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One thing has to admit, more and more certifications you own, it may bring you more opportunities to obtain better job. This is the reason that we need to recognize the importance of getting the Industries-CPQ-Developer certifications. More qualified certification for our future employment has the effect to be reckoned with, only to have enough qualification certifications to prove their ability, can we win over rivals in the social competition. Therefore, the Industries-CPQ-Developer Guide Torrent can help users pass the qualifying Industries-CPQ-Developer examinations that they are required to participate in faster and more efficiently.

Salesforce Industries-CPQ-Developer Exam is a comprehensive test that evaluates the candidate's knowledge of Salesforce CPQ features, such as product configuration, pricing and quoting rules, and product bundling. It also tests the candidate's understanding of the Salesforce Industries platform, including its architecture, data model, and security features. Industries-CPQ-Developer exam consists of multiple-choice questions and takes approximately 105 minutes to complete.

Salesforce Industries-CPQ-Developer certification exam is designed to test a candidate's knowledge and skills in the field of Salesforce Industries CPQ development. Salesforce Certified Industries CPQ Developer certification is ideal for individuals looking to pursue a career in Salesforce Industries CPQ development and are interested in gaining expertise in this field. Salesforce Certified Industries CPQ Developer certification exam is designed to test the candidate's knowledge of Salesforce Industries CPQ, which includes the use of product rules, pricing rules, and quote templates.

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The Salesforce Certified Industries CPQ Developer certification provides beginners and professionals with multiple great career opportunities. The Salesforce Exam Industries-CPQ-Developer examination is one of the most demanding Salesforce tests. There are multiple benefits you can get after cracking the Industries-CPQ-Developer test. The top-listed benefits include skill verification, high-paying jobs, bonuses, and promotions in your current organizations. All these benefits of earning the Industries-CPQ-Developer certificate help you level up your career in the tech sector.

The Salesforce Certified Industries CPQ Developer certification exam consists of 60 multiple-choice questions that must be answered within 120 minutes. Industries-CPQ-Developer Exam covers topics such as CPQ configuration, pricing rules, quote templates, product catalogs, and product bundling. It also covers advanced topics such as integration with other Salesforce products and APIs, complex pricing models, and configuring advanced product configurations.

Salesforce Certified Industries CPQ Developer Sample Questions (Q252-Q257):

NEW QUESTION #252

A product does not need a base price to:

Note: This question displayed answer options in random order when taking this Test.

- A. Appear in the cart
- B. Indicate the type of price it is
- C. Have rules associated with it
- D. Show up as a pricing variable

Answer: A

NEW QUESTION #253

What does the affectivity date for a product's price list entry control?

- A. Whether a pricing element can be paired with a pricing variable
- B. Whether the product displays in the Products list of the cart
- C. Whether a pricing element is used or not
- D. Whether an adjustment or an override can be used to discount the product

Answer: B

Explanation:

The affectivity date for a product's price list entry in Salesforce Industries CPQ controls whether the product displays in the Products list of the cart. This date defines the period during which a specific price list entry is valid. If the current date falls within the affectivity date range, the product and its associated pricing are considered active and will display in the cart's product list. This helps manage the availability of products for sale based on temporal pricing strategies or promotional periods.

NEW QUESTION #254

What does the remote method postCartItems do?

Note: This question displayed answer options in randomorder when taking this Test.

- A. Submits the order
- B. puts items in the cart
- C. Filters products for the cart
- D. Moves the order to the next stage
- E. Puts the items in the selectables list

Answer: B

Explanation:

The remote method postCartItems in Guided Selling is specifically designed to put items into the cart. This method handles the addition of selected products to the cart, allowing for further actions such as quantity updates, configuration changes, or removals. It is an integral part of managing cart operations dynamically within the guided selling process, facilitating user interactions and backend processes that reflect the current state of the cart.

NEW QUESTION #255

When you create a quote from an existing asset, what will the status of the corresponding line Item be?

- A. Existing
- B. Disconnect
- C. Add
- D. Change

Answer: D

You can apply context rules to order line Items.

- A. True
- B. False

Answer: A

Explanation:

Context rules can indeed be applied to order line items in Salesforce Industries CPQ. These rules assess the context in which products are sold and apply specific configurations or restrictions based on that context. This capability is crucial for ensuring that products and services are configured and priced correctly according to the specific circumstances of an order, enhancing accuracy and compliance in sales operations.

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