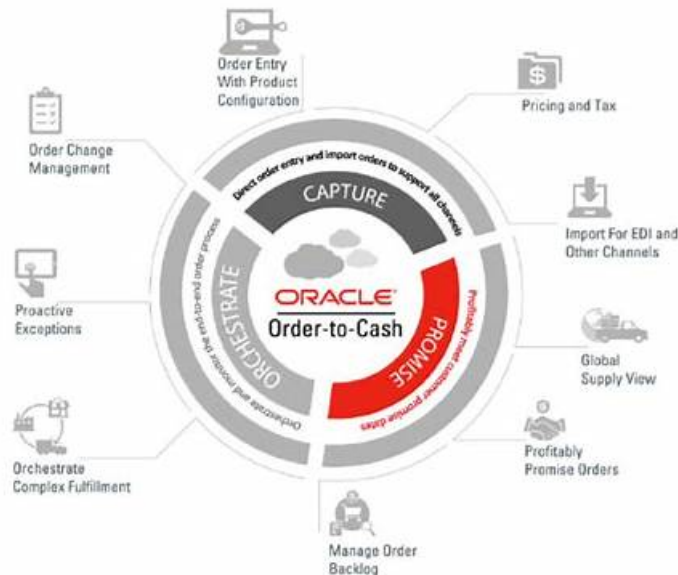


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Oracle Order Management Cloud Order to Cash 2025Implementation Professional Sample Questions (Q41-Q46):

NEW QUESTION # 41

A customer has a product which they bill monthly.
Which price type would they use for this?

- A. Monthly
- B. Recurring
- C. Subscription
- D. One Time
- E. Quarterly

Answer: C

NEW QUESTION # 42

Your client sells patio furniture and they have a set standard price on shipping as \$10 per item. However, when customers buy more than one of their lounge chairs on an order using the Standard method shipping, their shipping is discounted by 10%; when they buy between 5 and 100 of these chairs, the shipping is discounted by 20%.

How is this set up in Pricing?

- A. Set up a Shipping Charge List and a pricing matrix for the discount using:
 - . Shipping Method: Standard
 - Pricing Charge Definition: Freight
 - Item: Lounge Chair
 - Calculation Method: Price
 - . Base Price: \$10
 - Adjustment Matrix:
 - o Minimum Extended Quantity: 2, Adjustment Type: Discount Percent, Adjustment Amount: 10%
 - o Minimum Extended Quantity: 5, Adjustment Type: Discount Percent, Adjustment Amount: 20%
- B. Set up a Shipping Charge List and a tiered discount using:
 - . Shipping Method: Standard
 - Pricing Charge Definition: Freight
 - Item: Lounge Chair
 - . Calculation Method: Price
 - . Base Price: \$10
 - Tier basis type: Item quantity
 - . Aggregation Method: On line
 - . Apply To: Highest Tier
 - Adjustment Type: Discount percent
 - . Adjustment Basis: List Price
 - . Application Method: Per unit
 - . Tiered Pricing Rules:
 - o Tiered Minimum: 1, Tier Maximum: 4, Adjustment Amount: 10%
 - o Tiered Minimum: 4, Tier Maximum: , Adjustment Amount: 20%
- C. Set up a Shipping Charge List and a tiered discount for the discount using:
 - . Shipping Method: Standard
 - Pricing Charge Definition: Freight
 - Item: Lounge Chair
 - . Calculation Method: Price
 - . Base Price: \$10
 - . Tier basis type: Item quantity
 - Aggregation Method: On line
 - Apply To: Highest Tier
 - Adjustment Type: Discount percent
 - Adjustment Basis: List Price
 - . Application Method: Per unit
 - Tiered Pricing Rules:
 - o Tiered Minimum: 1, Tier Maximum: 5, Adjustment Amount: 10%
 - o Tiered Minimum: 5, Tier Maximum: , Adjustment Amount: 20%
- D. Set up a Shipping Charge List and a tiered discount using:
 - . Shipping Method: Standard
 - Pricing Charge Definition: Freight
 - . Item: Lounge Chair
 - . Calculation Method: Price
 - . Base Price: \$10

Tier basis type: Item quantity
. Aggregation Method: On line
. Apply To: All tiers
Adjustment Type: Discount percent
Adjustment Basis: List Price
. Application Method: Extended amount
. Tiered Pricing Rules:
o Tiered Minimum: 1, Tier Maximum: 4, Adjustment Amount: 10%
o Tiered Minimum: 4, Tier Maximum: , Adjustment Amount: 20%

Answer: B

Explanation:

A shipping charge list is a pricing strategy that defines the freight charges for shipping items to customers. A tiered discount is a pricing rule that applies a different discount percentage based on the quantity of the item ordered. By setting up a shipping charge list and a tiered discount using the given parameters, the client can achieve the requirement of charging \$10 per item for shipping, but offering a 10% discount when customers buy more than one lounge chair, and a 20% discount when they buy between 5 and 100 lounge chairs.

:

How Pricing Works with Shipping Charges

How Pricing Works with Tiered Pricing

NEW QUESTION # 43

In the Cloud Order Management system, identify the function performed by the External Interface Layer.

- A. It manages the communication between Order Management and external or internal fulfillment systems.
- **B. It sends information to downstream fulfillment systems, and interprets responses and updates from those systems.**
- C. It imports orders and processes them to fulfillment lines before assigning them to fulfillment systems.
- D. It receives information from upstream order capture systems, sends information to downstream fulfillment systems, and interprets responses and updates from those systems.

Answer: B

NEW QUESTION # 44

A revision was made to an existing sales order in Order Management Cloud. But it did not trigger a change order. Identify the attribute that was modified during the revision of the sales order.

- A. Requested Ship Date
- **B. Customer PO**
- C. Ordered Quantity
- D. Ordered UOM
- E. Unit Selling Price

Answer: B

NEW QUESTION # 45

You want to edit a model, but want to make sure that you have the most current updates in your model.

Which two steps should you perform to verify and update your model to have the most current updates?

- A. Verify that the Snapshot status is "Updates in workspace".
- B. No action required, because changes made to an item structure in Product Information Management are automatically reflected in any active model that contains that structure.
- **C. Use the "Add Updated Item Snapshots for Models" command on the Workspace page to add the updated snapshots to the model's workspace.**
- **D. Verify that the Snapshot status is "Updates not in workspace".**
- E. Verify that the Snapshot status is "Released".
- F. Verify that the Snapshot status is "Modified".

Answer: C,D

Explanation:

Verify that the Snapshot status is "Updates not in workspace" and F. Use the "Add Updated Item Snapshots for Models" command on the Workspace page to add the updated snapshots to the model's workspace.

These are the two steps that you should perform to verify and update your model to have the most current updates. A snapshot is a copy of the item-based model structure that you import from the Product Information Management work area into the Configurator Models work area¹. The snapshot status indicates whether the snapshot has any changes that are not yet reflected in the model's workspace². If the snapshot status is

"Updates not in workspace", it means that there are changes made to the item structure in the Product Information Management work area that are not yet imported into the Configurator Models work area. You can use the "Add Updated Item Snapshots for Models" command on the Workspace page to add the updated snapshots to the model's workspace. This command updates the model structure with the latest changes from the Product Information Management work area³.

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Import Item-Based Models into Configurator

Snapshot Status

Add Updated Item Snapshots for Models

NEW QUESTION # 46

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