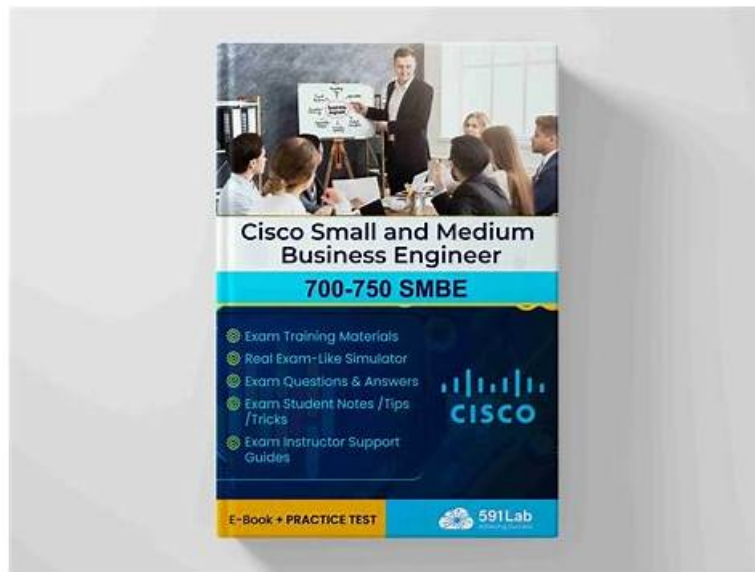


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## Cisco 700-750 Exam Syllabus Topics:

| Topic   | Details                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|---------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Topic 1 | <ul style="list-style-type: none"><li>Understanding Business Value Demonstrations (BVDs): The significance of Business Value Demonstrations is discussed in this topic. It also discusses those tools which ensure outstanding presales engagements. Moreover, the topic focuses on the demo platforms and their application in SMB scenarios. Lastly, it measures skills to use odCloud, Topology Builder.</li></ul>                              |
| Topic 2 | <ul style="list-style-type: none"><li>Adapting to Remote Workforce Experiences: Its primary focus is on difficulties faced by SMBs with remote or distributed teams. Evaluation of experiences, products, and opportunities is also discussed. Moreover, the topic discusses different strategies for cross-selling and upselling in the remote SMB market, and examines various remote solutions in different industries and verticals.</li></ul> |
| Topic 3 | <ul style="list-style-type: none"><li>Enhancing Application Performance: This topic covers how to ensure application security, accessibility, and resiliency. It also identifies key applications on which SMBs rely. Different positioning strategies for Cisco offerings within SMB accounts are also discussed in this topic. Lastly, it focuses on those case studies and success stories that highlight application performance.</li></ul>    |
| Topic 4 | <ul style="list-style-type: none"><li>Introducing Engineering Programs: It explores resources of engineering and their role in boosting sales success. The topic also discusses sub-topics related to Sales Connect and Blackbelt, Disti presales support options and the Meraki CMNA program. Benefits of Technical Assistance Center (TAC) are also discussed in this topic.</li></ul>                                                           |
| Topic 5 | <ul style="list-style-type: none"><li>Enabling People, Enhancing Workspaces: It examines tactics for enabling employees to maximize their potential and methods of enhancing physical and digital workspaces. Moreover, the topic explores how to empower IT teams to facilitate efficient operations.</li></ul>                                                                                                                                   |

|         |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|---------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Topic 6 | <ul style="list-style-type: none"> <li>• Navigating Hybrid Workforce Experiences: The topic focuses on the significance of hybrid workforce experiences. It discusses how hybrid experiences meet the needs of SMBs. Moreover, it delves into different cross-selling and upselling strategies for the SMB market. Lastly, questions about how to apply hybrid solutions across diverse industries and verticals may also appear.</li> </ul> |
| Topic 7 | <ul style="list-style-type: none"> <li>• Exploring Platforms: Role and capabilities of platforms that boost customer experiences is the focal point of this topic. The topic also explains different options for deployment and product associations within platforms, APIs, assessment of SaaS application impacts and insights, and automation integration.</li> </ul>                                                                     |
| Topic 8 | <ul style="list-style-type: none"> <li>• Securing the Modern Workplace: In this topic, sub-topics related to digital security solutions for SMBs, physical security and environmental solutions, different techniques for cross-selling and upselling secure solutions are present. It also discusses how to apply secure solutions across different industries and verticals.</li> </ul>                                                    |

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## Cisco 700-750 New Practice Questions | Braindump 700-750 Pdf

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### Cisco Small and Medium Business Engineer Sample Questions (Q28-Q33):

#### NEW QUESTION # 28

How do Meraki cameras perform in the smart SMB experience?

- A. recording videos
- B. recording room temperature
- C. schedule policies for recording
- D. counting people

**Answer: D**

#### NEW QUESTION # 29

What aspects should SMBs consider when adopting Cisco hybrid workforce solutions? (Choose three)

- A. Price of Cisco stock
- B. Speed of internet connections
- C. Employee location preferences
- D. Security of data and applications
- E. Scalability of solutions

**Answer: B,D,E**

Explanation:

Comprehensive and Detailed In-Depth Explanation: When adopting Cisco hybrid workforce solutions (e.g., Cisco Meraki, Webex, Umbrella), SMBs must evaluate several critical aspects to ensure successful implementation and operation in a hybrid work environment:

\* B. Scalability of solutions: SMBs need solutions that can grow with their business. Cisco hybrid workforce solutions like Meraki are designed to scale easily-adding new devices or locations via the cloud dashboard-making this a key consideration for SMBs anticipating expansion or fluctuating workforce sizes.

\* D. Security of data and applications: Protecting sensitive data and applications is paramount in hybrid setups where employees access systems remotely. Cisco solutions like Umbrella (DNS security) and Duo (multi-factor authentication) address this by ensuring secure access and safeguarding against threats, a top priority for SMBs with limited security resources.

\* E. Speed of internet connections: Hybrid workforces rely heavily on reliable, fast internet for seamless collaboration and

productivity. Cisco's networking solutions (e.g., Meraki SD-WAN) optimize bandwidth and performance, making internet speed a critical factor SMBs must assess to support tools like Webex or cloud-managed networks.

\* A. Employee location preferences: While understanding where employees work is useful, it's not a primary technical consideration for adopting solutions; it's more of an HR or operational input rather than a Cisco solution focus.

\* C. Price of Cisco stock: This is irrelevant to adopting hybrid workforce solutions, as it pertains to Cisco's corporate valuation, not the functionality or deployment of its products.

B, D, and E directly tie to the technical and operational success of Cisco's hybrid workforce offerings for SMBs.

References: Cisco's "Hybrid Work Solutions for SMBs" resources ([cisco.com/go/smb](https://cisco.com/go/smb)) and Meraki documentation emphasize scalability, security, and network performance as key adoption factors, aligned with the 700-750 SMBE exam focus on hybrid workforce enablement.

### NEW QUESTION # 30

The average number of SaaS application categories used by an SMB is 13. What does this mean for business?

- A. less distributed applications
- **B. more security vulnerabilities**
- C. less data with more contextualization
- D. less system interactions

**Answer: B**

Explanation:

The average use of 13 SaaS application categories by an SMB indicates a diverse range of software tools utilized in the business operations. This diversity can lead to more security vulnerabilities for several reasons:

1. Increased Attack Surface: Each SaaS application represents a potential entry point for security threats, so more applications mean a larger attack surface.

2. Complexity in Management: Managing security across multiple applications can be complex, increasing the chance of oversight or errors.

3. Integration Challenges: Integrating different SaaS applications can create security gaps, especially if they are not designed to work together seamlessly.

4. Varied Security Standards: Different SaaS providers may have different levels of security measures, and weaker security in one application can compromise the overall security posture.

Businesses must therefore be vigilant in implementing comprehensive security strategies that encompass all the SaaS applications they use.

References :=

\* Average number of SaaS apps used worldwide 2022 | Statista

\* 50+ Essential SaaS Statistics You Need to Know in 2024 - Techopedia

\* SaaS Application Usage Maturing in Global SMB and Midmarket

\* SMBs will want collaboration and line-of-business applications

### NEW QUESTION # 31

Which technology is now in the middle of the same type of transformation that revolutionized telephones 20 years ago?

- A. network security
- B. application security
- **C. video surveillance**
- D. cloud security

**Answer: C**

### NEW QUESTION # 32

What are three features of Webex? (Choose three.)

- **A. messaging**
- **B. meetings**
- **C. calling**
- D. shared file folders

- E. knowledge base
- F. email threat defense

**Answer: A,B,C**

Explanation:

Webex is known for its comprehensive suite of features that facilitate collaboration and communication in a business environment. The three key features of Webex include:

- 1.Meetings: Webex Meetings allows users to host and participate in video conferences with reliable audio and video quality, content sharing, and screen sharing capabilities1.
- 2.Messaging: Webex provides a messaging platform where team members can communicate through instant messages, share files, and collaborate in real-time1.
- 3.Calling: With Webex, users can make and receive calls over the internet, providing a unified communication experience that integrates with other Webex features1.

These features are designed to support a hybrid workforce, enabling seamless collaboration regardless of location.

References :-

\*Cisco Webex | Webex Meetings | Features1.

\*Meet the leader in web conferencing | Cisco Webex2. =====

### NEW QUESTION # 33

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Many students often start to study as the exam is approaching. Time is very valuable to these students, and for them, one extra hour of study may mean 3 points more on the test score. If you are one of these students, then Cisco Small and Medium Business Engineer exam tests are your best choice. Because students often purchase materials from the Internet, there is a problem that they need transport time, especially for those students who live in remote areas. When the materials arrive, they may just have a little time to read them before the exam. However, with 700-750 Exam Questions, you will never encounter such problems, because our materials are distributed to customers through emails.

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