

Pass Guaranteed 2025 Salesforce Revenue-Cloud-Consultant-Accredited-Professional: Salesforce Revenue Cloud Consultant Accredited Professional–Reliable Valid Test Vce



We take the leader position in the career of assisting the candidates in passing their Revenue-Cloud-Consultant-Accredited-Professional exams and gaining their dreaming certifications. On the way to be successful, a large number of the candidates feel upset or disturbed when they study with the books or other Revenue-Cloud-Consultant-Accredited-Professional Exam Materials. With our high pass rate as 98% to 100%, which is provided and tested by our worthy customers, you will be encouraged to overcome the lack of confidence and establish your determination to pass Revenue-Cloud-Consultant-Accredited-Professional exam.

Our system is high effective and competent. After the clients pay successfully for the Revenue-Cloud-Consultant-Accredited-Professional certification material the system will send the products to the clients by the mails. The clients click on the links in the mails and then they can use the Revenue-Cloud-Consultant-Accredited-Professional prep guide materials immediately. It takes only a few minutes for you to make the successful payment for our Revenue-Cloud-Consultant-Accredited-Professional learning file. Our system will automatically send the updates of the Revenue-Cloud-Consultant-Accredited-Professional learning file to the clients as soon as the updates are available. So our system is wonderful.

[**>> Valid Revenue-Cloud-Consultant-Accredited-Professional Test Vce <<**](#)

Clear Revenue-Cloud-Consultant-Accredited-Professional Exam, Revenue-Cloud-Consultant-Accredited-Professional Latest Cram Materials

This version of the software is extremely useful. It may necessitate product license validation, but it does not necessitate an internet connection. If you have any issues, the Itcertkey is only an email away, and they will be happy to help you with any issues you may be having! This desktop Salesforce Revenue-Cloud-Consultant-Accredited-Professional practice test software is compatible with Windows computers. This makes studying for your test more convenient, as you can use your computer to track your progress with each Salesforce Revenue Cloud Consultant Accredited Professional (Revenue-Cloud-Consultant-Accredited-Professional) mock test. The software is also constantly updated, so you can be confident that you're using the most up-to-date version.

Salesforce Revenue Cloud Consultant Accredited Professional certification exam is designed for professionals who have experience in implementing and consulting on Salesforce Revenue Cloud solutions. Revenue-Cloud-Consultant-Accredited-Professional Exam Tests your knowledge and skills in the areas of revenue recognition, pricing and product management, and order management. By earning this certification, you can demonstrate your expertise in helping organizations maximize their revenue potential.

Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q17-Q22):

NEW QUESTION # 17

After installing salesforce CPQ in your customer Sandbox org you notice unacceptable performance times as the primary quote syncs to the opportunity its determined the cause for sub optimal performance is attribute to 30 process builders referencing the quote and opportunity along with other heavy customization that was previously created. what strategy should the revenue cloud consultant recommend to the customer?

- A. Architect the revenue cloud solution to follow suit by
- B. upgrade the org to the latest CPQ and billing release, this will largely address the performance issues
- C. baseline current performance recommend to identify and address the technical debt first before designing the revenue cloud solution categorize the subpar customizations as 'out of scope'. processed with design and build, and address performance issues as the final task in UAT
- D. extending customization using coding best practices to improve scalability

Answer: D

NEW QUESTION # 18

What planning strategies should be taken to make user acceptance testing (UAT) efficient?

- A. Train UAT testers on the new functionality Finalize test plans before the build Phase completes
- B. Define and agree on acceptance criteria with customer
- C. Execute all tests on behalf of the customer
- D. Issue change orders for all incidents that arise during testing

Answer: B

NEW QUESTION # 19

What are three reasons to establish a governance structure as part of your Revenue Cloud project?

- A. To ensure the implementation team is aligned with the customer on assigned work.
- B. To ensure the implementation team can work independently for most of the project with little to no input from the customer
- C. To establish a communication plan between the implementation team, the customer and the work is coordinated between them
- D. To get agreement on the roles and responsibilities of the implementation team and customer
- E. To assign more work for the customer when it comes to designing and building the Revenue Cloud solution

Answer: A,C,D

Explanation:

The reasons for establishing a governance structure as part of your Revenue Cloud project include:

B: To establish a communication plan between the implementation team, the customer, and the work is coordinated between them. This is essential to ensure clear and ongoing communication throughout the project, aligning all stakeholders towards common goals and facilitating timely resolution of issues.

D: To get agreement on the roles and responsibilities of the implementation team and customer. Defining roles and responsibilities helps in setting clear expectations, distributing tasks, and accountability which are critical for the organized progression of the project.

E: To ensure the implementation team is aligned with the customer on assigned work. Alignment on the assigned work ensures that both the implementation team and the customer have a mutual understanding of project objectives, deliverables, and expectations, leading to a smoother project flow and reducing the likelihood of misunderstandings and reworks.

These aspects are derived from the standard practices and objectives in implementing complex IT projects like Salesforce Revenue Cloud, where coordination, clear communication, and defined responsibilities are fundamental for success.

NEW QUESTION # 20

Universal Containers wants to design a multi-leveled approval matrix to have more control on sales reps applying discounts on quotes. Which three considerations should UC keep in mind when designing their solution?

- A. Document the discount approval levels for each approver.
- B. Define the discount threshold or limit allowed for the sales reps
- C. Give sales reps flexibility to apply any discount.
- D. Identify backup approvers in case the primary approver is out of the office.

- E. Print out the approval matrix into cards that the sales reps can carry around.

Answer: A,B,D

Explanation:

To design a multi-leveled approval matrix for controlling discounts on quotes, Universal Containers should consider the following:

- * Identify backup approvers in case the primary approver is out of the office. This will ensure that the approval process is not delayed or stalled due to the unavailability of the primary approver. Backup approvers can be assigned using the Delegated Approver feature in Salesforce, which allows users to delegate their approval authority to another user for a specific period of time. 1
- * Define the discount threshold or limit allowed for the sales reps. This will help to enforce the pricing policies and prevent excessive or unauthorized discounts. The discount threshold or limit can be defined using the Approval Thresholds feature in Salesforce CPQ, which allows setting up different approval rules based on the discount percentage, amount, or margin. 2
- * Document the discount approval levels for each approver. This will help to clarify the roles and responsibilities of each approver and the criteria for approving or rejecting a quote. The discount approval levels can be documented using the Approval Processes feature in Salesforce, which allows creating a sequence of steps and actions that an approval request must go through. 3 References:
 - * Approval Thresholds
 - * Approval Processes
 - * Delegated Approver

NEW QUESTION # 21

Universal Containers sell boxes based on size. Price for a specific product is based on the selection of length and width and height, which cpq pricing functionality should be used here?

- A. Discount Schedule
- B. Price Rule with lookup table
- C. Percent of total
- D. Multi Dimensional Quoting

Answer: D

Explanation:

Multi Dimensional Quoting (MDQ) is a pricing functionality in Salesforce CPQ that allows you to break a long subscription into smaller segments, such as months, quarters, or years, and apply different quantities, discounts, or uplifts to each segment. This way, you can offer flexible and customized pricing to your customers based on their needs and preferences. For example, if you sell boxes based on size, you can use MDQ to create a quote with different prices for different dimensions of the boxes, such as length, width, and height. You can also adjust the prices for each dimension based on the duration of the subscription, such as offering a lower price for the first year and a higher price for the second year. MDQ helps you to create complex and dynamic quotes with ease and accuracy, and increase customer satisfaction and loyalty.

References:

- * Create a Multidimensional Quote
- * Revenue Management Platform & CPQ Solution
- * Explain Multi Dimensional Quoting (Price Dimension) in Salesforce CPQ

NEW QUESTION # 22

.....

We know that Revenue-Cloud-Consultant-Accredited-Professional exam is very important for you working in the IT industry, so we developed the Revenue-Cloud-Consultant-Accredited-Professional test software that will bring you a great help. All exam materials you need are provided by our team, and we have carried out the scientific arrangement and analysis only to relieve your pressure and burden in preparation for Revenue-Cloud-Consultant-Accredited-Professional Exam

Clear Revenue-Cloud-Consultant-Accredited-Professional Exam: https://www.itcertkey.com/Revenue-Cloud-Consultant-Accredited-Professional_braindumps.html

- Real and Error Free www.exams4collection.com Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam Practice Test □ Search for 『 Revenue-Cloud-Consultant-Accredited-Professional 』 and download it for free immediately on ▶ www.exams4collection.com □ ▶ □ □ Revenue-Cloud-Consultant-Accredited-Professional Exam Blueprint

