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Salesforce Certified Sharing and Visibility Architect Sample Questions (Q44-Q49):

NEW QUESTION # 44

Universal Containers uses Person Accounts to represent retail customers and Business Accounts to represent commercial

customers. The retail sales team should not have access to commercial customers but should have access to ALL retail customers. With the organization-wide default on Account set to Private, how should the architect meet these requirements?

- A. **@ Create o criteria-based sharing rule giving the Retail Sales role access to Accounts of type PersonAccount.**
- B. Create an owner-based sharing rule on AccountContactRelation to grant a@coess to all account contact roles records owned by retail sales reps.
- C. Update the Retail Sales profile to grant access to Person Account record type.

Answer: A

NEW QUESTION # 45

Universal Containers keeps product brochures in Salesforce as files. Sarah shares a public Unit to a product brochure with potential customers during a meeting. She wants to ensure they do not have access to the file after the meeting. How should Sarah accomplish this?

- A. Delete the file.
- B. Rename the file.
- C. Move the file to another folder
- **D. Delete the public link.**

Answer: D

NEW QUESTION # 46

Universal Containers uses Person Accounts to represent retail customers and Business Accounts to represent commercial customers. The retail sales team should not have access to commercial customers but should have access to ALL retail customers. With the organization-wide default on Account set to Private, how should the architect meet these requirements?

- A. Update the Retail Sales profile to grant access to Person Account record type.
- **B. Create 2 criteria-based sharing rule giving the Retail Sales role access to Accounts of type PersonAccount.**
- C. Create an owner-based sharing rule on AccountContactRelation to grant access to all account contact roles records owned by retail sales reps.

Answer: B

Explanation:

To restrict access to only Person Accounts for the retail sales team while maintaining a private OWD:

- * Option A (Correct): Create criteria-based sharing rules. These rules can be defined to share accounts of type PersonAccount with users in the Retail Sales role. This ensures they can only access retail customers (Person Accounts) and not Business Accounts.
- * Option B: Sharing on AccountContactRelation does not provide direct access to accounts and is irrelevant to this requirement.
- * Option C: Updating the profile to grant access to the Person Account record type does not align with the private OWD and does not manage access to records individually.

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Criteria-Based Sharing Rules

NEW QUESTION # 47

Universal Containers has expanded to sell virtual containers for data storage. Virtual container work orders are provisioned immediately by the system and therefore cannot be changed by a sales representative. What is an optimal approach to implement these requirements?

- **A. Remove the Work Order Edit permission from the sales representative Profile.**
- B. Remove the edit button from the work order page layout.
- C. Change the record type/page layout assignment for Work Order to be Read Only.
- D. Implement a sharing rule that changes access for all Work Order to Read.

Answer: A

Explanation:

Explanation

Removing the Work Order Edit permission from the sales representative profile is the optimal approach to implement these requirements, as it will prevent sales representatives from changing virtual container work orders that are provisioned immediately by the system. Option B is incorrect, since removing the edit button from the work order page layout would not prevent sales representatives from editing work orders using other methods, such as inline editing or data loader. Option C is incorrect, since changing the record type/page layout assignment for Work Order to be Read Only would not affect the edit permission, but only the layout configuration. Option D is incorrect, since implementing a sharing rule that changes access for all Work Order to Read would not prevent sales representatives from editing work orders that they own.

NEW QUESTION # 48

Which three advanced tools can Salesforce enable for large-scale role hierarchy realignments in organizations with large data volumes?

Choose 3 answers.

- **A. Deferred Sharing Calculation**
- B. Granular Locking
- C. Parallel Sharing Rule Recalculation
- **D. Skinny Table Indexing**
- **E. Partitioning by Divisions**

Answer: A,D,E

NEW QUESTION # 49

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