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Oracle Fusion Cloud Procurement 2024 Implementation Professional Sample Questions (Q12-Q17):

NEW QUESTION # 12

When companies are evolving, there are often mergers or acquisitions. You want the supplier contacts of the parent company to be able to only respond to the negotiations of the subsidiaries to which they have access to.

What is the setup to achieve this?

- A. Subsidiary company must forward the negotiation to the parent company supplier to respond.
- B. Parent company supplier must be added to the supplier profile of the subsidiary company.
- C. Subsidiary company supplier must request for the company supplier contact to be added to the negotiation.
- D. Parent company supplier must be added to the negotiation.

Answer: B

NEW QUESTION # 13

Your customer needs to be able to process negotiations, some have few lines, and some have many hundreds of lines. Which two options would help them effectively handle the negotiations that have many lines?

- A. File-based data import (FBDI)
- B. Integration with Purchasing to generate purchasing documents
- C. Invite additional suppliers post publish
- D. Award lines spreadsheet
- E. Proxy-bidding

Answer: A,D

NEW QUESTION # 14

Your customer is implementing the full suite of Oracle Fusion Cloud Procurement.

From which three applications can users access the Contract Terms library for setting contracts terms for different documents?

- A. Self Service Procurement
- B. Supplier Model
- C. Sourcing
- D. Procurement Contracts
- E. Purchasing

Answer: C,D,E

NEW QUESTION # 15

To streamline negotiation communication between your organization and your suppliers, you have opted in to the Share Enterprise Contracts feature in Supplier Portal.

Under which three conditions can you access this feature?

- A. The contract is in Draft status.
- B. The contract is of Sell intent.
- C. The contract is in Under amendment status.
- D. The contract is in Active status.
- E. The contract is of Buy intent.

Answer: A,D,E

Explanation:

The Share Enterprise Contracts feature in Supplier Portal allows you to share contracts with your suppliers and collaborate on contract terms and deliverables. You can access this feature under the following conditions:

- * The contract is in Active status: This means that the contract has been approved and accepted by both parties and is ready for execution. You can share the contract with your supplier to monitor the contract fulfillment and performance¹.
- * The contract is of Buy intent: This means that the contract is a procurement contract that governs the purchase of goods or services from a supplier. You can share the contract with your supplier to negotiate the contract terms and conditions².
- * The contract is in Draft status: This means that the contract has been created but not yet submitted for approval. You can share the contract with your supplier to solicit feedback and input on the contract content³.

References:

- * Share Contracts, Section 1: "Share Contracts"
- * Overview of Procurement Contracts, Section 1: "Overview of Procurement Contracts"
- * Create Procurement Contracts, Section 1: "Create Procurement Contracts"

NEW QUESTION # 16

When creating a negotiation, the category manager wants to send it to all supplier contacts for a supplier. Which is the most efficient way to achieve this?

- A. Create a negotiation by using a negotiation template with each supplier contact added.
- B. Create a negotiation and add each supplier contact to it.
- **C. Create the negotiation by using a negotiation style with the appropriate supplier control selected.**
- D. Create a negotiation and send it to the supplier bidder contact for forward distribution.

Answer: C

Explanation:

The most efficient way to send a negotiation to all supplier contacts for a supplier is to use a negotiation style that has the supplier control option of "All supplier contacts" enabled. This option allows you to automatically include all the contacts associated with a supplier when you add the supplier to the negotiation. You do not need to manually add each contact or rely on the supplier bidder contact to forward the negotiation. You can also create a negotiation template with this option enabled and use it to create a negotiation.

References:

* Examples of Negotiation Controls, Section 1: "Examples of Negotiation Controls", Subsection: "Supplier Controls"

* Create Supplier Negotiations from Template, Section 1: "Create Supplier Negotiations from Template"

NEW QUESTION # 17

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