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## Oracle Order Management Cloud Order to Cash 2025Implementation Professional Sample Questions (Q20-Q25):

### NEW QUESTION # 20

Your client's account receivables department has a requirement to automatically re-charge customers for the difference on short paid invoices. Channel Revenue Management supports a settlement method for managing invoice deductions, by automatically creating a chargeback in Receivables for the value of the claim and applying the chargeback to the original invoice.

Which settlement method(s) may be combined with this function?

- A. This function cannot be combined with other methods
- B. This function can be combined with a credit memo
- C. This function can be combined with all other methods
- D. This function can be combined with a debit memo

**Answer: A**

Explanation:

This function cannot be combined with other methods

This function cannot be combined with other methods because it is a standalone settlement method that closes the original invoice and creates a chargeback for the value of the claim. A chargeback is a negative invoice that reduces the amount owed by the customer and is applied to the original invoice<sup>1</sup>. This function is used to settle invalid invoice deductions, such as short payments, discounts, or disputes<sup>2</sup>. Other settlement methods, such as credit memo or debit memo, are used to settle valid invoice deductions, such as allowances, rebates, or promotions<sup>3</sup>.

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Chargeback

Oracle Accounts Receivable Deductions Settlement User Guide  
Settle Claims Using Credit Memo or Debit Memo

### NEW QUESTION # 21

A global Power Systems manufacturer sells Uninterrupted Power Supply (UPS) products through its online portal. To gain competitive advantage, the manufacturer wants to enhance the ability of buyers to select a desired configuration of the high-end UPS models through guided selling options on its online selling portal.

The company's product development team has finalized the enhancements, and needs your help to get them implemented on their online selling portal that is supported by Oracle Cloud Configurator.

What four actions would you take in Oracle Cloud Configurator to enhance a buyer's experience? (Choose four.)

- A. You can test the behavior of the configured model anytime when you are editing it.
- B. You can enable a checkout option for a model when a valid configuration is finalized.
- C. You can create rules that will guide users in creating a valid model.
- D. You can display product reviews of customers who have purchased the same configuration earlier.
- E. You can create user interfaces that will be dynamically presented to users based on the options chosen in the Configurator model.
- F. You can create enhancements to the model structure that supplements the imported configurable structure of a model item
- G. You can allow buyers to raise requests if an expected product functionality is not offered.

**Answer: B,D,E,F**

### NEW QUESTION # 22

A manufacturer who ships perfumes across countries requires a cost breakdown associated with multiple shipping methods (air, land, and sea).

Which four charges would you need to use in the ocean freight shipping rules? (Choose four.)

- A. Recurring
- B. Duty
- C. Insurance
- D. GSA
- E. Handling
- F. Freight

**Answer: B,C,E,F**

### NEW QUESTION # 23

Your company sells engines that are preconfigured by engineering, based on the customer location for which the engine-product is being sold. You must also include a user-manual specific to the customer's language, which represents a separate part number on the configured order.

Which type of Configurator model do you need to create?

- A. Kit
- B. Pick to Order (PTO)
- C. Make to Stock
- D. Assemble to Order (ATO)
- E. Configure to Order (CTO)

**Answer: E**

#### Explanation:

A Configure to Order (CTO) model is a type of configurator model that enables you to create customized products based on customer specifications. A CTO model allows you to define features and options that the customer can select, and apply rules and constraints to ensure the validity and feasibility of the configuration.

A CTO model also supports the inclusion of user manuals and other documentation as part of the configuration. You need to create a CTO model to fulfill the requirement of selling engines that are preconfigured by engineering, based on the customer location, and include a user manual specific to the customer's language.

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Overview of Configure-to-Order

#### NEW QUESTION # 24

Which Oracle Transactional Business Intelligence subject area should you use to build an online custom port that shows the number of orchestration orders for a selected orchestration process status?

- A. Distributed Order Orchestration - Process Instances Real Time
- B. Distributed Order Orchestration - Fulfillment Lines Real Time
- C. Distributed Order Orchestration - Process Instances
- D. Distributed Order Orchestration - Order Lines Real Time

**Answer: A**

#### NEW QUESTION # 25

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