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Salesforce

PARDOT-CONSULTANT Exam

Salesforce Certified Pardot Consultant

Questions & Answers
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Salesforce Pardot-Consultant Exam is designed for professionals who have experience working with Pardot and want to advance their career in marketing automation. Pardot-Consultant exam covers a broad range of topics, such as lead management, email marketing, lead scoring, and segmentation, among others. Salesforce Certified Pardot Consultant certification is targeted towards consultants, marketers, and administrators who want to demonstrate their expertise in Pardot and help organizations maximize their ROI on marketing automation.

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Salesforce Certified Pardot Consultant Sample Questions (Q25-Q30):

NEW QUESTION # 25

LenoxSoft sends a list email to the "2019 Tradeshow" list, and does not use a suppression list. The next day, an account manager wants to know why his prospect did not receive the email even though they were a member of the list.

What could have prevented this prospect from receiving the list email?

- A. A second prospect with the same email address received the email under "allow multiple prospects with the same email address.'
- B. The prospect was no longer a member of the "2019 Tradeshow" list used for the email send.
- C. The prospect already received the email already received another Pardot email within the past business day, based on the account's business hours.
- D. The Dedicated IP address was not warmed up appropriately before the email was scheduled.

Answer: A

NEW QUESTION # 26

LenoxSoft just purchased Pardot and will be migrating to Pardot from another marketing automation tool. On the initial kickoff call, the Marketing Manager shares their existing tool's contract ends in 3 weeks. Given the accelerated timeframe, what is the recommended first step?

- A. Salesforce Connector User has 'Read1 permission to the custom object
- B. Install the Salesforce AppExchange Package and verify the Salesforce connector
- C. Export all the data and assets from the existing tool
- D. Complete the technical setup items and create Pardot users. Conduct a Strengths Weaknesses Opportunities and Threats (SWOT) analysis of their current marketing strategies

Answer: C

NEW QUESTION # 27

LenoxSoft has a requirement to provide visitors to their website a consistent transition between their own hosted, branded web assets and LenoxSoft Pardot forms and assets.

What should be implemented to meet this requirement?

- A. Custom redirects
- B. Tracker domain
- C. IP allowlist
- D. Page actions

Answer: B

Explanation:

https://help.salesforce.com/articleView?id=sf.pardot_admin_tracker_domain_parent.htm&type=5

NEW QUESTION # 28

LenoxSoft is setting up a brand new Pardot business unit. They have identified a set of five users in Salesforce who will need to have Administrator roles in Pardot.

What should they do to provide these users access to Pardot?

- A. Change each user's profile in Salesforce to the System Administrator role, which will create them as Administrator users in Pardot.
- B. Import the users into Pardot and select the Administrator role on their Pardot user records.
- C. Add users to the Marketing Users group from Marketing Setup in Salesforce and map their user profiles to the Administrator roles.
- D. Provide each user with a unique activation link to create their own Administrator user records in Pardot.

Answer: B

NEW QUESTION # 29

What is essential to setup when you are implementing Pardot for the first time? [Choose three answers]

- A. Setup DNS for each used domain and validate the connection
- B. Create and add a tracking code to the website
- C. Setup tracker subdomain and validate it
- D. Choose which sender IP to use

Answer: A,B,C

NEW QUESTION # 30

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