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Earning the Salesforce Industries CPQ Developer certification can open up several career opportunities in Salesforce industries. Salesforce Certified Industries CPQ Developer certification demonstrates that the candidate has the skills and expertise to design and develop CPQ solutions that meet the unique needs of Salesforce Industries customers. Moreover, it can help candidates stand out from the competition and increase their earning potential.

To qualify for this certification, candidates must have prior experience in developing CPQ solutions for Salesforce industries. It is recommended that candidates have at least one year of experience working with Salesforce CPQ or have completed the Salesforce CPQ Consultant for New Administrator course. Candidates must also have a strong understanding of Salesforce Sales Cloud and Service Cloud solutions, as well as familiarity with industry-specific regulations and best practices.

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To be eligible for the Salesforce Industries-CPQ-Developer certification exam, candidates must have a solid understanding of Salesforce CPQ functionality and experience in implementing CPQ solutions within Salesforce Industries. They should also possess expertise in product modeling, pricing strategy, and contract management. Industries-CPQ-Developer exam format includes 60 multiple-choice questions, and candidates have 105 minutes to complete the exam. Upon passing the exam, candidates will be recognized as a Salesforce Certified Industries CPQ Developer and will be able to demonstrate their proficiency in CPQ solution design and implementation within Salesforce Industries.

Salesforce Industries-CPQ-Developer Certification Exam consists of 60 multiple-choice questions, which must be completed in 105 minutes. The questions cover a range of topics, including Salesforce CPQ architecture, customization, and integration, as well as Salesforce data model and development tools. To pass the exam, candidates must score at least 65%.

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Salesforce Certified Industries CPQ Developer Sample Questions (Q228-Q233):

NEW QUESTION # 228

Product X requires Product Y is an example of a Eligibility rule.

- A. True
- B. False

Answer: B

Explanation:

The statement "Product X requires Product Y" refers to a compatibility or inclusion rule rather than an eligibility rule:

* B. False - In the context of CPQ, eligibility typically refers to whether a customer or a specific scenario qualifies for a product or promotion based on defined criteria. In contrast, stating that one product requires another falls under compatibility or inclusion rules, which dictate that certain products must be sold or used together.

NEW QUESTION # 229

When you create a quote from an existing asset, what will the status of the corresponding line Item be?

- A. Add
- B. Existing
- C. Change
- D. Disconnect

Answer: C

NEW QUESTION # 230

When you use multiple price lists...

- A. You don't need the Salesforce price book.
- B. You can ignore affectivity time frames.
- C. You can assign more than one base price to the same product.

Answer: C

NEW QUESTION # 231

When assigning a context rule, what context rule component is actually assigned?

- A. Context rule set
- B. Context rule
- C. Context dimension
- D. Context mapping

Answer: A

NEW QUESTION # 232

A company creates a new product, as shown below.

Product A

- Selling Start Date: July 31, 2021
- Selling End Date: October 31, 2021
- FulfillmentStart Date: July 31, 2021
- End of Life Date: October 31, 2022

On November 22, 2021, which action can be taken on this product?

- **A. Disconnect**
- B. Add to Cart
- C. Move
- D. Change

Answer: A

Explanation:

For Product A with the given dates, by November 22, 2021, the product is past its Selling End Date but has not yet reached its End of Life Date. Therefore, the product cannot be added to a cart or modified since it's no longer available for new sales, but it can still undergo service-related actions. The appropriate action that can be taken is "Disconnect," as this action pertains to service or subscription-based changes, such as terminating or disconnecting a service that has been previously sold or activated, but is not yet at its end of life.

NEW QUESTION # 233

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