Which of the following is a technique used with users or customers to validate understanding of the value and priority of features of a product?

- A. Value proposition canvas
- B. Product roadmap
- C. \$100 test
- D. Empathy map

Answer: C

Explanation:

The \$100 test is a prioritization technique where users or customers allocate a hypothetical budget (e.g., \$100) across features, helping validate their perceived value and priority for the product.

NEW QUESTION # 58

Engaging in observation uses the following to gain insights:

- A. visible and hidden observation.
- B. planned and unplanned observation.
- **C. passive and active observation.**
- D. disguised and undisguised observation.

Answer: C

Explanation:

Observation can be passive or active, enabling the POA practitioner to gather insights by either unobtrusively monitoring behavior or actively engaging with the situation being observed.

NEW QUESTION # 59

In waterfall, software development life cycle (SDLC), when does the validation of the product feature occur?

- A. After development
- B. At the beginning of user acceptance testing (UAT)
- C. Prior to the production release date
- **D. Near the end of testing**

Answer: D

Explanation:

In the waterfall SDLC, product feature validation typically occurs near the end of testing, as the process follows a sequential approach where verification and validation happen after the build phase is complete.

NEW QUESTION # 60

What is a recommended formal or informal approach for resource and outcome sharing across the enterprise called?

- A. Working agreement
- B. Cultural agreement
- C. Inclusion map
- **D. Collaborative approach**

Answer: D

Explanation:

A collaborative approach is a recommended method, whether formal or informal, for sharing resources and outcomes across the enterprise to promote transparency, alignment, and collective success.

NEW QUESTION # 61

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