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Salesforce Financial Services Cloud (FSC) Accredited Professional Sample Questions (Q59-Q64):

NEW QUESTION # 59

A financial services company must add details to the default business hours record. For company-wide holidays, the company wants the option to skip non-work days in Action Plan when setting task completion dates.

What should the administrator configure to meet the requirement?

- A. Select Recurring Holidays as Action Plans and consider recurring holidays when determining the non-work days to skip.
- **B. Configure the day without business hours, it is considered a non-work day, even if the day is a recurring holiday.**
- C. Omit the day's start and end time fields when the administrator wants to indicate a non-working day.

- D. Add non-work days to the date offset when calculating the task completion date is automatic; no setup is required.

Answer: B

Explanation:

To skip non-work days in Action Plan when setting task completion dates, the administrator should configure the day without business hours, as it is considered a non-work day, even if the day is a recurring holiday. This means that the administrator should leave the start and end time fields blank for any day that is not a working day, such as Saturday or Sunday. Action Plans will then automatically omit those days when calculating the task completion dates based on the business hours¹. Recurring holidays are not considered by Action Plans when determining the non-work days to skip².

References:

Set Business Hours

Set Up Company-wide Holidays

NEW QUESTION # 60

What benefits do Flows for FSC offer to support customer onboarding?

- A. Flows enable customers to schedule appointment via customer communities, mobile apps, or websites.
- B. Flows enable customers to book appointments with the right specialist at the right time and place through self-service scheduling
- C. Flows systematically capture and visualize important customer Life Events to drive more personalized and need-based engagements.
- D. Flows enable customers to schedule appointments via customer communities, mobile apps, or websites.
- E. Flows provide step-by-step guidance for common service requests, such as change of address, or change of beneficiary without the need to navigate to different screens.

Answer: E

NEW QUESTION # 61

When the multiple currencies feature is enabled, which currency is used as the basics for all currency conversion rates?

- A. Corporate currency
- B. Record currency
- C. Personal currency
- D. Active currency

Answer: A

NEW QUESTION # 62

Rachel Addams belongs to two households:

1. The Addams household where Rachel lives with her spouse, Nigel Addams. Rachel is the client and, as such, is listed as the primary member of that household. This household is also Rachel's primary group.
2. The Symonds household. This household belongs to Rachel's parents, but Rachel manages their finances.

Rachel is considered the beneficiary of this household.

In addition, Rachel's household has a related account, the Addams Charitable Trust, and a related contact, Ivan M. Kohl, attorney at law.

What should be the relationships between the parties when the Financial Services Cloud consultant sets up Rachel's person account?

1. Primary Group Household - Addams Household

Primary Member - Rachel Addams

Spouse - Nigel Adams

Trustee - Addams Charitable Trust

Household - Symonds Household

Primary Member - Neil Symonds

Beneficiary - Rachel Addams

Related Accounts - Addams Charitable Trust

Related Contacts - Ivan M. Kohl

A financial services company needs to transform the individual data model to person accounts in Financial Services Cloud (FSC),

and its consulting partner is helping decide the sequence of the user stories in the design phase.
What should the implementation team do as the top priority during planning?

- A. Configure Person Account record types.
- **B. Perform a data backup.**
- C. Enable a person account in a sandbox.
- D. Enable person accounts in FS

Answer: B

Explanation:

Explanation

The relationships between the parties when the Financial Services Cloud consultant sets up Rachel's person account should be as follows:

Primary Group Household - Addams Household

Primary Member - Rachel Addams

Spouse - Nigel Adams

Trustee - Addams Charitable Trust

Household - Symonds Household

Primary Member - Neil Symonds

Beneficiary - Rachel Addams

Related Accounts - Addams Charitable Trust

Related Contacts - Ivan M. Kohl

NEW QUESTION # 63

The Salesforce Admin wants to make it easier for call center agents to complete some common tasks by setting up flows and launch them from the Retail Banking Console. What does the Admin have to keep in mind when setting up Flows?

- **A. To use Financial Services Cloud Flows, you'll need the Financial Services Managed Package installed in the org and the Financial Services Cloud a permission set assigned to the user.**
- **B. Flows can be used to provide step-by-step guidance for address changes, without the need for then agent to navigate to different screens.**
- C. To open, edit, or create a Flow in Flow Builder, the user needs the Run Flows permission.
- **D. To use a Flow, a user must have access to the underlying object and its field**

Answer: A,B,D

NEW QUESTION # 64

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